

# 2018 Financial Report

## Caisse Desjardins du Centre-est de Montréal

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March 28, 2019

**Report on the results of applying specified auditing procedures to the financial report of the Caisse Desjardins du Centre-est de Montréal (the “Caisse”) prepared by the management of the Caisse**

To the members of the *Fédération des caisses Desjardins du Québec*

We are the independent auditor of the separate combined financial statements of the Desjardins caisses in Quebec (the “combined financial statements of the Desjardins caisses”), on which we expressed an unmodified opinion on February 27, 2019.

With respect to the accompanying financial report of the Caisse prepared by the management of the Caisse, we were engaged by the members of the *Fédération des caisses Desjardins du Québec* to agree the financial information contained in the financial report of the Caisse with the accounting records that include the Caisse’s specific accounting adjustments and were used to prepare the combined financial statements of the Desjardins caisses in Quebec for the year ended December 31, 2018 (the “procedures”).

We confirm that we agreed all financial information contained in the accompanying financial report of the Caisse for the year ended December 31, 2018 with the accounting records that include the Caisse’s specific accounting adjustments and were used to prepare the combined financial statements of the Desjardins caisses in Quebec for the year then ended, and we confirm that we found no exceptions.

In particular, as part of our procedures, we agreed the following financial information of the Caisse:

Total assets:	2,569,317,000	\$
Total equity:	277,075,000	\$
Net surplus earnings for the year after member dividends :	26,179,000	\$

These procedures do not constitute an audit of the financial report of the Caisse as at December 31, 2018, and therefore we express no opinion on the financial report of the Caisse as at December 31, 2018.

*PricewaterhouseCoopers LLP*<sup>1</sup>

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<sup>1</sup> FCPA auditor, FCA, public accountancy permit No. A108517

**BALANCE SHEET (unaudited)**

(in thousands of Canadian dollars)	As at December 31, 2018 <sup>(1)</sup>	As at December 31, 2017
<b>ASSETS</b>		
<b>Cash and deposits with financial institutions</b>	\$ 22,029	\$ 21,788
<b>Securities</b>		
Investment in liquidity fund under management	109,978	107,485
Term deposits and other	-	2,100
	109,978	109,585
<b>Loans</b>		
Personal	1,668,070	1,593,830
Business	596,059	539,275
	2,264,129	2,133,105
Allowance for credit losses	2,543	3,213
	2,261,586	2,129,892
<b>Investments in the Federation</b>	139,337	163,425
<b>Other assets</b>		
Derivative financial instruments	22,308	27,293
Property, plant and equipment	2,544	3,142
Other	11,535	15,555
	36,387	45,990
<b>TOTAL ASSETS</b>	\$ 2,569,317	\$ 2,470,680
<b>LIABILITIES AND EQUITY</b>		
<b>LIABILITIES</b>		
<b>Deposits</b>		
Term savings	\$ 826,032	\$ 813,375
Other	1,047,294	1,002,638
	1,873,326	1,816,013
<b>Borrowings</b>	381,969	358,267
<b>Other liabilities</b>		
Derivative financial instruments	6,310	5,581
Net defined benefit plan liabilities	11,479	10,785
Other	19,158	17,628
	36,947	33,994
<b>TOTAL LIABILITIES</b>	2,292,242	2,208,274
<b>EQUITY</b>		
Capital stock	8,508	12,972
Distributable surplus earnings	47,895	-
Accumulated other comprehensive income	354	8,278
Reserves	220,318	241,156
<b>TOTAL EQUITY</b>	277,075	262,406
<b>TOTAL LIABILITIES AND EQUITY</b>	\$ 2,569,317	\$ 2,470,680

<sup>(1)</sup> The information presented as at December 31, 2018, takes into account the standards adopted on January 1, 2018. The comparative data have not been restated. For more information, see Note 2, "Basis of presentation and significant accounting policies" to the Combined Financial Statements of the Desjardins caisses in Québec, for the year ended December 31, 2018, available at [www.desjardins.com](http://www.desjardins.com).

**STATEMENTS OF INCOME**  
**(unaudited)**

For the years ended December 31

(in thousands of Canadian dollars)	2018 <sup>(1)</sup>	2017
<b>INTEREST INCOME</b>	<b>\$ 70,992</b>	<b>\$ 62,406</b>
<b>INTEREST EXPENSE</b>	<b>27,920</b>	<b>23,298</b>
<b>NET INTEREST INCOME</b>	<b>43,072</b>	<b>39,108</b>
<b>OTHER INCOME</b>	<b>16,700</b>	<b>16,621</b>
<b>PROVISION FOR CREDIT LOSSES</b>	<b>106</b>	<b>686</b>
<b>NON-INTEREST EXPENSES</b>		
Salaries and fringe benefits	13,903	15,696
Assessments paid to Desjardins Group components	6,177	6,364
Computer services	6,041	5,819
Community Development Fund expenses	133	260
Other	13,839	14,086
	<b>40,093</b>	<b>42,225</b>
<b>OPERATING SURPLUS EARNINGS</b>	<b>19,573</b>	<b>12,818</b>
Income on investments in the Federation	15,391	15,002
Loss related to fair value of derivative financial instruments	(1,392)	(2,210)
<b>SURPLUS EARNINGS BEFORE TAXES AND MEMBER DIVIDENDS</b>	<b>33,572</b>	<b>25,610</b>
Income taxes on surplus earnings	4,864	2,242
<b>SURPLUS EARNINGS BEFORE MEMBER DIVIDENDS</b>	<b>28,708</b>	<b>23,368</b>
Member dividends	3,450	1,821
Tax recovery on member dividends	(921)	(488)
<b>NET SURPLUS EARNINGS FOR THE YEAR AFTER MEMBER DIVIDENDS</b>	<b>\$ 26,179</b>	<b>\$ 22,035</b>

<sup>(1)</sup> The information presented for the year ended December 31, 2018, takes into account the standards adopted on January 1, 2018. The comparative data have not been restated. For more information, see Note 2, "Basis of presentation and significant accounting policies", to the Combined Financial Statements of the Desjardins caisses in Québec, for the year ended December 31, 2018, available at [www.desjardins.com](http://www.desjardins.com).

**STATEMENTS OF CHANGES IN EQUITY**  
(unaudited)

For the years ended December 31

	Capital stock	Distributable surplus earnings	Accumulated other comprehensive income	Reserves								Total equity
				Appreciation reserve (investments in the Federation's investment funds)	Appreciation reserve (derivative financial instruments)	Appreciation reserve (employee benefit plans)	General reserve	Stabilization reserve	Reserve for future member dividends	Community Development Fund	Total reserves	
(in thousands of Canadian dollars)												
<b>BALANCE AS AT DECEMBER 31, 2016</b>	\$ 17,752	\$ 14,888	\$ 6,773	\$ 80,829	\$ 3,489	\$ (7,007)	\$ 113,067	\$ 9,053	\$ 8,120	\$ 757	\$ 208,308	\$ 247,721
Distribution by members at the 2017 general meeting												
Interest on permanent and surplus shares	-	(723)	-	-	-	-	-	-	-	-	-	(723)
Transfer from (allocation to) reserves	-	(14,155)	-	-	-	-	13,955	-	-	200	14,155	-
Net adjustment related to member dividends	-	(10)	-	-	-	-	-	-	-	-	-	(10)
Balance after distribution	17,752	-	6,773	80,829	3,489	(7,007)	127,022	9,053	8,120	957	222,463	246,988
Net surplus earnings for 2017 after member dividends	-	22,035	-	-	-	-	-	-	-	-	-	22,035
Other comprehensive income for the year	-	(3,046)	1,505	-	-	-	-	-	-	-	-	(1,541)
Statutory transfer	-	(9,146)	-	11,681	(1,621)	(914)	-	-	-	-	9,146	-
Net amounts used during the year	-	190	-	-	-	-	-	-	-	(190)	(190)	-
Distribution by members pursuant to an merger agreement												
Interest on permanent and surplus shares	-	(400)	-	-	-	-	-	-	-	-	-	(400)
Transfer from (allocation to) reserves	-	(9,643)	-	-	-	-	9,343	-	-	300	9,643	-
Equity transactions related to other investments in the Federation	-	-	-	94	-	-	-	-	-	-	94	94
Redemption of permanent shares	(4,620)	-	-	-	-	-	-	-	-	-	-	(4,620)
Other net change in capital stock	(160)	-	-	-	-	-	-	-	-	-	-	(160)
Net adjustment related to member dividends	-	10	-	-	-	-	-	-	-	-	-	10
<b>BALANCE AS AT DECEMBER 31, 2017</b>	\$ 12,972	\$ -	\$ 8,278	\$ 92,604	\$ 1,868	\$ (7,921)	\$ 136,365	\$ 9,053	\$ 8,120	\$ 1,067	\$ 241,156	\$ 262,406
Impact of changes in accounting methods <sup>(1)</sup>	-	-	(578)	556	-	-	(76)	-	-	-	480	(98)
<b>OPENING BALANCE AS AT JANUARY 1, 2018</b>	\$ 12,972	\$ -	\$ 7,700	\$ 93,160	\$ 1,868	\$ (7,921)	\$ 136,289	\$ 9,053	\$ 8,120	\$ 1,067	\$ 241,636	\$ 262,308
Transfer from (allocation to) reserves	-	(6)	-	-	-	-	6	-	-	-	6	-
Net adjustment related to member dividends	-	6	-	-	-	-	-	-	-	-	-	6
Balance after distribution	12,972	-	7,700	93,160	1,868	(7,921)	136,295	9,053	8,120	1,067	241,642	262,314
Net surplus earnings for 2018 after member dividends	-	26,179	-	-	-	-	-	-	-	-	-	26,179
Other comprehensive income for the year	-	225	(7,346)	-	-	-	-	-	-	-	-	(7,121)
Statutory transfer	-	18,290	-	(16,754)	(1,022)	(514)	-	-	-	-	(18,290)	-
Net amounts used during the year	-	3,217	-	-	-	-	-	-	(3,120)	(97)	(3,217)	-
Equity transactions related to other investments in the Federation	-	-	-	365	-	-	-	-	-	-	365	365
Redemption of permanent shares	(4,224)	-	-	-	-	-	-	-	-	-	-	(4,224)
Other net change in capital stock	(240)	-	-	-	-	-	-	-	-	-	-	(240)
Interest on permanent and surplus shares	-	(10)	-	-	-	-	-	(182)	-	-	(182)	(192)
Net adjustment related to member dividends	-	(6)	-	-	-	-	-	-	-	-	-	(6)
<b>BALANCE AS AT DECEMBER 31, 2018</b>	\$ 8,508	\$ 47,895	\$ 354	\$ 76,771	\$ 846	\$ (8,435)	\$ 136,295	\$ 8,871	\$ 5,000	\$ 970	\$ 220,318	\$ 277,075

<sup>(1)</sup> The information presented for the year ended December 31, 2018, takes into account the standards adopted on January 1, 2018. The comparative data have not been restated. For more information, see Note 2, "Basis of presentation and significant accounting policies", to the Combined Financial Statements of the Desjardins caisses in Québec, for the year ended December 31, 2018, available at [www.desjardins.com](http://www.desjardins.com).

## NOTE TO THE FINANCIAL REPORT (unaudited)

### NOTE 1 – TYPE OF OPERATIONS AND BASIS OF ACCOUNTING

The Caisse Desjardins du Centre-est de Montréal (the caisse) is a cooperative whose purpose is to accept and help grow the savings of its members, as well as to extend credit and provide other financial products and services to its members. Its mission also includes fostering cooperation and promoting economic, social and cooperative education. It is governed by the *Act Respecting Financial Services Cooperatives* (the Act).

The caisse is registered with the Autorité des marchés financiers (AMF) in Quebec. It is also a member of the Fonds de sécurité Desjardins, whose main purpose is to establish and administer a security, liquidity and mutual aid fund for the benefit of Desjardins caisses in Quebec.

The caisse is a member of the Fédération des caisses Desjardins du Québec (the Federation), which controls other components that together make up Desjardins Group.

This financial report has been prepared in accordance with the requirements set out in the Act. The caisse applies accounting policies similar to those used to prepare the combined financial statements for Desjardins caisses in Quebec, which are prepared in accordance with International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board. Some figures from the prior year were reclassified for consistency with the presentation of the current year's financial statements. This reclassification did not affect the caisse's surplus earnings or total assets and liabilities.