# MARKET-LINKED GUARANTEED INVESTMENT (MLGI)

# Zenitude Aggresive Guaranteed Portfolio – Income

Term: 5 years



# **OVERVIEW**

The Zenitude Aggressive Guaranteed Portfolio – Income allows you to draw predictable monthly income from your investments while benefitting from high potential returns linked to markets. It's a simple way to finance a project or enjoy additional income during retirement.

- Capital 100% guaranteed at maturity
- 4% annual income (payments on the 15<sup>th</sup> of each month)
- Conversion/Redemption possible under certain conditions
- · Interest paid at maturity
- Eligible for RRIF, LIF and RDSP
- Income taxed at maturity if investment is nonregistered<sup>2</sup>
- Protected by deposit insurance<sup>1</sup>
- No management fees
- Hedged against foreign currency fluctuations
- Eligible for potential member dividends

Performance indicators	\$25,000 to \$249,999	\$250,000 and more
Maximum annual compound rate of return	9.86%	10.54%
Maximum cumulative return	60.00%	65.00%
Participation rate	120%	130%

Key dates		
Sale period	November 27, 2018 to January 28, 2019	
Investment issuance	February 21, 2019	
Investment maturity	February 21, 2024	

The participation rate represents the percentage of the benchmark securities appreciation rates used to calculate return at maturity. The returns shown include the participation rate. The returns shown above could be slightly higher on issue date of the investment.

The caisse is the issuer of the investment.

# INVESTMENT COMPOSITION

The Zenitude Aggressive Guaranteed Portfolio – Income includes variable-yield components in the following percentages:



# Variable-Yield Components

	Sector	Weight (%)
	<ul><li>Financials</li></ul>	21.75
	<ul> <li>Consumer Staples</li> </ul>	13.00
	<ul><li>Technology</li></ul>	13.00
	<ul> <li>Telecommunication Services</li> </ul>	11.75
	Consumer Discretionary	10.00
	<ul><li>Energy</li></ul>	7.75
	Health Care	7.50
(	Materials	5.50
	Utilities	5.25
	Industrials	4.50
	Total	100



<sup>&</sup>lt;sup>1</sup>For more information on deposit insurance, please visit lautorite.qc.ca.

<sup>&</sup>lt;sup>2</sup>Including interest paid before the issue date.

Here is an overview of the variable-yield component that makes up your portfolio. For more information, please read the Investment Agreement.

Returns on the **Global Market – Zenitude basket** are linked to the growth of 20 large corporations representing all economic sectors in developed countries. Each company has the same weight in the basket.

Company	Sector	Country
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Air Products & Chemicals Inc.	Materials	United States
Amadeus	Technology	Spain
AT&T Inc.	Telecom. Services	United States
Bank of Montreal	Financials	Canada
CIBC	Financials	Canada
Cisco Systems Inc.	Technology	United States
Coca-Cola Co.	Consumer Staples	United States
Engie	Utilities	France
Geberit AG	Consumer Discretionary	Switzerland
Investor AB	Financials	Sweden

Company	Sector	Country
Johnson & Johnson	Health Care	United States
Novartis AG	Health Care	Switzerland
Paychex Inc.	Technology	United States
Saputo Inc.	Consumer Staples	Canada
Siemens AG	Industrials	Germany
Subaru Corporation	Consumer Discretionary	Japan
Sun Life Financial Inc.	Financials	Canada
Suncor Energy Inc.	Energy	Canada
Telus Corporation	Telecom. Services	Canada
Woolworths Ltd.	Consumer Staples	Australia

The Canadian Market basket comprises 20 Canadian companies representing a variety of economic sectors. Each company has the same weight in the basket.

Company	Sector	Country
Bank of Nova Scotia	Financials	Canada
BCE Inc.	Telecom. Services	Canada
Brookfield Asset Management Inc.	Utilities	Canada
Canadian National Railway Co.	Industrials	Canada
Canadian Natural Resources Ltd.	Energy	Canada
Canadian Tire Corp. Ltd.	Consumer Discretionary	Canada
Fortis Inc.	Utilities	Canada
Gildan	Consumer Discretionary	Canada
Imperial Oil Limited	Energy	Canada
Intact Financial Corp	Financials	Canada

Company	Sector	Country
Inter Pipeline Ltd.	Energy	Canada
Loblaw Co. Ltd.	Consumer Staples	Canada
National Bank of Canada	Financials	Canada
Nutrien Ltd.	Materials	Canada
Pembina Pipeline Corp.	Energy	Canada
Power Corporation of Canada	Financials	Canada
Rogers Communications Inc.	Telecom. Services	Canada
Shaw Communications Inc.	Telecom. Services	Canada
TD Bank Group	Financials	Canada
Thomson Reuters Corp.	Technology	Canada

Returns of the Emerging markets basket are linked to the growth of 10 large corporations representing a variety of economic sectors. The companies are located in developing countries where capital markets have experienced strong growth. Each company has the same weight in the basket.

Company	Sector	Country
Agricultural Bank of China Ltd.	Financials	China
China Construction Bank Corp.	Financials	China
Chunghwa Telecom Co. Ltd.	Telecom. Services	Taiwan
CNOOC Ltd	Energy	China
Fomento Economico Mexicano	Consumer Staples	Mexico

Company	Sector	Country
Industrial & Commercial Bank of China Ltd.	Financials	China
Kia Motors Corp.	Consumer Discretionary	South Korea
MTN Group Ltd.	Telecom. Services	South Africa
POSCO	Materials	South Korea
Taiwan Semiconductor Manuf. Co. Ltd.	Technology	Taiwan

# IS THIS INVESTMENT RIGHT FOR ME?

This investment may be right for you if you:

- seek capital protection;
- are looking for a comprehensive and diversified investment;
- wish to receive a monthly income;
- have an investment horizon of 5 years or longer;
- don't plan to withdraw your investment prior to maturity;
- agree to forgo portion of the guaranteed return provided by conventional term savings to enjoy a higher potential return.

# HOW DOES THIS SOLUTION DIFFER FROM CONVENTIONAL TERM SAVINGS?

This investment differs from conventional regular income term savings since it does not provide a pre-determined return. Return is calculated on your capital balance as at the issue date, while return on regular income term savings is calculated on a balance that decreases month over month.

Return on the investment is based on the appreciation of the benchmark portfolio and can only be known at maturity.

# HOW ARE RETURNS CALCULATED?

Up to the issue date, your investment generates interest at 1.00% per year. Between the issue date and the maturity date, the return depends on the performance of the components in the portfolio. The maximum cumulative return is indicated in the Overview section of this document.

#### Calculation of variable return

The annual compound return of the variable-yield components is tied to the securities, which are subject to fluctuations in value. The calculation also takes into account the weighting of each one as illustrated in section Investment composition.

To reduce the effect of a potential market pullback, we factor in the average of the monthly price readings during the last three months of the term.

This investment is not eligible for dividends paid on the benchmark securities. Return on the investment is not affected by changes in exchange rates even if prices are published in foreign currencies.

For full details on how return is calculated, please see the Investment Agreement.

Variable return is based on changes in the prices of the benchmark securities and could be nil at maturity. Your capital is guaranteed at maturity.

# HOW CAN I KEEP TRACK OF MY INVESTMENT'S PERFORMANCE?

You can access the Dynamic Market-Linked Guaranteed Investment Return Tracker by logging on to AccèsD and clicking on the Savings/Investments section, or by visiting desjardins.com/returntracker. Information on returns is provided for information purposes only. The return on your investment is also shown on your Desjardins monthly account statement, for information purposes. Return on the investment can only be known at maturity.

# WHAT HAPPENS WHEN MY INVESTMENT MATURES?

Shortly before maturity, you will receive a reminder by mail or via AccèsD. At maturity, unless you give other instructions to your advisor or in AccèsD (if your investment is eligible for online renewal), your investment will be automatically reinvested in a similar product with comparable terms and conditions.

## CAN I REDEEM MY INVESTMENT BEFORE THE MATURITY DATE?

Once a year, after the third anniversary, you may convert your investment into another Market-Linked Guaranteed Investment. You may also redeem it. At your request, you will be notified of its approximate conversion or redemption value. Please refer to the Investment Agreement for details.

Conversion/redemption value may be less than the invested capital and will not amount to the potential maximum at maturity.

## WHAT HAPPENS DURING MARKET UPHEAVALS?

The caisse reserves the exclusive right to determine the appropriate measures to be taken in such circumstances. For example, if trading is suspended, the caisse could choose to postpone the date at which the starting index value of the investment is taken into account.

# WHAT IF I CHANGE MY MIND?

You have up to five business days after receiving your Investment Agreement, by mail or via AccèsD, to ask your advisor to cancel your investment.

# INFORMATION

To purchase this product or for more information:

- visit desiardins.com/mlgi;
- log on to AccèsD;
- · contact your caisse Desigrdins advisor;
- dial 514-224-7737 or 1-800-224-7737.

# AWARDS AND DISTINCTIONS



Best Capital Protected Distributor, Americas Best Private Bank Deal of the Year

Investors should read the Investment Agreement before investing. It can be accessed at designations.com/mlgi.

This document provides an overview of the investment and is for informational purposes only. Should there be any discrepancy between this document and the Investment Agreement, the latter will take precedence.