

## MARKET-LINKED GUARANTEED INVESTMENT (MLGI)

# Zenitude Secure Guaranteed Portfolio–Income

Term: 5 years



**Desjardins**  
Wealth Management

INVESTMENTS

## OVERVIEW

The Zenitude Secure Guaranteed Portfolio–Income allows you to draw predictable monthly income from your investments while accumulating interest on the capital. It's a simple way to finance a project or enjoy additional income during retirement. This investment gives you the advantage of a guaranteed return at maturity.

- Capital 100% guaranteed at maturity
- 4% annual income (monthly payments)
- Conversion/Redemption possible under certain conditions
- Protected by deposit insurance<sup>1</sup>
- Interest paid at maturity
- Eligible for RRIF, LIF and RDSP
- If the investment is not registered, guaranteed return is taxed annually<sup>2</sup> and variable return is taxed at maturity
- No management fees
- Hedged against foreign currency fluctuations
- Eligible for potential member dividends

| Performance indicators                 | \$25,000 to \$249,999 | \$250,000 and more |
|----------------------------------------|-----------------------|--------------------|
| Maximum annual compound rate of return | 1.72%                 | 1.81%              |
| Minimum annual compound rate of return | 1.00%                 | 1.10%              |
| Minimum guaranteed cumulative return   | 5.12%                 | 5.60%              |
| Maximum cumulative return              | 8.92%                 | 9.40%              |
| Participation rate                     | 100%                  | 100%               |

| Key dates           |                         |
|---------------------|-------------------------|
| Sale period         | May 29 to July 29, 2017 |
| Investment issuance | August 22, 2017         |
| Investment maturity | August 22, 2022         |

The participation rate represents the percentage of the benchmark securities appreciation rates used to calculate return at maturity. The returns shown include the participation rate. The returns shown above could be slightly higher on issue date of the investment. The caisse is the issuer of the investment.

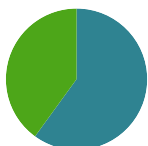
<sup>1</sup>For more information on deposit insurance, please visit [lautorite.qc.ca](http://lautorite.qc.ca).

<sup>2</sup>Including interest paid before the issue date.

## INVESTMENT COMPOSITION

The Zenitude Secure Guaranteed Portfolio–Income includes a fixed-yield component and a variable-yield component in the following percentages:

| Component                   | Yield Type | Weight (%) |
|-----------------------------|------------|------------|
| Term Savings                | Fixed      | 60.00      |
| Globally diversified basket | Variable   | 40.00      |

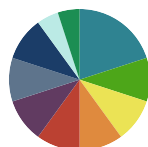


Total

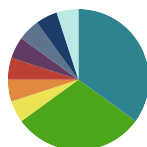
100

### Variable-Yield Component

| Sector                     | Weight (%) |
|----------------------------|------------|
| Financials                 | 20.00      |
| Consumer Discretionary     | 10.00      |
| Consumer Staples           | 10.00      |
| Energy                     | 10.00      |
| Health Care                | 10.00      |
| Industrials                | 10.00      |
| Technology                 | 10.00      |
| Telecommunication Services | 10.00      |
| Materials                  | 5.00       |
| Utilities                  | 5.00       |
| Total                      | 100        |



| Country        | Weight (%) |
|----------------|------------|
| United States  | 35.00      |
| Canada         | 30.00      |
| Australia      | 5.00       |
| Finland        | 5.00       |
| France         | 5.00       |
| Japan          | 5.00       |
| Netherlands    | 5.00       |
| Sweden         | 5.00       |
| United Kingdom | 5.00       |
| Total          | 100        |



Here is an overview of the variable-yield component that makes up your portfolio. For more information, please read the Investment Agreement.

Returns on the **Globally diversified basket** are linked to the growth of 20 large corporations representing all economic sectors in developed countries. Each company has the same weight in the basket.

| Company                       | Sector                 | Country        |
|-------------------------------|------------------------|----------------|
| Air Products & Chemicals Inc. | Materials              | United States  |
| Bank of Montreal              | Financials             | Canada         |
| CIBC                          | Financials             | Canada         |
| Eli Lilly & Co.               | Health Care            | United States  |
| Engie                         | Utilities              | France         |
| Hennes & Mauritz AB (H&M)     | Consumer Discretionary | Sweden         |
| Hershey Co.                   | Consumer Staples       | United States  |
| Kone OYJ                      | Industrials            | Finland        |
| Power Corporation of Canada   | Financials             | Canada         |
| Reckitt Benckiser Group PLC   | Consumer Staples       | United Kingdom |

| Company                        | Sector                 | Country       |
|--------------------------------|------------------------|---------------|
| Rogers Communications Inc.     | Telecom. Services      | Canada        |
| Royal Dutch Shell PLC          | Energy                 | Netherlands   |
| Suncor Energy Inc.             | Energy                 | Canada        |
| T. Rowe Price Group Inc.       | Financials             | United States |
| Takeda Pharmaceutical Co. Ltd. | Health Care            | Japan         |
| Telstra Corp. Ltd.             | Telecom. Services      | Australia     |
| Texas Instruments Inc.         | Technology             | United States |
| Thomson Reuters Corp.          | Technology             | Canada        |
| TJX Companies Inc              | Consumer Discretionary | United States |
| Waste Management Inc.          | Industrials            | United States |

## IS THIS INVESTMENT RIGHT FOR ME?

This investment may be right for you if you:

- seek capital protection;
- are looking for a comprehensive and diversified investment;
- wish to receive a monthly income;
- have an investment horizon of 5 years or longer;
- don't plan to withdraw your investment prior to maturity;
- agree to forgo portion of the guaranteed return provided by conventional term savings to enjoy a higher potential return.

## HOW DOES THIS SOLUTION DIFFER FROM CONVENTIONAL TERM SAVINGS?

With the exception of the guaranteed return, this investment differs from conventional regular income term savings since it does not provide a pre-determined return. Return is calculated on your capital balance as at the issue date, while return on regular income term savings is calculated on a balance that decreases month over month.

**Return on the investment is based on the appreciation of the benchmark portfolio and can only be known at maturity.**

## HOW ARE RETURNS CALCULATED?

Up to the issue date, your investment generates interest at 0.65% per year. Between the issue date and the maturity date, the return depends on the performance of the components in the portfolio. The maximum cumulative return is indicated in the Overview section of this document.

### Calculation of guaranteed return

The annual compound return that applies to the fixed-yield component corresponds to the highest of the following interest rates:

- the prevailing interest rate at the caisse on May 29, 2017 for a 5-year conventional term savings,
- the prevailing interest rate at the caisse on August 10, 2017 for a 5-year conventional term savings,
- an interest rate higher than the above-mentioned applicable rates established by Desjardins,

with an interest rate adjustment of:

|                       |        |
|-----------------------|--------|
| \$25,000 to \$249,999 | -0.10% |
| \$250,000 and more    | 0.05%  |

### For information

If the return on the portion invested in the fixed-return component were calculated on the effective balance, decreasing month over month owing to income payments, rather than on the amount invested at issuance, the rate adjustment would approximately amount to:

|                       |        |
|-----------------------|--------|
| \$25,000 to \$249,999 | -0.25% |
| \$250,000 and more    | -0.15% |

### Calculation of variable return

The annual compound return of the variable-yield components is tied to the securities, which are subject to fluctuations in value. The calculation also takes into account the weighting of each one as illustrated in section Investment composition.

To reduce the effect of a potential market pullback, we factor in the average of the monthly price readings during the last three months of the term.

This investment is not eligible for dividends paid on the benchmark securities.

Return on the investment is not affected by changes in exchange rates even if prices are published in foreign currencies.

For full details on how return is calculated, please see the Investment Agreement.

**Variable return is based on changes in the prices of the benchmark securities and could be nil at maturity. However, this investment pays a guaranteed return and your capital is guaranteed at maturity.**

## HOW CAN I KEEP TRACK OF MY INVESTMENT'S PERFORMANCE?

You can access the Dynamic Market-Linked Guaranteed Investment Return Tracker by logging on to AccèsD and clicking on the Savings/Investments section, or by visiting [desjardins.com/returntracker](https://desjardins.com/returntracker). Information on returns is provided for information purposes only. The return on your investment is also shown on your Desjardins monthly account statement, for information purposes. Return on the investment can only be known at maturity.

## WHAT HAPPENS WHEN MY INVESTMENT MATURES?

Shortly before maturity, you will receive a reminder by mail or via AccèsD. At maturity, unless you give other instructions to your advisor or in AccèsD (if your investment is eligible for online renewal), your investment will be automatically reinvested in a similar product with comparable terms and conditions.

## CAN I REDEEM MY INVESTMENT BEFORE THE MATURITY DATE?

Once a year, starting on the third anniversary, you may convert your investment into another Market-Linked Guaranteed Investment. You may also redeem it. At your request, you will be notified of its approximate conversion or redemption value. Please refer to the Investment Agreement for details.

**Conversion/redemption value may be less than the invested capital and will not amount to the potential maximum at maturity.**

## WHAT HAPPENS DURING MARKET UPHEAVALS?

The caisse reserves the exclusive right to determine the appropriate measures to be taken in such circumstances. For example, if trading is suspended, the caisse could choose to postpone the date at which the starting index value of the investment is taken into account.

## WHAT IF I CHANGE MY MIND?

You have up to five business days after receiving your Investment Agreement, by mail or via AccèsD, to ask your advisor to cancel your investment.

### INFORMATION

To purchase this product or for more information:

- visit [desjardins.com/mlgi](https://desjardins.com/mlgi);
- log on to AccèsD;
- contact your caisse Desjardins advisor;
- dial 514-224-7737 or 1-800-224-7737.

### AWARDS AND DISTINCTIONS



Best Distributor, Canada  
Best Capital-Protected  
Distributor, Americas

Investors should read the Investment Agreement before investing. It can be accessed at [desjardins.com/mlgi](https://desjardins.com/mlgi).

This document provides an overview of the investment and is for informational purposes only. Should there be any discrepancy between this document and the Investment Agreement, the latter will take precedence.