

At your side. On your side.



ANNUAL REPORT 2023



**Caisse populaire Desjardins
de Tête-à-la-Baleine**

Head office

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TABLE OF CONTENTS

Key figures of the Desjardins Group	III
Information on business sectors of activity of the Desjardins Group	IV
Annual Report	V
Financial Report	1

Desjardins Group

2023 key figures

7.7 million

members and
clients



\$2.3 billion

in surplus earnings
before member
dividends

\$538 million

redistributed to
members and the
community

56,165

employees



\$422.9 billion

in assets

\$23.1 billion

in indivisible
shared wealth
held in the
caisses'
general reserves¹

2,379

directors



20.4%

Tier 1A
capital ratio²

\$13.9 billion

in insurance
premiums³

This data comes from Desjardins Group's Combined financial statements and Management's Discussion and Analysis as at December 31, 2023.

¹ Included in the \$26.8 billion total reserves presented in the Desjardins Group's combined financial statements as at December 31, 2023

² In accordance with the *Capital Adequacy Guideline* for financial services cooperatives issued by the AMF

³ Direct Written Premiums



Desjardins Group

Information on our business sectors of activity

Desjardins Group's financial reporting is organized by business segments, which are defined based on the needs of members and clients, the markets in which Desjardins operates, and on its internal management structure.

Desjardins Group's financial information is therefore divided into the following three business segments: **Personal and Business Services, Wealth Management and Life and Health Insurance, and Property and Casualty Insurance.**

The **Personal and Business Services** segment offers Desjardins Group's members and clients a comprehensive, integrated offering designed to meet the needs of individuals, businesses, institutions, not-for-profit organizations and cooperatives through the Desjardins caisse network, the Desjardins Business centres as well as specialized teams. This offering meets a range of needs including day-to-day transactions, financing, specialty services, access to capital markets, development capital and business ownership transfers and advice.

The **Wealth Management and Life and Health Insurance** segment provides various categories of service offerings aimed at increasing the wealth of members and clients of Desjardins Group and helping them protect their financial security. These offerings are intended for individuals or businesses, while group insurance or savings plans meet the needs of employees through their businesses or those of individuals who are part of any other group.

The **Property and Casualty Insurance** segment offers insurance products allowing members and clients of Desjardins Group to protect themselves against the impact of a disaster.

Personal and Business Services	Wealth Management and Life and Health Insurance	Property and Casualty Insurance
Surplus earnings before member dividends of \$1,162 million ⁽¹⁾	Surplus earnings before member dividends of \$581 million ⁽¹⁾	Surplus earnings before member dividends of \$494 million ⁽¹⁾
Québec's leader in residential mortgages in Québec	No. 1 in Canada and in Québec for market-linked guaranteed investments	No. 2 property and casualty insurer in Québec
Leader in personal savings in Québec		Gross written premiums grew by \$651 million compared to 2022

For more details on each segment, we refer you to Note 31 – Segmented information of the Desjardins Group 2023 Annual Report. Additionally, the data presented in the table above is extracted from the "Highlights" section of the 2023 Desjardins Group Management's Discussion and Analysis.

⁽¹⁾ For the year ended December 31, 2023, Desjardins Group recorded surplus earnings before member dividends of \$2,259 million, including \$22 million from Other Category.

Note to readers

This annual report provides an overview of Caisse populaire Desjardins de Tête-à-la-Baleine's key financial data as at December 31, 2023.

This document complies with the reporting requirements of the *Act respecting financial services cooperatives* and the Autorité des marchés financiers and was approved by the caisse board of directors.

Gilles Monger, Chair
Gaétan Monger, Secretary

About Caisse populaire Desjardins de Tête-à-la-Baleine:

- A dynamic team of managers and employees under the general management of Charline Marcoux
- **Dedicated directors**

Gilles Monger	Chair
Kathy-Ann Nadeau	Vice-Chair
Gaétan Monger	Secretary
Erika Anderson	Director
Tina Anderson	Director

2023 key figures for the caisse

2,364 business and individual members	\$106 million in assets
\$181K redistributed to members and the community including \$148K in member dividends	Operating surplus earnings of \$2.2 million
	Surplus earnings before member dividends of \$923K

SUMMARY OF THE LOAN PORTFOLIO

As at December 31, 2023, the quality of the caisse's loan portfolio remained high. The table below shows the gross carrying amount of loans and their allowance balance by stage:

As at December 31 (in thousands of Canadian dollars)	Non-credit impaired				Credit-impaired		Total 2023			Total 2022
	Stage 1		Stage 2		Stage 3		Gross carrying amount	Allowance for credit losses	Net carrying amount	Net carrying amount
	Gross carrying amount	Allowance for credit losses	Gross carrying amount	Allowance for credit losses	Gross carrying amount	Allowance for credit losses				
Residential mortgages	\$ 16,508	\$ 2	\$ 1,601	\$ 12	\$ -	\$ -	\$ 18,109	\$ 14	\$ 18,095	\$ 18,093
Consumer and other personal loans	4,705	11	669	25	128	69	5,502	105	5,397	5,770
Business and government	8,453	12	831	11	247	34	9,531	57	9,474	10,159
Total	\$ 29,666	\$ 25	\$ 3,101	\$ 48	\$ 375	\$ 103	\$ 33,142	\$ 176	\$ 32,966	\$ 34,022

For more information, see Note 2 "Accounting policies" to the Combined Financial Statements of the Desjardins Group for the year ended December 31, 2023, available at www.desjardins.com.

Loans to restricted parties during the year 2023 totalled \$15K. Restricted parties include Caisse directors, the caisse general manager, Federation directors including their relative.

SUMMARY OF THE DEPOSIT PORTFOLIO

Deposits consist of demand deposits (payable on demand), notice deposits (payable upon notice) and term deposits (payable on a fixed date). Demand deposits are interest-bearing or non-interest-bearing deposits, primarily accounts with chequing privileges, for which the Caisse does not have the right to require notice prior to withdrawal. Notice deposits are interest-bearing deposits, primarily savings accounts, for which the Caisse has the legal right to require notice prior to withdrawal. Term deposits are interest-bearing deposits, primarily fixed-term deposit accounts, guaranteed investment certificates or other similar instruments, with a term that generally varies from one day to 10 years and mature on a predetermined date.

As at December 31 (in thousands of Canadian dollars)	Payable on demand	Payable upon notice	Payable on a fixed date	Total 2023	Total 2022
Individuals	\$ 18,575	\$ 4,133	\$ 21,665	\$ 44,373	\$ 44,377
Business and government	29,276	2,224	18,742	50,242	52,465
Total	\$ 47,851	\$ 6,357	\$ 40,407	\$ 94,615	\$ 96,842

For more information, see Note 2 "Accounting policies" to the Combined Financial Statements of the Desjardins Group for the year ended December 31, 2023, available at www.desjardins.com.

2023 Financial Report

Caisse populaire Desjardins de Tête-à-la-Baleine

TABLE OF CONTENTS

Agreed-upon procedures report

Financial report

Balance Sheet	5
Statement of Income	6
Statement of Changes in Equity	7

Note to the financial report

Note 1 – Type of operations and basis of accounting	8
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Agreed-upon procedures report of the financial report of the Caisse des Desjardins de H. M. U. G. U. Y. b. Y. (the Caisse)

To the members of the Fédération des caisses Desjardins du Québec

As independent auditor of the combined financial statements of the Desjardins Group, we have been mandated by the members of the Fédération des caisses Desjardins du Québec to perform agreed-upon procedures on the financial report attached to the Caisse.

Purpose of this agreed-upon procedures report

Our report is solely for the purpose of assisting the members of the Fédération des caisses Desjardins du Québec to determine whether the information included in the financial report of the Caisse, considering the Caisse's specific accounting adjustments, is in line with the information used for the preparation of the combined financial statements of the Desjardins Group and it is possible that it cannot be used for another purpose. This report only covers the accounts and the items specified below in the financial report and does not cover the annual report.

Responsibilities of the engaging party

The Fédération des caisses Desjardins du Québec has acknowledged that the agreed-upon procedures are appropriate for the purpose of the engagement and is also responsible for the subject matter on which the agreed-upon procedures are performed.

Practitioner's responsibilities

We have conducted the agreed-upon procedures engagement in accordance with the Canadian Standard on Related Services (CSRS) 4400, *Agreed-Upon Procedures Engagements*. An agreed-upon procedures engagement involves our performing the procedures that have been agreed with the Fédération des caisses Desjardins du Québec and reporting the findings, which are the factual results of the agreed-upon procedures performed. We make no representation regarding the appropriateness of the agreed-upon procedures.

This agreed-upon procedures engagement is not an assurance engagement. Accordingly, we do not express an opinion or an assurance conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported.

Professional ethics

We have complied with the relevant ethical and independence requirements in the rules of professional conduct/code of ethics issued by the various professional accounting bodies.

PricewaterhouseCoopers LLP
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"PwC" refers to PricewaterhouseCoopers LLP, an Ontario limited liability partnership.



Procedures and findings

We have performed the procedures described below, which were agreed upon with the Fédération des caisses Desjardins du Québec in the terms of engagement dated November 30, 2023 on the subject matter.

Procedures	Findings
1. Obtain the trial balance of the Caisse prior to the Caisse's specific adjustments as at December 31, 2023 and compare it to the Caisse's trial balance used in the audit of combined financial statements of the Desjardins Group as at December 31, 2023.	We have obtained the trial balance prior to the Caisse's specific adjustments as at December 31, 2023, and compared it to the trial balance of the Caisse used as part of the audit of the combined financial statements of the Desjardins Group as at December 31, 2023. We have noted no discrepancies.
2. Obtain the Caisse's specific accounting adjustments and add them to the trial balance prior to the Caisse's specific adjustments as at December 31, 2023. Round the result to the nearest thousand dollars.	We have obtained the accounting adjustments specific to the Caisse and added them to the trial balance prior to the Caisse's specific adjustments as at December 31, 2023. We have rounded the result to the nearest thousand dollars.
3. From the Caisse's financial report accounting chart, recalculate the balance of each financial statement line item of the Caisse's financial report using the result of procedure 2.	We have recalculated the balance of each financial statement line item of the Caisse's financial report from the Caisse's financial report accounting chart using the result of procedure 2.
4. Obtain the financial report of the Caisse as at December 31, 2023 and compare it to the result obtained in procedure 3.	We have obtained the Caisse's financial report as at December 31, 2023 and compared it to the result obtained in procedure 3. We have noted no discrepancies.



Restriction on distribution and use

Our report is intended solely for Members of the Fédération des caisses Desjardins du Québec, to the members of the Caisse and to the Autorité des marchés financiers. We make no representations or warranties of any kind to any third party in respect of this report.

PricewaterhouseCoopers LLP¹

Montréal, Quebec
March FJ, 2024

¹ FCPA auditor, public accountancy permit No. A115888

BALANCE SHEET

(unaudited)

(in thousands of Canadian dollars)	As at December 31, 2023	As at December 31, 2022
ASSETS		
Cash and deposits with financial institutions	\$ 732	\$ 2,918
Securities		
Investment in liquidity fund under management	6,594	6,947
Term deposits and other	60,400	58,400
	66,994	65,347
Loans		
Residential mortgages	18,109	18,111
Consumer and other personal loans	5,502	5,903
Business and government	9,531	10,223
	33,142	34,237
Allowance for credit losses	176	215
	32,966	34,022
Investments in the Federation	1,575	1,575
Other assets		
Derivative financial instruments	2,891	3,473
Property, plant and equipment	132	129
Net defined benefit plan assets	-	72
Other	1,183	956
	4,206	4,630
TOTAL ASSETS	\$ 106,473	\$ 108,492
LIABILITIES AND EQUITY		
LIABILITIES		
Deposits		
Individuals	\$ 44,373	\$ 44,377
Business and government	50,242	52,465
	94,615	96,842
Borrowings	203	-
Other liabilities		
Derivative financial instruments	1,725	2,421
Net defined benefit plan liabilities	127	108
Other	863	881
	2,715	3,410
TOTAL LIABILITIES	97,533	100,252
EQUITY		
Capital stock	12	12
Distributable surplus earnings	-	2,208
Reserves	8,928	6,020
TOTAL EQUITY	8,940	8,240
TOTAL LIABILITIES AND EQUITY	\$ 106,473	\$ 108,492

STATEMENT OF INCOME

(unaudited)

For the years ended December 31

(in thousands of Canadian dollars)	2023	2022
Interest income	\$ 4,147	\$ 2,950
Interest expense	1,523	733
NET INTEREST INCOME	2,624	2,217
Other income	584	582
OPERATING INCOME	3,208	2,799
Recovery of provision for credit losses	(24)	(22)
NON-INTEREST EXPENSE		
Salaries and fringe benefits	780	694
Occupancy costs	92	75
Other	173	172
	1,045	941
OPERATING SURPLUS EARNINGS	2,187	1,880
Income on investments in the Federation	-	135
Income (loss) on fair value of derivative financial instruments	65	(213)
Assessments paid to Desjardins Group components and related costs	(1,135)	(902)
Community development expenses	(30)	(25)
SURPLUS EARNINGS BEFORE TAXES AND MEMBER DIVIDENDS	1,087	875
Income taxes on surplus earnings	164	47
SURPLUS EARNINGS BEFORE MEMBER DIVIDENDS	923	828
Member dividends	148	146
Tax recovery on member dividends	(39)	(39)
NET SURPLUS EARNINGS FOR THE YEAR AFTER MEMBER DIVIDENDS	\$ 814	\$ 721

STATEMENT OF CHANGES IN EQUITY**(unaudited)**

For the years ended December 31

	Capital stock	Distributable surplus earnings	Accumulated other comprehensive income	Reserves							Total reserves	Total equity
				Appreciation reserve (investments in the Federation's investment funds)	Appreciation reserve (derivative financial instruments)	Appreciation reserve (employee benefit plans)	General reserve	Stabilization reserve	Reserve for future member dividends	Community Development Fund		
(in thousands of Canadian dollars)												
BALANCE AS AT DECEMBER 31, 2021	\$ 25	\$ 738	\$ 85	\$ 1,315	\$ 255	\$ (196)	\$ 4,819	\$ 19	\$ 424	\$ 63	\$ 6,699	\$ 7,547
Allocation to reserves adopted by the members at the general meeting	-	(738)	-	-	-	-	541	-	182	15	738	-
Net adjustment for member dividends	-	-	-	-	-	-	(1)	-	-	-	(1)	(1)
Balance after distribution	25	-	85	1,315	255	(196)	5,359	19	606	78	7,436	7,546
Net surplus earnings for the year after member dividends	-	721	-	-	-	-	-	-	-	-	-	721
Other comprehensive income for the year	-	70	(85)	-	-	-	-	-	-	-	-	(15)
Statutory transfer	-	1,395	-	(1,315)	(185)	105	19	(19)	-	-	(1,395)	-
Net amounts used during the year	-	21	-	-	-	-	-	-	-	(21)	(21)	-
Redemption of permanent shares	(6)	-	-	-	-	-	-	-	-	-	-	(6)
Other net change in capital stock	(7)	-	-	-	-	-	-	-	-	-	-	(7)
Net adjustment for member dividends	-	1	-	-	-	-	-	-	-	-	-	1
BALANCE AS AT DECEMBER 31, 2022	\$ 12	\$ 2,208	\$ -	\$ -	\$ 70	\$ (91)	\$ 5,378	\$ -	\$ 606	\$ 57	\$ 6,020	\$ 8,240
Allocation to reserves adopted by the members at the general meeting	-	(2,208)	-	-	-	-	1,503	-	688	17	2,208	-
Net adjustment for member dividends	-	-	-	-	-	-	(2)	-	-	-	(2)	(2)
Balance after distribution	12	-	-	-	70	(91)	6,879	-	1,294	74	8,226	8,238
Net surplus earnings for the year after member dividends	-	814	-	-	-	-	-	-	-	-	-	814
Other comprehensive income for the year	-	(114)	-	-	-	-	-	-	-	-	-	(114)
Statutory transfer	-	21	-	-	46	(67)	-	-	-	-	(21)	-
Net amounts used during the year	-	24	-	-	-	-	-	-	-	(24)	(24)	-
Transfer from (allocation to) reserves pursuant to a merger agreement	-	(747)	-	-	-	-	730	-	-	17	747	-
Net adjustment for member dividends	-	2	-	-	-	-	-	-	-	-	-	2
BALANCE AS AT DECEMBER 31, 2023	\$ 12	\$ -	\$ -	\$ -	\$ 116	\$ (158)	\$ 7,609	\$ -	\$ 1,294	\$ 67	\$ 8,928	\$ 8,940

NOTE TO THE FINANCIAL REPORT (unaudited)

NOTE 1 – TYPE OF OPERATIONS AND BASIS OF ACCOUNTING

Caisse populaire Desjardins de Tête-à-la-Baleine (the caisse) is a cooperative whose purpose is to accept and help grow the savings of its members, as well as to extend credit and provide other financial products and services to its members. Its mission also includes fostering cooperation and promoting economic, social and cooperative education. It is governed by the *Act Respecting Financial Services Cooperatives* (the Act).

The caisse is registered with the Autorité des marchés financiers (AMF) in Quebec. It is also a member of the Fonds de sécurité Desjardins, whose main purpose is to establish and administer a security, liquidity and mutual aid fund for the benefit of Desjardins caisses in Quebec.

The caisse is a member of the Fédération des caisses Desjardins du Québec, which controls other components that together make up Desjardins Group.

This financial report has been prepared in accordance with the requirements set out in the Act. The caisse applies accounting policies similar to those used to prepare the Combined Financial Statements of the Desjardins Group, which are prepared in accordance with International Financial Reporting Standards issued by the International Accounting Standards Board.