

# 2018 Financial Report

## Caisse Desjardins de l'Éducation

### TABLE OF CONTENTS

#### Report on the results of applying specified auditing procedures

#### Financial report

Balance Sheet .....	2
Statements of Income .....	3
Statements of Changes in Equity .....	4

#### Note to the financial report

Note 1 – Type of operations and basis of accounting .....	5
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March 13, 2019

**Report on the results of applying specified auditing procedures to the financial report of the Caisse Desjardins de l'Éducation (the "Caisse") prepared by the management of the Caisse**

To the members of the *Fédération des caisses Desjardins du Québec*

We are the independent auditor of the separate combined financial statements of the Desjardins caisses in Quebec (the "combined financial statements of the Desjardins caisses"), on which we expressed an unmodified opinion on February 27, 2019.

With respect to the accompanying financial report of the Caisse prepared by the management of the Caisse, we were engaged by the members of the *Fédération des caisses Desjardins du Québec* to agree the financial information contained in the financial report of the Caisse with the accounting records that include the Caisse's specific accounting adjustments and were used to prepare the combined financial statements of the Desjardins caisses in Quebec for the year ended December 31, 2018 (the "procedures").

We confirm that we agreed all financial information contained in the accompanying financial report of the Caisse for the year ended December 31, 2018 with the accounting records that include the Caisse's specific accounting adjustments and were used to prepare the combined financial statements of the Desjardins caisses in Quebec for the year then ended, and we confirm that we found no exceptions.

In particular, as part of our procedures, we agreed the following financial information of the Caisse:

Total assets:	579,520,000	\$
Total equity:	41,863,000	\$
Net surplus earnings for the year after member dividends :	3,624,000	\$

These procedures do not constitute an audit of the financial report of the Caisse as at December 31, 2018, and therefore we express no opinion on the financial report of the Caisse as at December 31, 2018.

*PricewaterhouseCoopers LLP*<sup>1</sup>

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<sup>1</sup> FCPA auditor, FCA, public accountancy permit No. A108517

**BALANCE SHEET (unaudited)**

(in thousands of Canadian dollars)	As at December 31, 2018 <sup>(1)</sup>	As at December 31, 2017
<b>ASSETS</b>		
<b>Cash and deposits with financial institutions</b>	<b>\$ 9,891</b>	<b>\$ 4,474</b>
<b>Securities</b>		
Investment in liquidity fund under management	25,290	23,445
Term deposits and other	500	2,975
	<b>25,790</b>	<b>26,420</b>
<b>Loans</b>		
Personal	480,679	493,632
Business	27,363	29,422
	<b>508,042</b>	<b>523,054</b>
Allowance for credit losses	354	324
	<b>507,688</b>	<b>522,730</b>
<b>Investments in the Federation</b>	<b>25,161</b>	<b>28,938</b>
<b>Other assets</b>		
Derivative financial instruments	8,110	8,518
Property, plant and equipment	235	301
Other	2,645	4,332
	<b>10,990</b>	<b>13,151</b>
<b>TOTAL ASSETS</b>	<b>\$ 579,520</b>	<b>\$ 595,713</b>
<b>LIABILITIES AND EQUITY</b>		
<b>LIABILITIES</b>		
<b>Deposits</b>		
Term savings	\$ 284,096	\$ 263,991
Other	230,845	221,735
	<b>514,941</b>	<b>485,726</b>
<b>Borrowings</b>	<b>11,914</b>	<b>60,001</b>
<b>Other liabilities</b>		
Derivative financial instruments	1,996	1,803
Net defined benefit plan liabilities	3,293	3,482
Other	5,513	4,495
	<b>10,802</b>	<b>9,780</b>
<b>TOTAL LIABILITIES</b>	<b>537,657</b>	<b>555,507</b>
<b>EQUITY</b>		
Capital stock	1,988	2,959
Distributable surplus earnings	6,442	1,486
Accumulated other comprehensive income	(126)	1,111
Reserves	33,559	34,650
<b>TOTAL EQUITY</b>	<b>41,863</b>	<b>40,206</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ 579,520</b>	<b>\$ 595,713</b>

<sup>(1)</sup> The information presented as at December 31, 2018, takes into account the standards adopted on January 1, 2018. The comparative data have not been restated. For more information, see Note 2, "Basis of presentation and significant accounting policies" to the Combined Financial Statements of the Desjardins caisses in Québec, for the year ended December 31, 2018, available at [www.desjardins.com](http://www.desjardins.com).

**STATEMENTS OF INCOME**  
**(unaudited)**

For the years ended December 31

(in thousands of Canadian dollars)	2018 <sup>(1)</sup>	2017
<b>INTEREST INCOME</b>	<b>\$ 16,721</b>	<b>\$ 15,925</b>
<b>INTEREST EXPENSE</b>	<b>6,973</b>	<b>6,422</b>
<b>NET INTEREST INCOME</b>	<b>9,748</b>	<b>9,503</b>
<b>OTHER INCOME</b>	<b>3,765</b>	<b>3,488</b>
<b>PROVISION FOR CREDIT LOSSES</b>	<b>196</b>	<b>78</b>
<b>NON-INTEREST EXPENSES</b>		
Salaries and fringe benefits	4,358	4,953
Assessments paid to Desjardins Group components	1,593	1,589
Computer services	1,583	1,468
Community Development Fund expenses	3	4
Other	3,334	3,219
	<b>10,871</b>	<b>11,233</b>
<b>OPERATING SURPLUS EARNINGS</b>	<b>2,446</b>	<b>1,680</b>
Income on investments in the Federation	2,556	2,338
Income (loss) related to fair value of derivative financial instruments	27	(848)
<b>SURPLUS EARNINGS BEFORE TAXES AND MEMBER DIVIDENDS</b>	<b>5,029</b>	<b>3,170</b>
Income taxes on surplus earnings	684	83
<b>SURPLUS EARNINGS BEFORE MEMBER DIVIDENDS</b>	<b>4,345</b>	<b>3,087</b>
Member dividends	983	5
Tax recovery on member dividends	(262)	(1)
<b>NET SURPLUS EARNINGS FOR THE YEAR AFTER MEMBER DIVIDENDS</b>	<b>\$ 3,624</b>	<b>\$ 3,083</b>

<sup>(1)</sup> The information presented for the year ended December 31, 2018, takes into account the standards adopted on January 1, 2018. The comparative data have not been restated. For more information, see Note 2, "Basis of presentation and significant accounting policies", to the Combined Financial Statements of the Desjardins caisses in Québec, for the year ended December 31, 2018, available at [www.desjardins.com](http://www.desjardins.com).

**STATEMENTS OF CHANGES IN EQUITY**  
(unaudited)

For the years ended December 31

	Capital stock	Distributable surplus earnings	Accumulated other comprehensive income	Reserves								Total equity
				Appreciation reserve (investments in the Federation's investment funds)	Appreciation reserve (derivative financial instruments)	Appreciation reserve (employee benefit plans)	General reserve	Stabilization reserve	Reserve for future member dividends	Community Development Fund	Total reserves	
(in thousands of Canadian dollars)												
<b>BALANCE AS AT DECEMBER 31, 2016</b>	\$ 3,781	\$ -	\$ 887	\$ 10,545	\$ 834	\$ (2,772)	\$ 22,787	\$ 1,863	\$ 152	\$ 193	\$ 33,602	\$ 38,270
Interest on permanent and surplus shares	-	(2)	-	-	-	-	-	-	-	-	-	(2)
Transfer from (allocation to) reserves	-	6	-	-	-	-	(6)	-	-	-	(6)	-
Net adjustment related to member dividends	-	(4)	-	-	-	-	-	-	-	-	-	(4)
Balance after distribution	3,781	-	887	10,545	834	(2,772)	22,781	1,863	152	193	33,596	38,264
Net surplus earnings for 2017 after member dividends	-	3,083	-	-	-	-	-	-	-	-	-	3,083
Other comprehensive income for the year	-	(562)	224	-	-	-	-	-	-	-	-	(338)
Statutory transfer	-	(1,042)	-	1,815	(659)	(114)	-	-	-	-	1,042	-
Net amounts used during the year	-	3	-	-	-	-	-	-	-	(3)	(3)	-
Equity transactions related to other investments in the Federation	-	-	-	15	-	-	-	-	-	-	15	15
Redemption of permanent shares	(764)	-	-	-	-	-	-	-	-	-	-	(764)
Other net change in capital stock	(58)	-	-	-	-	-	-	-	-	-	-	(58)
Net adjustment related to member dividends	-	4	-	-	-	-	-	-	-	-	-	4
<b>BALANCE AS AT DECEMBER 31, 2017</b>	\$ 2,959	\$ 1,486	\$ 1,111	\$ 12,375	\$ 175	\$ (2,886)	\$ 22,781	\$ 1,863	\$ 152	\$ 190	\$ 34,650	\$ 40,206
Impact of changes in accounting methods <sup>(1)</sup>	-	-	(90)	87	-	-	23	-	-	-	110	20
<b>OPENING BALANCE AS AT JANUARY 1, 2018</b>	\$ 2,959	\$ 1,486	\$ 1,021	\$ 12,462	\$ 175	\$ (2,886)	\$ 22,804	\$ 1,863	\$ 152	\$ 190	\$ 34,760	\$ 40,226
Distribution by members at the 2018 general meeting												
Interest on members' permanent and surplus shares	-	(83)	-	-	-	-	-	-	-	-	-	(83)
Transfer from (allocation to) reserves	-	(1,402)	-	-	-	-	1,402	-	-	-	1,402	-
Net adjustment related to member dividends	-	(1)	-	-	-	-	-	-	-	-	-	(1)
Balance after distribution	2,959	-	1,021	12,462	175	(2,886)	24,206	1,863	152	190	36,162	40,142
Net surplus earnings for 2018 after member dividends	-	3,624	-	-	-	-	-	-	-	-	-	3,624
Other comprehensive income for the year	-	202	(1,147)	-	-	-	-	-	-	-	-	(945)
Statutory transfer	-	2,462	-	(2,620)	20	138	-	-	-	-	(2,462)	-
Net amounts used during the year	-	154	-	-	-	-	-	-	(152)	(2)	(154)	-
Equity transactions related to other investments in the Federation	-	-	-	57	-	-	-	-	-	-	57	57
Redemption of permanent shares	(938)	-	-	-	-	-	-	-	-	-	-	(938)
Other net change in capital stock	(33)	-	-	-	-	-	-	-	-	-	-	(33)
Interest on permanent and surplus shares	-	(1)	-	-	-	-	-	(44)	-	-	(44)	(45)
Net adjustment related to member dividends	-	1	-	-	-	-	-	-	-	-	-	1
<b>BALANCE AS AT DECEMBER 31, 2018</b>	\$ 1,988	\$ 6,442	\$ (126)	\$ 9,899	\$ 195	\$ (2,748)	\$ 24,206	\$ 1,819	\$ -	\$ 188	\$ 33,559	\$ 41,863

<sup>(1)</sup> The information presented for the year ended December 31, 2018, takes into account the standards adopted on January 1, 2018. The comparative data have not been restated. For more information, see Note 2, "Basis of presentation and significant accounting policies", to the Combined Financial Statements of the Desjardins caisses in Québec, for the year ended December 31, 2018, available at [www.desjardins.com](http://www.desjardins.com).

## NOTE TO THE FINANCIAL REPORT (unaudited)

### NOTE 1 – TYPE OF OPERATIONS AND BASIS OF ACCOUNTING

The Caisse Desjardins de l'Éducation (the caisse) is a cooperative whose purpose is to accept and help grow the savings of its members, as well as to extend credit and provide other financial products and services to its members. Its mission also includes fostering cooperation and promoting economic, social and cooperative education. It is governed by the *Act Respecting Financial Services Cooperatives* (the Act).

The caisse is registered with the Autorité des marchés financiers (AMF) in Quebec. It is also a member of the Fonds de sécurité Desjardins, whose main purpose is to establish and administer a security, liquidity and mutual aid fund for the benefit of Desjardins caisses in Quebec.

The caisse is a member of the Fédération des caisses Desjardins du Québec (the Federation), which controls other components that together make up Desjardins Group.

This financial report has been prepared in accordance with the requirements set out in the Act. The caisse applies accounting policies similar to those used to prepare the combined financial statements for Desjardins caisses in Quebec, which are prepared in accordance with International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board. Some figures from the prior year were reclassified for consistency with the presentation of the current year's financial statements. This reclassification did not affect the caisse's surplus earnings or total assets and liabilities.