

Desjardins Group (hereinafter also referred to as Desjardins) comprises the Desjardins caisse network in Quebec and Ontario (the caisses), the *Fédération des caisses Desjardins du Québec* (the Federation) and its subsidiaries (including *Capital Desjardins inc.*), the *Fédération des caisses populaires de l'Ontario Inc.* and the *Fonds de sécurité Desjardins*.

### Desjardins Group records surplus earnings of \$758 million, including a gain of \$258 million, net of expenses and after income taxes, on the sale of subsidiaries

## FINANCIAL HIGHLIGHTS

### FINANCIAL RESULTS AND INDICATORS

	For the three-month periods ended			For the nine-month periods ended	
	September 30, 2017	June 30, 2017	September 30, 2016 <sup>(1)</sup>	September 30, 2017	September 30, 2016 <sup>(1)</sup>
(in millions of dollars and as a percentage)					
Net interest income	\$ 1,136	\$ 1,087	\$ 1,071	\$ 3,280	\$ 3,186
Net premiums	1,982	2,076	1,873	6,040	5,334
Other operating income <sup>(2)</sup>	919	737	617	2,372	2,014
<b>Operating income<sup>(2)</sup></b>	<b>4,037</b>	<b>3,900</b>	<b>3,561</b>	<b>11,692</b>	<b>10,534</b>
Investment income (loss) <sup>(2)</sup>	(362)	711	533	784	2,201
<b>Total income</b>	<b>3,675</b>	<b>4,611</b>	<b>4,094</b>	<b>12,476</b>	<b>12,735</b>
Provision for credit losses	92	76	98	260	264
Claims, benefits, annuities and changes in insurance contract liabilities	1,000	1,922	1,727	4,675	5,550
Non-interest expense	1,685	1,878	1,706	5,410	5,333
Income taxes on surplus earnings	140	154	109	409	325
<b>Surplus earnings before member dividends</b>	<b>\$ 758</b>	<b>\$ 581</b>	<b>\$ 454</b>	<b>\$ 1,722</b>	<b>\$ 1,263</b>
<b>Adjusted surplus earnings before member dividends<sup>(2)</sup></b>	<b>\$ 508</b>	<b>\$ 590</b>	<b>\$ 461</b>	<b>\$ 1,497</b>	<b>\$ 1,287</b>
Return on equity <sup>(2)</sup>	12.6%	9.9%	8.3%	9.8%	7.7%
Adjusted return on equity <sup>(2)</sup>	8.3	10.1	8.4	8.5	7.9
Productivity index <sup>(2)</sup>	63.0	69.8	72.1	69.4	74.2
Adjusted productivity index <sup>(2)</sup>	69.9	69.4	71.7	71.5	73.8
Provisioning rate <sup>(2)</sup>	0.21	0.18	0.24	0.20	0.22

<sup>(1)</sup> Data for 2016 have been reclassified to conform to the current period's presentation.

<sup>(2)</sup> See "Basis of presentation of financial information".

### BALANCE SHEET AND INDICATORS

(in millions of dollars and as a percentage)		As at September 30, 2017	As at December 31, 2016
<b>Balance sheet</b>			
Assets		\$ 276,310	\$ 258,367
Net loans and acceptances		174,122	166,026
Deposits		171,903	160,546
Equity		24,748	23,293
<b>Indicators</b>			
Assets under administration		\$ 401,145	\$ 420,166
Assets under management <sup>(1)</sup>		57,594	51,550
Tier 1A capital ratio		17.8%	17.3%
Tier 1 capital ratio		17.9	17.3
Total capital ratio		18.2	17.9
Leverage ratio		8.3	8.1
Gross impaired loans/gross loans and acceptances <sup>(2)</sup>		0.27	0.32

<sup>(1)</sup> Assets under management may also be administered by Desjardins Group. When this is the case, they are included in assets under administration.

<sup>(2)</sup> See "Basis of presentation of financial information".

## MESSAGE FROM SENIOR MANAGEMENT

Lévis, November 10, 2017 — For the third quarter ended September 30, 2017, Desjardins Group, the leading financial cooperative group in Canada, continued to grow its operations and posted surplus earnings before member dividends of \$758 million, a \$304 million, or 67.0%, increase compared to the corresponding quarter of 2016. Surplus earnings adjusted for specific items, namely the gain and expenses related to the sale of the subsidiaries Western Financial Group Inc. and Western Life Assurance Company as well as the expenses incurred as part of the acquisition of the Canadian operations of State Farm Mutual Automobile Insurance Company, totalled \$508 million compared to \$461 million in the third quarter of 2016, a \$47 million, or 10.2%, increase. This increase is due, in part, to the contribution of the caisse network, included in the Personal and Business Services segment, which continues to grow, and to the Property and Casualty Insurance segment, which enjoyed a more favourable claims experience for the current year than in the corresponding quarter of 2016, chiefly in automobile and home insurance because of the less significant impact of major events compared to third quarter 2016, when there had been more major events as well as a disaster related to hail in Alberta.

This result reflects the contribution of \$304 million, or 40.1% of surplus earnings, made by the Personal and Business Services segment. The Wealth Management and Life and Health Insurance segment contributed \$121 million to surplus earnings, while the Property and Casualty Insurance segment, including the gain on the sale of subsidiaries, contributed \$318 million, representing 16.0% and 41.9%, respectively, of surplus earnings. A \$15 million contribution to surplus earnings resulted from the operations grouped under the Other category, representing 2.0% of surplus earnings.

"We can certainly take pride in these excellent results, but what gives me the greatest satisfaction are the tangible impacts that Desjardins generates, as seen in the increased amounts we gave back to our members and the community," said Guy Cormier, Chair of the Board, President and Chief Executive Officer. "In addition to this, we are determined to get even closer to our members and clients. Our \$100-million Development Fund to support projects throughout Quebec and Ontario, in line with our socioeconomic mission, provides tangible proof of this."

Desjardins Group complies with Basel III rules and maintains very good capitalization. As at September 30, 2017, Desjardins Group's Tier 1A and total capital ratios were 17.8% and 18.2%, respectively, compared to 17.3% and 17.9%, respectively, as at December 31, 2016.

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## ENHANCED DISCLOSURE TASK FORCE RECOMMENDATIONS INDEX

On October 29, 2012, the Enhanced Disclosure Task Force (EDTF), established by the Financial Stability Board, released its report, "Enhancing the Risk Disclosures of Banks", in which it issued 32 recommendations aimed at improving risk disclosure and transparency.

Information regarding the EDTF recommendations is presented in the 2016 Annual Report, the interim financial report for the third quarter of 2017 and the "Supplemental Financial Information" report, which are available on Desjardins Group's website at [www.desjardins.com/ca/about-us](http://www.desjardins.com/ca/about-us). The "Supplemental Financial Information" report is not incorporated by reference in this MD&A.

Below is a summary of disclosures under the EDTF recommendations and the location of the disclosures:

Type of risk	Recommendation	Disclosure	Pages		
			2016 Annual Report	Interim Financial Report	Supplemental Financial Information
General	1	Summary of risk information	11	3-5	
	2	Risk terminology, risk measures and key parameters	61-92, 208-214		
	3	Top and emerging risks	50, 51, 58, 59, 65-67, 79	26, 27, 36, 37	
	4	New regulatory ratios	50-54, 79-81, 176-178	26-29, 36, 37, 39	7, 8
Risk governance, risk management and business models	5	Organizational risk management structure	63-65		
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## MANAGEMENT'S DISCUSSION AND ANALYSIS

The Management's Discussion and Analysis (MD&A) dated November 10, 2017 presents the analysis of the results of and main changes to Desjardins Group's balance sheet for the period ended September 30, 2017, in comparison to previous periods. Desjardins Group reports financial information in compliance with *Regulation 52-109 respecting Certification of Disclosure in Issuers' Annual and Interim Filings* prescribed by the Canadian Securities Administrators (CSA). Desjardins Group is not a reporting issuer, on a combined basis, under this regulation. However, it has chosen to apply the practices provided in this regulation to demonstrate its willingness to comply with best practices in financial governance. Information about Desjardins Group's controls and procedures is presented in the "Additional information" section of this MD&A.

This MD&A should be read in conjunction with the unaudited Condensed Interim Combined Financial Statements (the Interim Combined Financial Statements), including the notes thereto, as at September 30, 2017, and the 2016 Desjardins Group Annual Report (the 2016 Annual Report), which contains the MD&A and the audited Annual Combined Financial Statements (the Annual Combined Financial Statements).

Additional information about Desjardins Group is available on the website of the System for Electronic Document Analysis and Retrieval (SEDAR) at [www.sedar.com](http://www.sedar.com) (under the *Capital Desjardins inc.* profile). The Annual Information Form of the Federation (under the *Fédération des caisses Desjardins du Québec* profile) can be found on SEDAR as well. The name "Federation" also designates *Caisse centrale Desjardins*, a cooperative entity that merged with the Federation by absorption on January 1, 2017. Further information is available on the Desjardins website at [www.desjardins.com/ca/about-us/investor-relations](http://www.desjardins.com/ca/about-us/investor-relations). However, none of the information presented on these sites is incorporated by reference into this MD&A.

### CAUTION CONCERNING FORWARD-LOOKING STATEMENTS

Desjardins Group's public communications often include oral or written forward-looking statements. Such forward-looking statements are contained in this MD&A and may be incorporated in other filings with Canadian regulators or in any other communications. Forward-looking statements in this MD&A include, but are not limited to, comments about Desjardins Group's objectives regarding financial performance, priorities, operations, the review of economic conditions and markets, as well as the outlook for the Canadian, U.S., European and other international economies. These forward-looking statements include, among others, those appearing in the "Economic environment and outlook", "Review of financial results", "Balance sheet review" and "Additional information" sections of this MD&A. Such statements are typically identified by words or phrases such as "believe", "expect", "anticipate", "intend", "estimate", "plan" and "may", words and expressions of similar import, and future and conditional verbs.

By their very nature, such statements involve assumptions, uncertainties and inherent risks, both general and specific. It is therefore possible that, due to many factors, these predictions, forecasts or other forward-looking statements as well as Desjardins Group's objectives and priorities may not materialize or may prove to be inaccurate and that actual results differ materially. Desjardins Group cautions readers against placing undue reliance on these forward-looking statements since actual results, conditions, actions and future events could differ significantly from the targets, expectations, estimates or intents in the forward-looking statements, either explicitly or implicitly.

A number of factors, many of which are beyond Desjardins Group's control and the effects of which can be difficult to predict, could influence the accuracy of the forward-looking statements in this MD&A. These factors include those discussed in section 4.0, "Risk management", of the 2016 MD&A, such as credit, market, liquidity, operational, insurance, strategic, and reputation risk. Additional factors include regulatory and legal environment risk, including legislative or regulatory developments in Quebec, Canada or globally, such as changes in fiscal and monetary policies, reporting guidance, liquidity regulatory guidance and capital guidelines, or interpretations thereof. There is also environmental risk, which is the risk of financial, operational or reputational loss for Desjardins Group as a result of environmental impacts or issues, whether they are a result of Desjardins Group's credit or investment activities or its operations. Lastly, there is the risk related to pension plans, which is the risk of losses resulting from pension plan commitments made by Desjardins Group for the benefit of its employees arising essentially from interest rate, price, foreign exchange and longevity risks.

Additional factors that may affect the accuracy of the forward-looking statements in this MD&A also include factors related to technological advancement and regulatory developments, cybersecurity, household indebtedness and real estate market trends, geopolitical risks and communication and information. Furthermore, there are factors related to general economic and business conditions in regions in which Desjardins Group operates; changes in the economic and financial environment in Quebec, Canada and globally, including short- and long-term interest rates, inflation, debt market fluctuations, foreign exchange rates, the volatility of capital markets, tighter liquidity conditions in certain markets, the strength of the economy and the volume of business conducted by Desjardins Group in a given region; monetary policies; the accuracy and completeness of information concerning clients and counterparties; the critical accounting estimates and accounting standards applied by Desjardins Group; new products and services to maintain or increase Desjardins Group's market share; the ability to recruit and retain key management personnel, including senior management; geographic concentration; acquisitions and joint arrangements; and credit ratings.

Other factors that could influence the accuracy of the forward-looking statements in this MD&A include amendments to tax laws, unexpected changes in consumer spending and saving habits, the ability to implement Desjardins Group's disaster recovery plan within a reasonable time, the potential impact of international conflicts or natural disasters, and Desjardins Group's ability to anticipate and properly manage the risks associated with these factors, despite a disciplined risk management environment.

It is important to note that the above list of factors that could influence future results is not exhaustive. Other factors could have an adverse effect on Desjardins Group's results. Additional information about these and other factors is found in section 4.0, "Risk management" of the 2016 MD&A. Although Desjardins Group believes that the expectations expressed in these forward-looking statements are reasonable, it cannot guarantee that these expectations will prove to be correct. Desjardins Group cautions readers against placing undue reliance on forward-looking statements when making decisions. Readers who rely on these statements must carefully consider these risk factors and other uncertainties and potential events.

Any forward-looking statements contained in this MD&A represent the views of management only as at the date hereof, and are presented for the purpose of assisting readers in understanding and interpreting Desjardins Group's balance sheet as at the dates indicated or its results for the periods then ended, as well as its strategic priorities and objectives. These statements may not be appropriate for other purposes. Desjardins Group does not undertake to update any oral or written forward-looking statements that could be made from time to time by or on behalf of Desjardins Group, except as required under applicable securities legislation.

## DESJARDINS GROUP PROFILE

Desjardins Group is the largest financial cooperative in Canada, with assets of \$276.3 billion. The organization brings together 293 caisses in Quebec and Ontario, the *Fédération des caisses Desjardins du Québec* and its subsidiaries (including *Capital Desjardins inc.*), the *Fédération des caisses populaires de l'Ontario Inc.* and the *Fonds de sécurité Desjardins*. A number of its subsidiaries and components are active across Canada, and Desjardins Group maintains a presence in the U.S. through Desjardins Bank, National Association. Through its Personal and Business Services, Wealth Management and Life and Health Insurance, and Property and Casualty Insurance business segments, Desjardins Group offers a full range of financial services to members and clients designed to meet their needs. As one of the largest employers in the country, Desjardins Group capitalizes on the skills of close to 48,000 employees and the commitment of more than 4,300 elected officers.

The Federation is the treasurer and official representative of Desjardins Group with the Bank of Canada and the Canadian banking system.

## SIGNIFICANT EVENT IN 2017

### Sales of subsidiaries

On July 1, 2017, Desjardins Group completed the sale of two of its subsidiaries, namely Western Financial Group Inc., a financial services company, and Western Life Assurance Company, a life and health insurance company, to Trimont Financial Ltd., a subsidiary of The Wawanesa Mutual Insurance Company, for a total consideration of \$722 million. A gain of \$249 million, net of expenses and after income taxes, on the sale of these subsidiaries was recognized in the Combined Statements of Income for the nine-month period ended September 30, 2017 (a gain of \$258 million, net of expenses and after income taxes, for the three-month period ended September 30, 2017). The results of these subsidiaries were presented in the Property and Casualty Insurance segment.

It should also be recalled that the sale of Western Financial Insurance Company to Economical Insurance was completed on January 1, 2017.

Additional financial information on these subsidiaries is presented in the "Impact of the sale of subsidiaries" section.

## BASIS OF PRESENTATION OF FINANCIAL INFORMATION

The Annual and Interim Combined Financial Statements have been prepared by Desjardins Group's management in accordance with the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and the accounting requirements of the *Autorité des marchés financiers* (AMF) in Quebec, which do not differ from IFRS. These Interim Combined Financial Statements have been prepared in accordance with International Accounting Standard (IAS) 34, "Interim Financial Reporting". For further information about the accounting policies applied, see the Annual and Interim Combined Financial Statements.

This MD&A was prepared in accordance with the regulations in force on continuous disclosure obligations issued by the CSA. Unless otherwise indicated, all amounts are presented in Canadian dollars (\$) and are primarily from Desjardins Group's Annual and Interim Combined Financial Statements.

To assess its performance, Desjardins Group uses IFRS measures and various non-IFRS financial measures. Non-IFRS financial measures, other than the regulatory ratios, do not have a standardized definition and are not directly comparable to similar measures used by other companies, and may not be directly comparable to any IFRS measures. Investors, among others, may find these non-IFRS measures useful in analyzing financial performance. The measures currently used are defined as follows:

### Adjusted surplus earnings of Desjardins Group before member dividends

The concept of adjusted surplus earnings is used to exclude specific items in order to present financial performance based on operating activities. These specific items, such as acquisitions and disposals, are unrelated to operations.

Desjardins Group's surplus earnings before member dividends are adjusted to exclude the following specific items: the gain and expenses, net of income taxes, related to the sale of the subsidiaries Western Financial Group Inc. and Western Life Assurance Company as well as the expenses incurred as part of the acquisition of the Canadian operations of State Farm Mutual Automobile Insurance Company (State Farm), completed on January 1, 2015. The latter expenses include the costs related to the transaction and the integration of operations as well as processing expenses.

The following table presents a reconciliation of surplus earnings before member dividends as presented in the Combined Financial Statements and the adjusted surplus earnings as presented in the MD&A.

(in millions of dollars)	For the three-month periods ended			For the nine-month periods ended	
	September 30, 2017	June 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016
Presentation of the surplus earnings before member dividends in the Combined Financial Statements	\$ 758	\$ 581	\$ 454	\$ 1,722	\$ 1,263
<b>Specific items, net of income taxes</b>					
Gain and expenses related to the sale of Western Financial Group Inc. and Western Life Assurance Company <sup>(1)(2)</sup>	(258)	1	-	(249)	-
Expenses related to the acquisition of State Farm's Canadian operations	8	8	7	24	24
<b>Presentation of the adjusted surplus earnings before member dividends in the MD&amp;A</b>	<b>\$ 508</b>	<b>\$ 590</b>	<b>\$ 461</b>	<b>\$ 1,497</b>	<b>\$ 1,287</b>

<sup>(1)</sup> The amount before income taxes is \$278 million for the nine-month period ended September 30, 2017, as presented in Note 9 "Significant Disposals", to the Interim Combined Financial Statements.

<sup>(2)</sup> Certain expenses and taxes were recognized in the first six months of 2017.

### Adjusted net surplus earnings – Property and Casualty Insurance segment

The net surplus earnings of the Property and Casualty Insurance segment (P&C) are adjusted to exclude the following specific items: the gain and expenses, net of income taxes, related to the sale of the subsidiaries Western Financial Group Inc. and Western Life Assurance Company, completed on July 1, 2017, as well as the expenses incurred as part of the acquisition of State Farm's Canadian operations, completed on January 1, 2015. These latter expenses include the costs related to the transaction and the integration of operations as well as processing expenses.

The following table presents a reconciliation of the net surplus earnings of the Property and Casualty Insurance segment as presented in the Combined Financial Statements, and the adjusted net surplus earnings as presented in the MD&A.

(in millions of dollars)	For the three-month periods ended			For the nine-month periods ended	
	September 30, 2017	June 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016
Presentation of the net surplus earnings of the Property and Casualty Insurance segment in the Combined Financial Statements	\$ 318	\$ 98	\$ 26	\$ 398	\$ 114
<b>Specific items, net of income taxes</b>					
Gain and expenses related to the sale of Western Financial Group Inc. and Western Life Assurance Company <sup>(1)(2)</sup>	(255)	1	-	(241)	-
Expenses related to the acquisition of State Farm's Canadian operations	8	8	7	24	24
<b>Presentation of the adjusted net surplus earnings of the Property and Casualty segment in the MD&amp;A</b>	<b>\$ 71</b>	<b>\$ 107</b>	<b>\$ 33</b>	<b>\$ 181</b>	<b>\$ 138</b>

<sup>(1)</sup> The difference between these data and those presented in the table for the adjusted surplus earnings of Desjardins Group before member dividends is related to transaction expenses.

<sup>(2)</sup> Certain expenses and taxes were recognized in the first six months of 2017.

### Productivity index and adjusted productivity index

The productivity index is used to measure efficiency and is equal to the ratio of non-interest expense to total income, net of claims, benefits, annuities and changes in insurance contract liabilities, expressed as a percentage. A lower ratio indicates greater productivity.

The following table presents the calculation of the productivity index as presented in the MD&A.

(in millions of dollars and as a percentage)	For the three-month periods ended			For the nine-month periods ended	
	September 30, 2017	June 30, 2017	September 30, 2016 <sup>(1)</sup>	September 30, 2017	September 30, 2016 <sup>(1)</sup>
<b>Non-interest expense</b>	<b>\$ 1,685</b>	<b>\$ 1,878</b>	<b>\$ 1,706</b>	<b>\$ 5,410</b>	<b>\$ 5,333</b>
Total income	3,675	4,611	4,094	12,476	12,735
Claims, benefits, annuities and changes in insurance contract liabilities	(1,000)	(1,922)	(1,727)	(4,675)	(5,550)
<b>Total income excluding claims</b>	<b>\$ 2,675</b>	<b>\$ 2,689</b>	<b>\$ 2,367</b>	<b>\$ 7,801</b>	<b>\$ 7,185</b>
<b>Productivity index as presented in the MD&amp;A</b>	<b>63.0%</b>	<b>69.8%</b>	<b>72.1%</b>	<b>69.4%</b>	<b>74.2%</b>
<b>Adjusted productivity index as presented in the MD&amp;A<sup>(2)</sup></b>	<b>69.9</b>	<b>69.4</b>	<b>71.7</b>	<b>71.5</b>	<b>73.8</b>

<sup>(1)</sup> Data for 2016 have been reclassified to conform to the current period's presentation.

<sup>(2)</sup> Takes into account the specific items presented in the "Adjusted surplus earnings of Desjardins Group before member dividends" subsection of this section.

### Gross impaired loans/gross loans and acceptances ratio

The gross impaired loans/gross loans and acceptances ratio is used to measure loan portfolio quality and is equal to gross impaired loans expressed as a percentage of total gross loans and acceptances.

The table "Gross impaired loans by borrower category", of Desjardins Group's MD&A provides more detailed information on this indicator.

### Average loans and acceptances – Average deposits – Average equity

The average balances for these items are used to measure growth. They are equal to averages of the amounts presented in the Combined Financial Statements at the end of the quarters calculated starting from the quarter prior to the period concerned.

### Loss ratio – Expense ratio – Combined ratio

These ratios are used to measure the profitability of the Property and Casualty Insurance segment.

The loss ratio is equal to incurred claims less reinsurance, expressed as a percentage of net premiums earned, excluding the market yield adjustment. Market yield adjustment is defined as the impact of changes in the discount rate on the provisions for claims and adjustment expenses, based on the change in the market-based yield of the underlying assets for these provisions.

The expense ratio is equal to operating expenses expressed as a percentage of net premiums earned.

The combined ratio is equal to the sum of the above two ratios.

The following table presents the calculation of these ratios as presented in the MD&A.

(in millions of dollars and as a percentage)	For the three-month periods ended			For the nine-month periods ended	
	September 30, 2017	June 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016
Net premiums	\$ 967	\$ 981	\$ 811	\$ 2,913	\$ 2,391
Premiums excluded from the loss ratio <sup>(1)</sup>	-	(30)	(39)	(61)	(110)
<b>Net premiums considered in the ratio denominators</b>	<b>\$ 967</b>	<b>\$ 951</b>	<b>\$ 772</b>	<b>\$ 2,852</b>	<b>\$ 2,281</b>
Claims, benefits, annuities and changes in insurance contract liabilities	\$ 643	\$ 594	\$ 510	\$ 1,956	\$ 1,663
Market yield adjustment (MYA)	63	25	(19)	72	(74)
Other items excluded from the loss ratio <sup>(1)</sup>	-	(12)	(11)	(19)	(42)
<b>Claims, benefits, annuities and insurance contract liabilities excluding the MYA</b>	<b>\$ 706</b>	<b>\$ 607</b>	<b>\$ 480</b>	<b>\$ 2,009</b>	<b>\$ 1,547</b>
<b>Loss ratio as presented in the MD&amp;A</b>	<b>73.0%</b>	<b>63.8%</b>	<b>62.2%</b>	<b>70.4%</b>	<b>67.8%</b>
Non-interest expense	\$ 205	\$ 319	\$ 278	\$ 850	\$ 873
Other expenses excluded from the expense ratio <sup>(2)</sup>	20	(80)	(85)	(145)	(257)
<b>Operating expenses</b>	<b>\$ 225</b>	<b>\$ 239</b>	<b>\$ 193</b>	<b>\$ 705</b>	<b>\$ 616</b>
<b>Expense ratio as presented in the MD&amp;A</b>	<b>23.3%</b>	<b>25.1%</b>	<b>25.0%</b>	<b>24.7%</b>	<b>27.0%</b>
<b>Combined ratio as presented in the MD&amp;A</b>	<b>96.3</b>	<b>88.9</b>	<b>87.2</b>	<b>95.1</b>	<b>94.8</b>

<sup>(1)</sup> Comes mainly from the life insurance activities of Western Life Assurance Company, the sale of which was completed on July 1, 2017.

<sup>(2)</sup> Comes mainly from the life insurance and insurance product distribution activities of Western Life Assurance Company and Western Financial Group Inc., including expenses related to the sale of these two entities on July 1, 2017 and expenses related to the acquisition on January 1, 2015 of State Farm's Canadian operations.

### Return on equity and adjusted return on equity

Return on equity is used to measure profitability. Expressed as a percentage, it is equal to surplus earnings before member dividends, excluding the non-controlling interests' share, divided by average equity before non-controlling interests.

The following table presents the reconciliation of return on equity with surplus earnings before member dividends as presented in the MD&A.

(in millions of dollars and as a percentage)	For the three-month periods ended			For the nine-month periods ended	
	September 30, 2017	June 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016
Surplus earnings before member dividends	\$ 758	\$ 581	\$ 454	\$ 1,722	\$ 1,263
Non-controlling interests' share	(15)	(14)	(10)	(34)	(52)
<b>Group's share</b>	<b>\$ 743</b>	<b>\$ 567</b>	<b>\$ 444</b>	<b>\$ 1,688</b>	<b>\$ 1,211</b>
Average equity before non-controlling interests' share	\$ 23,482	\$ 22,884	\$ 21,316	\$ 23,044	\$ 20,927
<b>Return on equity presented in the MD&amp;A<sup>(1)</sup></b>	<b>12.6%</b>	<b>9.9%</b>	<b>8.3%</b>	<b>9.8%</b>	<b>7.7%</b>
<b>Adjusted return on equity presented in the MD&amp;A<sup>(1)(2)</sup></b>	<b>8.3</b>	<b>10.1</b>	<b>8.4</b>	<b>8.5</b>	<b>7.9</b>

<sup>(1)</sup> Corresponds to an annualized calculation that takes into account the number of days in the period concerned.

<sup>(2)</sup> Takes into account the specific items presented in the "Adjusted surplus earnings of Desjardins Group before member dividends" subsection of this section.

## Income

### Operating income

The concept of operating income is used to analyze financial results. This concept allows for better structuring of financial data and makes it easier to compare operating activities from one period to the next by excluding the volatility of results specific to investments, particularly regarding the extent of life and health insurance and P&C insurance operations, for which a very large proportion of investments are recognized at fair value through profit or loss. The analysis therefore breaks down Desjardins Group's income into two parts, namely operating income and investment income, which make up total income. This measure is not directly comparable to similar measures used by other companies.

Operating income includes net interest income, generated mainly by the Personal and Business Services segment and the Other category, net premiums and other operating income such as deposit and payment service charges, lending fees and credit card service revenues, income from brokerage and investment fund services, management and custodial service fees, foreign exchange income as well as other income. These items, taken individually, correspond to those presented in the Combined Financial Statements.

### Investment income

Investment income includes net income on securities at fair value through profit or loss, net income on available-for-sale securities and net other investment income. These items, taken individually, correspond to those presented in the Combined Financial Statements. The life and health insurance and P&C insurance subsidiaries' matching activities, which include changes in fair value, gains and losses on disposals and interest and dividend income on securities, are presented with investment income, given that these assets back insurance liabilities, which are recognized under expenses related to claims, benefits, annuities and changes in insurance contract liabilities in the Combined Financial Statements. In addition, this investment income includes changes in the fair value of investments for the Personal and Business Services segment, recognized at fair value through profit or loss.

The following table shows the correspondence of total income between the MD&A and the Combined Financial Statements:

(in millions of dollars)	For the three-month periods ended			For the nine-month periods ended	
	September 30, 2017	June 30, 2017	September 30, 2016 <sup>(1)</sup>	September 30, 2017	September 30, 2016 <sup>(1)</sup>
<b>Presentation of income in the Combined Financial Statements</b>					
Net interest income	\$ 1,136	\$ 1,087	\$ 1,071	\$ 3,280	\$ 3,186
Net premiums	1,982	2,076	1,873	6,040	5,334
Other income					
Deposit and payment service charges	109	122	128	351	365
Lending fees and credit card service revenues	154	154	139	480	424
Brokerage and investment fund services	241	307	278	826	824
Management and custodial service fees	104	106	94	311	274
Net income (loss) on securities at fair value through profit or loss	(484)	476	385	293	1,775
Net income on available-for-sale securities	65	181	99	326	277
Net other investment income	57	54	49	165	149
Foreign exchange income	16	20	20	55	58
Other	295	28	(42)	349	69
<b>Total income</b>	<b>\$ 3,675</b>	<b>\$ 4,611</b>	<b>\$ 4,094</b>	<b>\$ 12,476</b>	<b>\$ 12,735</b>
<b>Presentation of income in the MD&amp;A</b>					
Net interest income	\$ 1,136	\$ 1,087	\$ 1,071	\$ 3,280	\$ 3,186
Net premiums	1,982	2,076	1,873	6,040	5,334
Other operating income					
Deposit and payment service charges	109	122	128	351	365
Lending fees and credit card service revenues	154	154	139	480	424
Brokerage and investment fund services	241	307	278	826	824
Management and custodial service fees	104	106	94	311	274
Foreign exchange income	16	20	20	55	58
Other	295	28	(42)	349	69
<b>Operating income</b>	<b>4,037</b>	<b>3,900</b>	<b>3,561</b>	<b>11,692</b>	<b>10,534</b>
Investment income (loss)					
Net income (loss) on securities at fair value through profit or loss	(484)	476	385	293	1,775
Net income on available-for-sale securities	65	181	99	326	277
Net other investment income	57	54	49	165	149
	(362)	711	533	784	2,201
<b>Total income</b>	<b>\$ 3,675</b>	<b>\$ 4,611</b>	<b>\$ 4,094</b>	<b>\$ 12,476</b>	<b>\$ 12,735</b>

<sup>(1)</sup> Data for 2016 have been reclassified to conform to the current period's presentation.



## Provisioning rate

The provisioning rate is used to measure loan portfolio quality, and is equal to the provision for credit losses divided by average gross loans and acceptances.

The following table presents the calculation of the provisioning rate as presented in the MD&A.

(in millions of dollars and as a percentage)	For the three-month periods ended			For the nine-month periods ended	
	September 30, 2017	June 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016
<b>Provision for credit losses</b>	<b>\$ 92</b>	<b>\$ 76</b>	<b>\$ 98</b>	<b>\$ 260</b>	<b>\$ 264</b>
Average gross loans	173,115	169,934	163,936	170,189	162,106
Average gross acceptances	100	82	35	79	133
<b>Average gross loans and acceptances</b>	<b>\$ 173,215</b>	<b>\$ 170,016</b>	<b>\$ 163,971</b>	<b>\$ 170,268</b>	<b>\$ 162,239</b>
<b>Provisioning rate as presented in the MD&amp;A<sup>(1)</sup></b>	<b>0.21%</b>	<b>0.18%</b>	<b>0.24%</b>	<b>0.20%</b>	<b>0.22%</b>

<sup>(1)</sup> Corresponds to an annualized calculation that takes into account the number of days in the period concerned.

## CHANGES IN THE REGULATORY ENVIRONMENT

Desjardins Group closely monitors changes in regulation as they relate to financial products and services, as well as new developments in fraud, corruption, tax evasion, protection of personal information, money laundering and terrorist financing in order to mitigate any negative impact on its operations, and aims to comply with best practices in this regard. Additional information can be found in the "Regulatory environment" section of the 2016 Annual MD&A.

On October 5, 2017, the Quebec Minister of Finance tabled Bill 141, *An Act mainly to improve the regulation of the financial sector, the protection of deposits of money and the operation of financial institutions* (the Bill) in the National Assembly. The Bill will have significant impacts on all institutions and intermediaries operating in Quebec's financial sector. Bill 141 is intended to update and modernize the legislative framework for Quebec's financial sector so that the financial institutions that it governs will have all the levers they need to operate in a very competitive environment and governance that is consistent with best practices. The Bill will have impacts on a series of laws, including the *Act respecting insurance*, the *Act respecting financial services cooperatives*, the *Act respecting the distribution of financial products and services* and the *Deposit Insurance Act*. The *Act respecting financial services cooperatives* will be amended to, among other things, prescribe the rules for organizing a network of financial services cooperatives and the rules for issuing capital shares and investment shares; grant federations special powers with regard to member credit unions' activities; add a chapter concerning the Groupe coopératif Desjardins, which will replace the *Act respecting the Mouvement Desjardins*; and strengthen the supervision and intervention duties of the Fonds de sécurité Desjardins regarding the protection of creditors. The proposed amendments to the *Deposit Insurance Act* include a proposal to have the Act govern the supervision and control of deposit taking and the activities of authorized deposit institutions, as well as settlement and resolution mechanisms in the event of non-compliance by deposit institutions. Furthermore, the Bill will provide for revised supervision for Quebec insurers, including the introduction of a modern regime for selling insurance over the Internet. The government's parliamentary leader has not provided a specific timeline for adoption of the Bill in its definitive version. Desjardins Group continues to closely monitor the legislative process and analyze the impacts of this Bill.

The *Act to amend the Supplemental Pension Plans Act mainly with respect to the funding of defined benefit pension plans* came into force on January 1, 2016. The changes to the funding rules are intended to promote the sustainability of private pension plans by ensuring funding that must include an explicit stabilization provision determined according to the plan's investment policy. Funding on a solvency basis is no longer required. On July 12, 2017, the Quebec government issued draft regulations for comments on setting the requirements applicable to the elements introduced in 2016, particularly the funding policy and the annuity purchase policy. Desjardins Group continues to monitor developments in these draft regulations and any other draft regulation that may have an impact on its operations.

The Capital Adequacy Requirements (CAR) Guideline of the Office of the Superintendent of Financial Institutions (OSFI) applicable to Canadian financial institutions includes requirements for Non-Viability Contingent Capital as part of regulatory capital. Desjardins Group, under the AMF's guideline on adequacy of capital base standards, is subject to similar rules applicable to non-viability contingent capital in its regulatory capital. However, Desjardins Group has not issued any instrument subject to these rules, given that discussions with the AMF are still underway on how Desjardins Group will apply them.

On June 19, 2014, to strengthen the Canadian regime to fight money laundering and terrorist financing as well as improve the effectiveness of its financial sanctions, the Parliament of Canada passed the *Economic Action Plan 2014 Act, No. 1*. The Act includes, in particular, amendments to the *Proceeds of Crime (Money Laundering) and Terrorist Financing Act* and the regulations thereunder. Some of these amendments came into effect in June 2016. The rest will come into effect gradually. The transitional period for the application of the new measures for ascertaining identity has been extended to January 23, 2018. Furthermore, on June 22, 2017, the Parliament of Canada passed an *Act to implement certain provisions of the budget tabled in Parliament on March 22, 2017 and other measures*. This Act includes amendments to the *Proceeds of Crime (Money Laundering) and Terrorist Financing Act*. Desjardins Group is preparing to implement these legislative changes and is closely monitoring developments to assess their impact on its operations.

On June 16, 2017, the Department of Finance Canada pre-published three draft regulations to implement the Bank Recapitalization (Bail-in) Regime (the Regulations) and the OSFI issued a draft guideline on Total Loss Absorbing Capacity (TLAC). The introduction of the Regulations and the TLAC guideline are intended to ensure that a non-viable domestic systemically important bank (D-SIB) has sufficient loss absorbing capacity to support its recapitalization. The consultation period for the Regulations and the TLAC guideline ended on July 17, 2017. According to the Department of Finance Canada, a definitive version of the regulations is expected in fall 2017. The D-SIBs will be required to issue the ratios specified in the TLAC guideline as of the quarter commencing November 1, 2018 and comply with the requirements of the TLAC guideline no later than November 1, 2021. This regime is not applicable immediately to Desjardins Group because it is regulated by the AMF. Furthermore, the bill tabled by the government of Quebec on October 5, 2017, as mentioned above, provides for certain settlement and resolution mechanisms in the event of non-compliance by deposit institutions.

The U.S. Federal Reserve (the Fed) has implemented a number of rules and standards that affect non-U.S. financial institutions with activities in the U.S. These measures have various impacts on Desjardins Group. The rules resulting from the *Dodd-Frank Wall Street Reform and Consumer Protection Act* affect, in particular, the implementation of provisions on swap trading, proprietary trading and ownership interests in hedge funds (the Volcker rule), as well as those concerning the Enhanced Prudential Standards and the submission of a resolution plan. Desjardins Group continues to closely monitor developments in these requirements and the regulatory environment under the new U.S. administration.

The Organisation for Economic Co-operation and Development (OECD) has set up a "Standard for Automatic Exchange of Financial Information in Tax Matters", based on the same general principles and obligations as those of the *Foreign Account Tax Compliance Act*, but globally. The standard took effect in Canada on July 1, 2017, with the first exchange of information between Canada and the competent authorities scheduled for May 1, 2018. Desjardins Group has implemented various solutions to ensure its compliance while minimizing the impact on member and client experience.

Data confidentiality and security is a rapidly changing area. In Canada, new provisions of the *Personal Information Protection and Electronic Documents Act* (PIPEDA) will soon come into force, in particular provisions that require businesses to give notice of any breaches of security safeguards and provisions that impose the keeping of a register. Failure to give notice will result in a fine. It should be noted that in Europe, the *General Data Protection Regulation* (GDPR), which will enter into force in May 2018, provides for new obligations that will apply internationally to entities that control or process the personal data of citizens of the European Union. Several of these obligations, if applicable, could require changes to the processes used by Desjardins Group. In Quebec, consultations are currently underway concerning amendments to *An Act respecting the protection of personal information in the private sector* (ARPPIS). Desjardins Group can expect that stricter rules will be adopted, and it is closely monitoring developments to assess the impacts on its activities.

Finally, Desjardins Group continues to monitor changes in capital and liquidity requirements under global standards developed by the Basel Committee on Banking Supervision. To this end, in January 2015, the Committee issued a new standard related to the third pillar, which aims to enhance comparability across financial institutions, transparency and disclosure with regard to regulatory capital adequacy and risk exposure. In December 2016, the AMF filed an update of its guideline on the adequacy of capital base standards, which includes provisions with respect to the third pillar. Desjardins Group is currently working to ensure compliance with these new requirements once they take effect on December 31, 2018.

## ECONOMIC ENVIRONMENT AND OUTLOOK

In the third quarter of 2017, the financial markets continued to be favoured by new signs of improving economic environments and outlooks in the industrialized countries, despite increasing geopolitical concerns related to North Korea. As a result, most of the international stock indices continued to trend upward, with the S&P 500 recently reaching an all-time high. Following a rather disappointing first half of the year, prices for industrial metals and oil have risen over the past few months, buoyed by accelerating growth in the global economy. This has allowed the Toronto Stock Exchange to edge past the level reached at the end of 2016.

The most notable financial event in Canada in the third quarter was clearly the increase in key interest rates. The Bank of Canada not only began tightening monetary policy in July, but it also announced a second hike in key interest rates at its September 6 meeting. The result was that the target overnight rate effectively doubled within a seven-week period, to 1.0%, placing considerable pressure on the dollar and on all Canadian interest rates. Even though the Canadian monetary authorities have not been giving clear signals on what will follow, gradual hikes to key interest rates should be expected in 2018 and 2019 as the Canadian economy continues to expand faster than its potential growth rate. In addition, the U.S. Federal Reserve (the Fed) is staying the course as it normalizes monetary policy. At its September meeting, the Fed confirmed that it would begin gradually unwinding its balance sheet, and it clearly signaled an intention to raise its key interest rates again by the end of 2017 and in the years to come. In this context, U.S. bond rates, which generally fell in July and August, have recently begun an upward trend that appears likely to continue.

The situation in the global economy is improving. Household and business confidence indices have been performing well, and there also appears to be good momentum in global trade. In the eurozone, real GDP growth has picked up speed over the past few quarters. Furthermore, the political risks that weighed heavily on the economic outlook have been receding. However, the environment may become more complicated as the European Union and the United Kingdom negotiate Brexit. In addition, the United Kingdom's position has become even more difficult since the recent general election as economic activity in Britain has slowed. Real global GDP is expected to grow 3.4% in 2017, following an estimated gain of 3.0% in 2016. In 2018 it could grow 3.6%.

The U.S. economy grew faster in the second quarter, with real GDP up 3.1% on an annual basis. The initial indicators for the third quarter boded well, but hurricanes Harvey, Irma and Maria have had some negative impacts. However, the downward pressure on growth was brief, and real GDP rose by 3.0% in the third quarter. The Trump administration and Republican leaders of Congress have proposed tax reforms and cuts to income taxes. The Republicans' previous legislative setbacks and the budget estimates of these changes suggest a low likelihood of this reform being implemented. Real GDP growth in the U.S. is estimated at 2.1% in 2017 and 2.4% in 2018.

In Canada, the economy continued to grow at a sustained pace in the second quarter, with real GDP up 4.5% (annual rate). This follows 3.7% growth in the first quarter, bringing the cumulative gain since the beginning of 2017 to 4.1% (annual rate). The economy has not grown this strongly at the start of the year since 2002. As is often the case when growth is this vigorous, all sectors of the economy contributed to these results. Consumer spending grew strongly again, stimulated by good performance in the labour market, rising household income and relatively high consumer confidence. The only exception was residential investment, which declined 4.7% in the second quarter. The Toronto market responded to new restrictive measures implemented by the Government of Ontario, and this was a major contributing factor. Factoring in the interest rate hikes begun in July of this year, there is every reason to believe that the housing market will continue on a downward course over the next few quarters. The higher interest rate environment may also be felt in other segments of the Canadian economy, including in spending on durable consumer goods. Under these conditions, growth in real Canadian GDP should slow over the next few quarters toward a more sustainable pace in the medium term. Real GDP could grow 2.2% in 2018.

In Quebec, real GDP increased 2.5% (annual rate) in the second quarter of 2017. Despite the fact that results for the first quarter were revised downward, the Quebec economy grew at a good pace in the first half of the year. Real GDP has grown by between 2.5% and 3.0% for four consecutive quarters, which represents an excellent run for the province. Even if consumer spending has slowed slightly, its contribution to economic growth remained strong. The labour market continued to support households, with the unemployment rate near 6% in the third quarter. Consumer confidence has also remained high this fall. The residential sector has benefited from this positive environment, with increased sales of existing homes and higher prices. Some positive signals from businesses, such as an upturn in exports following a difficult start to the year and rising investment in machinery and equipment, are satisfactory in the current environment. It remains to be seen what will come out of the NAFTA negotiations currently underway.

## REVIEW OF FINANCIAL RESULTS

### IMPACT OF THE SALE OF SUBSIDIARIES

On July 1, 2017, Desjardins Group completed the sale of two of its subsidiaries, namely Western Financial Group Inc., a financial services company, and Western Life Assurance Company, a life and health insurance company, to Trimont Financial Ltd., a subsidiary of The Wawanesa Mutual Insurance Company, for a total consideration of \$722 million. A gain of \$249 million, net of expenses and after income taxes, on the sale of these subsidiaries was recognized in the Combined Statements of Income for the nine-month period ended September 30, 2017 (a gain of \$258 million, net of expenses and after income taxes, for the three-month period ended September 30, 2017).

It should also be recalled that the sale of Western Financial Insurance Company to Economical Insurance was completed on January 1, 2017.

The table below presents the operating results of these three subsidiaries included in Desjardins Group's financial results in the Property and Casualty Insurance segment.

(in millions of dollars)	For the three-month periods ended			For the nine-month periods ended	
	September 30, 2017	June 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016
Net interest income	\$ -	\$ 1	\$ 2	\$ 3	\$ 4
Net premiums	-	31	55	65	158
Other operating income <sup>(1)</sup>	-	57	51	97	150
<b>Operating income<sup>(1)</sup></b>	-	89	108	<b>165</b>	312
Investment income <sup>(1)</sup>	-	7	4	9	18
<b>Total income</b>	-	96	112	<b>174</b>	330
Claims, benefits, annuities and changes in insurance contract liabilities	-	13	22	22	72
Non-interest expense	-	66	71	124	223
Income taxes on surplus earnings	-	5	5	9	13
<b>Surplus earnings before member dividends</b>	<b>\$ -</b>	<b>\$ 12</b>	<b>\$ 14</b>	<b>\$ 19</b>	<b>\$ 22</b>

<sup>(1)</sup> See "Basis of presentation of financial information".

## FINANCIAL RESULTS AND INDICATORS

(in millions of dollars and as a percentage)	For the three-month periods ended			For the nine-month periods ended	
	September 30, 2017	June 30, 2017	September 30, 2016 <sup>(1)</sup>	September 30, 2017	September 30, 2016 <sup>(1)</sup>
<b>Results</b>					
Net interest income	\$ 1,136	\$ 1,087	\$ 1,071	\$ 3,280	\$ 3,186
Net premiums	1,982	2,076	1,873	6,040	5,334
Other operating income <sup>(2)</sup>					
Deposit and payment service charges	109	122	128	351	365
Lending fees and credit card service revenues	154	154	139	480	424
Brokerage and investment fund services	241	307	278	826	824
Management and custodial service fees	104	106	94	311	274
Foreign exchange income	16	20	20	55	58
Other	295	28	(42)	349	69
<b>Operating income<sup>(2)</sup></b>	<b>4,037</b>	<b>3,900</b>	<b>3,561</b>	<b>11,692</b>	<b>10,534</b>
Investment income (loss) <sup>(2)</sup>					
Net income (loss) on securities at fair value through profit or loss	(484)	476	385	293	1,775
Net income on available-for-sale securities	65	181	99	326	277
Net other investment income	57	54	49	165	149
	(362)	711	533	784	2,201
<b>Total income</b>	<b>3,675</b>	<b>4,611</b>	<b>4,094</b>	<b>12,476</b>	<b>12,735</b>
Provision for credit losses	92	76	98	260	264
Claims, benefits, annuities and changes in insurance contract liabilities	1,000	1,922	1,727	4,675	5,550
Non-interest expense	1,685	1,878	1,706	5,410	5,333
Income taxes on surplus earnings	140	154	109	409	325
<b>Surplus earnings before member dividends</b>	<b>758</b>	<b>581</b>	<b>454</b>	<b>1,722</b>	<b>1,263</b>
<b>Adjusted surplus earnings before member dividends<sup>(2)</sup></b>	<b>\$ 508</b>	<b>\$ 590</b>	<b>\$ 461</b>	<b>\$ 1,497</b>	<b>\$ 1,287</b>
<b>Contribution to combined surplus earnings by business segment<sup>(3)</sup></b>					
Personal and Business Services	\$ 304	\$ 272	\$ 284	\$ 822	\$ 767
Wealth Management and Life and Health Insurance	121	189	126	453	347
Property and Casualty Insurance	318	98	26	398	114
Other	15	22	18	49	35
	\$ 758	\$ 581	\$ 454	\$ 1,722	\$ 1,263
<b>Amount returned to members and the community</b>					
Member dividends	\$ 60	\$ 40	\$ 35	\$ 135	\$ 87
Sponsorships, donations and bursaries	14	23	19	54	57
Desjardins Member Advantages program	10	11	11	30	26
	\$ 84	\$ 74	\$ 65	\$ 219	\$ 170
<b>Indicators</b>					
Return on equity <sup>(2)</sup>	12.6%	9.9%	8.3%	9.8%	7.7%
Adjusted return on equity <sup>(2)</sup>	8.3	10.1	8.4	8.5	7.9
Productivity index <sup>(2)</sup>	63.0	69.8	72.1	69.4	74.2
Adjusted productivity index <sup>(2)</sup>	69.9	69.4	71.7	71.5	73.8
Provisioning rate <sup>(2)</sup>	0.21	0.18	0.24	0.20	0.22

<sup>(1)</sup> Data for 2016 have been reclassified to conform to the current period's presentation.

<sup>(2)</sup> See "Basis of presentation of financial information".

<sup>(3)</sup> The breakdown by line item is presented in Note 14, "Segmented information", to the Interim Combined Financial Statements.

## ANALYSIS OF RESULTS

### *Comparison of the third quarters of 2017 and 2016*

#### Surplus earnings

For the third quarter ended September 30, 2017, Desjardins Group recorded surplus earnings before member dividends of \$758 million, a \$304 million, or 67.0%, increase compared to the corresponding quarter of 2016. Surplus earnings adjusted for specific items, namely the gain and expenses related to the sale of the subsidiaries Western Financial Group Inc. and Western Life Assurance Company as well as the expenses incurred as part of the acquisition of State Farm's Canadian operations, totalled \$508 million, a \$47 million, or 10.2%, increase compared to the third quarter of 2016. This increase is due, in part, to the contribution of the caisse network, included in the Personal and Business Services segment, which continues to grow, and to the Property and Casualty Insurance segment, which enjoyed a more favourable claims experience for the current year than in the corresponding quarter of 2016, chiefly in automobile and home insurance because of the less significant impact of major events compared to third quarter 2016, when there had been more major events as well as a disaster related to hail in Alberta.

This result reflects the contribution of \$304 million, or 40.1% of surplus earnings, made by the Personal and Business Services segment. The Wealth Management and Life and Health Insurance segment contributed \$121 million to surplus earnings, while the Property and Casualty Insurance segment, including the gain on the sale of subsidiaries, contributed \$318 million, representing 16.0% and 41.9%, respectively, of surplus earnings. A \$15 million contribution to surplus earnings resulted from the operations grouped under the Other category, representing 2.0% of surplus earnings.

Return on equity was 12.6%, compared to 8.3% in the corresponding quarter of 2016. The adjusted return on equity was 8.3%, compared to 8.4% in the third quarter of 2016.

By its very nature as a cooperative financial group, Desjardins Group's mission is to improve the economic and social well-being of people and communities, which it continued to strive to achieve in the third quarter of 2017. The amount set aside for member dividends therefore totalled \$60 million for the quarter, compared to \$35 million for the same period of the previous year. If we add this amount to the \$14 million given to various organizations in the form of donations, sponsorships and bursaries, and the \$10 million paid out through the Desjardins Member Advantages program, the amount returned to the community totalled \$84 million for the third quarter, compared to \$65 million for the same quarter in 2016, an increase of 29.2%.

#### Operating income

Operating income stood at \$4,037 million, up \$476 million, or 13.4%, compared to the third quarter of 2016. If the \$278 million gross gain on the sale of the subsidiaries Western Financial Group Inc. and Western Life Assurance Company is excluded, operating income would have been \$3,759 million, a \$198 million, or 5.6%, increase compared to the same quarter in 2016.

Net interest income was \$1,136 million, an increase of \$65 million, or 6.1%, compared to the same period in the previous year. This increase is due to growth in the entire portfolio of loans and acceptances outstanding, amounting to \$9.8 billion, or 6.0%, during the year, which includes mortgage loan, business loan and point-of-sale financing activities. The highly competitive market environment continued to put pressure on interest margins.

Net premiums were up \$109 million, or 5.8%, compared to the third quarter of 2016, to total \$1,982 million as at September 30, 2017.

The overall insurance operations of the Wealth Management and Life and Health Insurance segment posted net insurance and annuity premium income of \$1,078 million for the third quarter of 2017, down \$45 million, or 4.0%, compared to the same period in 2016. Insurance premiums increased by \$54 million, with group insurance accounting for \$47 million of this growth and individual insurance for \$7 million. Annuity premiums decreased by \$99 million.

The Property and Casualty Insurance segment's operations generated net premium income of \$967 million for the third quarter of 2017, compared to \$811 million for the same period in 2016, an increase of \$156 million, or 19.2%, mainly on account of the reinsurance treaty signed as part of the acquisition of State Farm's Canadian operations, which provides for the cession, scaled down over a five-year term, of the premiums and claims arising from new business and renewals after the acquisition date. To a lesser extent, the increase was also due to the larger number of policies issued as a result of multiple growth initiatives across all market segments and regions. These increases were partially offset by the reduction in net premiums following the sale of Western Life Assurance Company on July 1, 2017 and of Western Financial Insurance Company on January 1, 2017.

Other operating income totalled \$919 million, up \$302 million, or 48.9%, compared to the corresponding quarter in 2016. If the \$278 million gross gain on the sale of the subsidiaries Western Financial Group Inc. and Western Life Assurance Company is excluded, other operating income would have been \$641 million, a \$24 million, or 3.9%, increase compared to the same quarter in 2016, chiefly as a result of the smaller increase than in third quarter 2016 in the contingent consideration payable arising from favourable developments in claims taken over as part of the acquisition of State Farm's Canadian operations. In addition, growth in income from assets under management and higher income related to growth in credit card and point-of-sale financing activities were contributing factors. This increase was mitigated by lower income from the subsidiaries sold in 2017, as presented in the "Impact of the sale of subsidiaries" section, as well as lower deposit income.

#### Investment income

Investment income was down \$895 million compared to the third quarter of 2016, primarily due to changes in the fair value of assets backing liabilities related to life and health insurance operations. This decrease was largely offset by a change in actuarial liabilities which led to lower expenses related to claims, benefits, annuities and changes in insurance contract liabilities, caused for the most part by fluctuations in the fair value of the stock, bond and derivatives portfolio. The Property and Casualty Insurance segment also recorded a reduction in investment income related mainly to a decrease in the fair value of bonds on account of the higher interest rates observed on the markets, whereas there had been an increase in third quarter 2016. It should be remembered that this reduction in the value of bonds was offset by a similar reduction in the cost of claims because of matching strategies. Finally, lower gains on the disposal of investments in the third quarter of 2017 compared to the corresponding quarter of 2016 also contributed to the lower investment income.

## Total income

Total income amounted to \$3,675 million, down \$419 million, or 10.2%, compared to the same period in 2016.

## Provision for credit losses

The provision for credit losses totalled \$92 million for the third quarter of 2017, down \$6 million, or 6.1%, compared to the third quarter of 2016. The provisioning rate was 0.21%, compared to 0.24% for the corresponding period of 2016. Furthermore, Desjardins Group's loan portfolio continued to be of high quality, as shown by the ratio of gross impaired loans which, as a percentage of the total gross loans and acceptances portfolio, was 0.27% as at September 30, 2017, down from 0.36% for the corresponding quarter of 2016.

## Claims, benefits, annuities and changes in insurance contract liabilities

Expenses related to claims, benefits, annuities and changes in insurance contract liabilities totalled \$1,000 million, down by \$727 million, or 42.1%, compared to the corresponding quarter of 2016.

The Wealth Management and Life and Health Insurance segment recorded expenses of \$357 million related to claims, benefits, annuities and changes in insurance contract liabilities, a decrease of \$859 million compared to 2016. This change mainly resulted from a \$938 million decrease in the actuarial liabilities recognized under "Insurance contract liabilities", which includes the effect of a decrease in the fair value of matched investments. However, an increase in benefits related to growth in operations limited the reduction.

The cost of claims for the Property and Casualty Insurance segment was \$643 million for the third quarter, for an increase of \$133 million, or 26.1%, compared to the third quarter of 2016. The increase was mainly on account of the reinsurance treaty signed as part of the acquisition of State Farm's Canadian operations and favourable developments in prior-year claims, which were lower than in the same quarter of 2016. The loss ratio of the P&C insurers was 73.0% for the third quarter of 2017, compared to 62.2% in the corresponding quarter of 2016. This increase was chiefly due to favourable developments in claims for prior years in automobile insurance, which were lower than in the same quarter of 2016, essentially for the claims taken over from State Farm on January 1, 2015, partially mitigated by the claims experience for the current year, mainly in automobile insurance and home insurance, which was more favourable than in the third quarter of 2016. Although automobile insurance claims experience remains high, it is lower than in the same quarter of 2016 because of the less significant impact of major events compared to third quarter 2016, when there had been more major events as well as a disaster related to hail in Alberta.

## Non-interest expense and productivity index

Non-interest expense totalled \$1,685 million, down \$21 million, or 1.2%, compared to the third quarter of 2016. This decrease in expense reflects the deployment of productivity initiatives, especially regarding salaries, as well as the sale of Western Financial Group Inc. and Western Life Assurance Company on July 1, 2017, and of Western Financial Insurance Company on January 1, 2017. The effect of the reinsurance treaty signed as part of the acquisition of State Farm's Canadian operations, and business growth, particularly in credit card and point-of-sale financing activities and assets under management, partially offset the decrease in non-interest expense.

The productivity index stood at 63.0% for the third quarter of 2017, compared to 72.1% for the same quarter a year earlier. The adjusted productivity index was 69.9%, compared to 71.7% in the corresponding quarter of 2016. Surplus earnings for the third quarter of 2017 were marked by growth in operations combined with the productivity initiatives that impacted non-interest expense. These items improved the productivity index for third quarter 2017.

## Income taxes

Income taxes on surplus earnings before member dividends totalled \$140 million for the third quarter of 2017, a \$31 million increase compared to the corresponding quarter in 2016. The effective tax rate was 15.6%, compared to 19.4% for the same quarter in 2016. If the specific items are excluded, the effective tax rate would have been 19.0%.

## Comparison of the first nine months of 2017 and 2016

### Surplus earnings

For the nine months ended September 30, 2017, Desjardins Group recorded surplus earnings before member dividends of \$1,722 million, an increase of \$459 million, or 36.3%, compared to the corresponding period of 2016. Surplus earnings adjusted for specific items totalled \$1,497 million, up \$210 million, or 16.3%, compared to the same period a year earlier. This increase was partly due to the contribution of Personal and Business Services operations and good investment performance, combined with growth in assets under management in the Wealth Management and Life and Health Insurance segment. It was also due to a more favourable claims experience in the Property and Casualty Insurance segment for the current year than in the corresponding period of 2016 in automobile and home insurance because of the less significant impact of major events and disasters compared to the first nine months of 2016, when there had been two disasters related to hail and the Fort McMurray wildfire in Alberta.

This result reflects the contribution of \$822 million, or 47.7% of surplus earnings, made by the Personal and Business Services segment. The Wealth Management and Life and Health Insurance segment and the Property and Casualty Insurance segment, including the sale of subsidiaries, contributed \$453 million and \$398 million, respectively, representing 26.3% and 23.1% of surplus earnings. The operations grouped under the Other category made a contribution of \$49 million, or 2.9% of surplus earnings.

Return on equity was 9.8%, compared to 7.7% in the corresponding period of 2016. The adjusted return on capital was 8.5%, compared to 7.9% for the same period a year earlier. This increase was mainly due to higher surplus earnings, as explained above.

By its very nature as a cooperative financial group, Desjardins Group's mission is to improve the economic and social well-being of people and communities, which it continued to strive to achieve in the first nine months of 2017. The amount set aside for member dividends therefore totalled \$135 million for the period, compared to \$87 million for the same period in the previous year. If we add this amount to the \$54 million given to various organizations in the form of donations, sponsorships and bursaries, and the \$30 million paid out through the Desjardins Member Advantages program, the amount returned to the community totalled \$219 million for the first nine months of 2017, compared to \$170 million for the same period in 2016, an increase of 28.8%.

### Operating income

Operating income stood at \$11,692 million, up \$1,158 million, or 11.0%, compared to the first nine months of 2016. If the \$278 million gross gain on the sale of the subsidiaries Western Financial Group Inc. and Western Life Assurance Company is excluded, operating income would have been \$11,414 million, an \$880 million, or 8.4%, increase compared to the same period in 2016.

Net interest income was \$3,280 million, compared to \$3,186 million for the same period in the previous year, an increase of \$94 million, or 3.0%, as a result of growth in the entire loans and acceptances portfolio outstanding, amounting to \$9.8 billion, or 6.0%, during the year, but which was mitigated by fierce competition in the market, which continued to put pressure on interest margins.

Net premiums rose by \$706 million, or 13.2%, to total \$6,040 million as at September 30, 2017.

The overall insurance operations of the Wealth Management and Life and Health Insurance segment posted net insurance and annuity premium income of \$3,318 million for the first nine months of 2017, compared to \$3,126 million for the same period in 2016, an increase of \$192 million, or 6.1%. Insurance premiums increased by \$149 million, with group insurance accounting for \$119 million of this growth and individual insurance for \$30 million. Annuity premiums increased by \$43 million.

The Property and Casualty Insurance segment's operations generated net premium income of \$2,913 million for the first nine months of 2017, compared to \$2,391 million for the same period in 2016, up \$522 million, or 21.8%, mainly on account of the reinsurance treaty signed as part of the acquisition of State Farm's Canadian operations, which provides for the cession, scaled down over a five-year term, of the premiums and claims arising from new business and renewals after the acquisition date. To a lesser extent, the increase was also due to the larger number of policies issued as a result of multiple growth initiatives across all market segments and regions. These increases were partially offset by the reduction in net premiums following the sale of Western Life Assurance Company on July 1, 2017 and of Western Financial Insurance Company on January 1, 2017.

Other operating income totalled \$2,372 million, up \$358 million, or 17.8%, compared to the first nine months of 2016. If the \$278 million gross gain on the sale of the subsidiaries Western Financial Group Inc. and Western Life Assurance Company is excluded, other operating income would have been \$2,094 million, an \$80 million, or 4.0%, increase compared to the same period in 2016. Growth in income from assets under management and higher income related to growth in credit card and point-of-sale financing activities were the main factors in this increase, which was mitigated, however, by lower income from the subsidiaries sold in 2017, as presented in the "Impact of the sale of subsidiaries" section.

### Investment income

Investment income was down \$1,417 million compared to the first nine months of 2016, primarily due to changes in the fair value of assets backing liabilities related to life and health insurance operations. This decrease was largely offset by a change in actuarial liabilities which led to lower expenses related to claims, benefits, annuities and changes in insurance contract liabilities, caused for the most part by fluctuations in the fair value of the stock, bond and derivatives portfolio. Changes in the fair value of derivative financial instruments, including those associated with Desjardins Group's hedging activities, also contributed to the lower investment income. Finally, the Property and Casualty Insurance segment recorded a reduction in investment income related mainly to a decrease in the fair value of bonds on account of the higher interest rates observed on the markets, whereas there had been an increase in the first nine months of 2016. It should be remembered that this reduction in the value of bonds was offset by a similar reduction in the cost of claims because of matching strategies. Higher gains on the disposal of investments in the first nine months of 2017 compared to the corresponding period in 2016 mitigated the lower investment income.

### Total income

Total income amounted to \$12,476 million, down \$259 million, or 2.0%, compared to the same period in 2016.

### Provision for credit losses

The provision for credit losses totalled \$260 million for the first nine months of 2017, down \$4 million compared to the corresponding period in 2016. The provisioning rate was 0.20%, compared to 0.22% for the first nine months of 2016. Furthermore, Desjardins Group's loan portfolio continued to be of high quality, as shown by the ratio of gross impaired loans which, as a percentage of the total gross loans and acceptances portfolio, was 0.27% as at September 30, 2017, down from 0.36% in the corresponding period of 2016.

### Claims, benefits, annuities and changes in insurance contract liabilities

Expenses related to claims, benefits, annuities and changes in insurance contract liabilities totalled \$4,675 million, down \$875 million, or 15.8%, compared to the first nine months of 2016.

The Wealth Management and Life and Health Insurance segment recorded expenses of \$2,720 million related to claims, benefits, annuities and changes in insurance contract liabilities, a decrease of \$1,167 million compared to the first nine months of 2016. This change mainly resulted from a \$1,300 million decrease in the actuarial liabilities recognized under "Insurance contract liabilities", which includes the effect of a decrease in the fair value of matched investments. However, an increase in benefits related to growth in operations limited the reduction.

The cost of claims for the Property and Casualty Insurance segment was \$1,956 million for the first nine months of 2017, for an increase of \$293 million, or 17.6%, compared to the corresponding period of 2016. The increase was mainly due to the reinsurance treaty signed as part of the acquisition of State Farm's Canadian operations, partly offset by the decrease in the cost of claims following the sale of Western Life Assurance Company and Western Financial Insurance Company. The loss ratio of the P&C insurers was 70.4% for the first nine months of 2017, compared to 67.8% in the corresponding period of 2016. This increase was chiefly due to favourable developments in prior-year automobile insurance claims, which were lower than in the first nine months of 2016. It was partially offset by the claims experience for the current year in home insurance and automobile insurance, which was more favourable than in the corresponding period of 2016 because of the less significant impact of major events and disasters compared to the first nine months of 2016, when there had been two disasters related to hail and the Fort McMurray wildfire in Alberta. Claims experience still remains high in automobile insurance.

### Non-interest expense and productivity index

Non-interest expense totalled \$5,410 million, up \$77 million, or 1.4%, compared to the first nine months of 2016. This increase in expense is mainly due to the effect of the reinsurance treaty signed as part of the acquisition of State Farm's Canadian operations and business growth, particularly in credit card and point-of-sale financing activities and in assets under management. The increase in these items was partially offset by the implementation of productivity initiatives, especially regarding salaries, and the reduction in non-interest expense due to the sale of Western Financial Group Inc. and Western Life Assurance Company on July 1, 2017 and of Western Financial Insurance Company on January 1, 2017.

The productivity index stood at 69.4% for the first nine months of 2017, compared to 74.2% for the same period a year earlier. The adjusted productivity index was 71.5%, compared to 73.8% in the corresponding period of 2016. Surplus earnings for the first nine months of 2017 were affected by growth in operations, combined with the productivity initiatives that impacted non-interest expense. These items improved the productivity index for the first nine months of 2017.

### Income taxes

Income taxes on surplus earnings before member dividends totalled \$409 million for the first nine months of 2017, an \$84 million increase compared to the corresponding period in 2016. The effective tax rate was 19.2%, compared to 20.5% in 2016. If the specific items are excluded, the effective tax rate would have been 20.2%.

## RESULTS BY BUSINESS SEGMENT

Desjardins Group's financial reporting is organized by business segments, which are defined based on the needs of its members and clients, the markets in which Desjardins operates, and on its internal management structure. In first quarter 2017, certain changes were made to the business segments to reflect senior management's decisions about the way each segment is managed, as mentioned in the respective business segment sections. Desjardins Group's financial results are divided into the following three business segments: Personal and Business Services; Wealth Management and Life and Health Insurance; and Property and Casualty Insurance. In addition to these three segments, there is also the Other category. This section presents an analysis of results for each of these segments. Prior period amounts have been restated to conform to these reclassifications.

Intersegment transactions are recognized at the exchange amount, which represents the amount agreed upon by the various legal entities and business units. The terms and conditions of these transactions are comparable to those offered on financial markets.

Additional information about each business segment, particularly its profile, activities, industry and 2017 strategies and priorities, can be found on pages 33 to 43 of the 2016 MD&A.

### PERSONAL AND BUSINESS SERVICES

The Personal and Business Services segment is central to Desjardins Group's operations. Through a comprehensive, integrated line of products and services designed to meet the needs of individuals, businesses, institutions, non-profit organizations and cooperatives, Desjardins Group is a leading player on the financial services scene in Quebec and Ontario. To serve the constantly-changing needs of its members and clients, Desjardins Group offers its services through the Desjardins caisse network and its Desjardins Business centres as well as through complementary distribution networks and specialized teams, by phone, online, via applications for mobile devices, and at ATMs. The operations of the *Fonds de sécurité Desjardins* and the shared services which the Federation provides to this segment, formerly presented in the Other category, have been recorded in this segment since the first quarter of 2017.



## PERSONAL AND BUSINESS SERVICES – SEGMENT RESULTS

(in millions of dollars and as a percentage)	For the three-month periods ended			For the nine-month periods ended	
	September 30, 2017	June 30, 2017 <sup>(1)</sup>	September 30, 2016 <sup>(1)</sup>	September 30, 2017	September 30, 2016 <sup>(1)</sup>
Net interest income	\$ 1,006	\$ 963	\$ 942	\$ 2,901	\$ 2,779
Other operating income <sup>(2)</sup>	488	528	480	1,516	1,435
<b>Operating income<sup>(2)</sup></b>	<b>1,494</b>	1,491	1,422	<b>4,417</b>	4,214
Investment income <sup>(2)</sup>	49	56	81	195	282
<b>Total income</b>	<b>1,543</b>	1,547	1,503	<b>4,612</b>	4,496
Provision for credit losses	92	76	98	260	264
Non-interest expense	1,046	1,108	1,018	3,255	3,195
Income taxes on surplus earnings	101	91	103	275	270
<b>Surplus earnings before member dividends</b>	<b>304</b>	272	284	<b>822</b>	767
Member dividends, net of income tax recovery	44	29	25	99	63
<b>Net surplus earnings for the period after member dividends</b>	<b>\$ 260</b>	\$ 243	\$ 259	<b>\$ 723</b>	\$ 704
Of which:					
Group's share	\$ 260	\$ 243	\$ 258	\$ 723	\$ 702
Non-controlling interests' share	-	-	1	-	2
<b>Indicators</b>					
Average gross loans and acceptances <sup>(2)</sup>	\$ 168,831	\$ 165,755	\$ 160,121	\$ 166,016	\$ 158,379
Average deposits <sup>(2)</sup>	140,858	139,486	133,070	137,713	130,331
Provisioning rate <sup>(2)</sup>	0.22%	0.18%	0.24%	0.21%	0.22%
Gross impaired loans/gross loans and acceptances <sup>(2)</sup>	0.27	0.28	0.37	0.27	0.37

<sup>(1)</sup> Data have been reclassified to conform to the current period's presentation.

<sup>(2)</sup> See "Basis of presentation of financial information".

Comparison of the third quarters of 2017 and 2016

For the third quarter of 2017, the Personal and Business Services segment's surplus earnings before member dividends totalled \$304 million, an increase of \$20 million, or 7.0%, compared to the same period in 2016, mainly due to the good performance of the caisse network.

Operating income totalled \$1,494 million, up \$72 million, or 5.1%.

Growth in the average overall portfolio of loans and acceptances outstanding, amounting to \$8.7 billion, or 5.4%, during the year contributed to the increase of \$64 million, or 6.8%, in net interest income, despite fierce competition in the market, which continued to put pressure on interest margins.

Other operating income was up \$8 million, or 1.7%, compared to the same period in 2016, to total \$488 million, primarily because of income from growth in credit card and point-of-sale financing activities, higher income from mergers and acquisitions related to capital markets and an increase in caisse network sales of various Desjardins Group products designed by the subsidiaries, such as investment funds. However, income from deposit service charges was down mainly because of changes in rates.

Investment income was \$49 million, down \$32 million compared to September 30, 2016, due to larger gains on the disposal of securities than at the same date in 2016 and because of lower income from derivatives.

Total income for the segment was \$1,543 million, an increase of \$40 million, or 2.7%, compared to the third quarter of 2016.

The provision for credit losses was \$92 million, down \$6 million.

Non-interest expense was \$1,046 million, for an increase of \$28 million, or 2.8%, compared to the same period in 2016. It was affected by business growth, particularly growth in credit card and point-of-sale financing activities.

Comparison of the first nine months of 2017 and 2016

For the first nine months of 2017, the Personal and Business Services segment's surplus earnings before member dividends totalled \$822 million, an increase of \$55 million, or 7.2%, compared to the same period in 2016, mainly due to the good performance of the caisse network and growth in credit card and point-of-sale financing activities. Higher income from mergers and acquisitions related to the capital market should also be noted.

Operating income totalled \$4,417 million, up \$203 million, or 4.8%. It was affected by a \$122 million, or 4.4%, increase in net interest income, mainly as a result of the \$7.6 billion, or 4.8%, growth in the average overall portfolio of loans and acceptances outstanding during the year. Fierce competition in the market continued to put pressure on interest margins.

Other operating income was up \$81 million, or 5.6%, compared to the same period in 2016, to total \$1,516 million, primarily because of income from growth in credit card and point-of-sale financing activities, higher income from capital markets, and an increase in caisse network sales of various Desjardins Group products designed by the subsidiaries, such as investment funds. However, deposit income was down because of changes in rates.

Investment income was \$195 million, down \$87 million compared to September 30, 2016, due to larger gains on the disposal of securities during the same period in 2016 and lower income from derivatives. However, this decrease was partially offset by growth in trading income from the capital market.

Total income for the segment was \$4,612 million, up \$116 million, or 2.6%, compared to the first nine months of 2016.

The provision for credit losses was \$260 million, down \$4 million compared to September 30, 2016.

Non-interest expense was \$3,255 million, for an increase of \$60 million, or 1.9%, compared to the same period in 2016. This increase was chiefly due to business growth, particularly growth in credit card and point-of-sale financing activities, whose effect was partially offset by productivity initiatives.

## WEALTH MANAGEMENT AND LIFE AND HEALTH INSURANCE

The Wealth Management and Life and Health Insurance segment offers Desjardins Group members and clients a range of products and services tailored to the changing wealth management and financial security needs of individuals, groups, businesses and cooperatives. These products and services are made available to Desjardins Group members and other client bases across Canada through a vast and diversified distribution network, which includes, among others:

- advisors and financial planners in the Desjardins caisse network and the Private Management sector;
- financial security advisors, life and health insurance and employee benefit agents and brokers;
- securities brokers.

Some product lines are also distributed directly online via the Internet, through client care centres, and via applications for mobile devices.

## WEALTH MANAGEMENT AND LIFE AND HEALTH INSURANCE – SEGMENT RESULTS

(in millions of dollars)	For the three-month periods ended			For the nine-month periods ended	
	September 30, 2017	June 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016
Net interest income	\$ 1	\$ -	\$ -	\$ 1	\$ -
Net premiums	1,078	1,159	1,123	3,318	3,126
Other operating income <sup>(1)</sup>	368	378	344	1,111	1,027
<b>Operating income<sup>(1)</sup></b>	<b>1,447</b>	<b>1,537</b>	<b>1,467</b>	<b>4,430</b>	<b>4,153</b>
Investment income (loss) <sup>(1)</sup>	(385)	622	434	569	1,800
<b>Total income</b>	<b>1,062</b>	<b>2,159</b>	<b>1,901</b>	<b>4,999</b>	<b>5,953</b>
Claims, benefits, annuities and changes in insurance contract liabilities	357	1,327	1,216	2,720	3,887
Non-interest expense	564	596	531	1,721	1,630
Income taxes on surplus earnings	20	47	28	105	89
<b>Net surplus earnings for the period</b>	<b>\$ 121</b>	<b>\$ 189</b>	<b>\$ 126</b>	<b>\$ 453</b>	<b>\$ 347</b>
Of which:					
Group's share	\$ 121	\$ 189	\$ 125	\$ 452	\$ 326
Non-controlling interests' share	-	-	1	1	21
<b>Indicators</b>					
Net sales of savings products	\$ 1,876	\$ 2,075	\$ 2,974	\$ 6,385	\$ 6,959
Insurance sales	100	152	100	428	359
Group insurance premiums	827	803	780	2,415	2,296
Individual insurance premiums	206	206	199	616	586
Annuity premiums	45	150	144	287	244
Segregated fund receipts <sup>(2)</sup>	417	364	1,296	1,269	2,153

<sup>(1)</sup> See "Basis of presentation of financial information".

<sup>(2)</sup> Segregated fund receipts are used to measure the growth of the Wealth Management and Life and Health Insurance segment's operations. They are the amounts invested by clients in the segregated funds available, which are comprised of investment funds whose capital is guaranteed upon death or at maturity.

Comparison of the third quarters of 2017 and 2016

For the third quarter of 2017, the Wealth Management and Life and Health Insurance segment posted net surplus earnings of \$121 million, slightly down from the corresponding period in 2016. Overall, the deterioration in claims experience, partly offset by improved interest rates, which led to a release of the provision and growth in assets under management, accounted for the lower net surplus earnings.

Operating income stood at \$1,447 million, down \$20 million, or 1.4%, compared to the same period in 2016. Insurance premiums were up \$54 million due to growth of \$47 million in group insurance premiums and of \$7 million in individual insurance premiums while annuity premiums decreased by \$99 million.

Other operating income grew by \$24 million, or 7.0%, to total \$368 million for the third quarter of 2017, chiefly because of growth in income related to assets under management.

Investment income was down \$819 million, primarily as a result of the fluctuation in the fair value of assets backing liabilities related to life and health insurance operations. This decrease was largely offset by a change in actuarial liabilities, leading to reduced expenses related to claims, benefits, annuities and changes in insurance contract liabilities. These changes were mostly due to fluctuations in the fair value of the stock, bond and derivatives portfolio. In addition, lower gains on the disposal of investments compared to the corresponding period in 2016 contributed to the decline in investment income.

The segment's total income was \$1,062 million, for a decrease of \$839 million, or 44.1%, compared to the corresponding quarter in 2016.

Expenses related to claims, benefits, annuities and changes in insurance contract liabilities stood at \$357 million, down \$859 million compared to 2016. This change primarily resulted from a \$938 million decrease in the actuarial liabilities recognized under "Insurance contract liabilities", which includes the effect of a decrease in the fair value of matched investments. An increase in benefits related to operations growth limited this decrease.

Non-interest expense was \$564 million for the third quarter of 2017, up \$33 million, or 6.2%, compared to the same period in 2016. This increase was mainly the result of higher expenses related to assets under management and was limited by effective management of expenses in a context of operations growth.

Comparison of the first nine months of 2017 and 2016

For the first nine months of 2017, the Wealth Management and Life and Health Insurance segment posted net surplus earnings of \$453 million, up \$106 million, or 30.5%, mainly due to the good performance of investments and the higher income from growth in assets under management.

Operating income totalled \$4,430 million, up \$277 million, or 6.7%, compared to the same period in 2016. Insurance premiums were up \$149 million due to growth of \$119 million in group insurance premiums and of \$30 million in individual insurance premiums while annuity premiums increased by \$43 million.

Other operating income rose by \$84 million, or 8.2%, to total \$1,111 million for the first nine months of 2017, chiefly because of growth in income related to assets under management.

Investment income was down \$1,231 million, primarily as a result of the fluctuation in the fair value of assets backing liabilities related to life and health insurance operations. This decrease was partially offset by a change in actuarial liabilities, leading to reduced expenses related to claims, benefits, annuities and changes in insurance contract liabilities. These changes were mostly due to fluctuations in the fair value of the stock, bond and derivatives portfolio. However, higher gains on the disposal of investments mitigated the decline in investment income.

The segment's total income was \$4,999 million, for a decrease of \$954 million, or 16.0%, compared to the corresponding first nine months of 2016.

Expenses related to claims, benefits, annuities and changes in insurance contract liabilities stood at \$2,720 million, down \$1,167 million compared to 2016. This change primarily resulted from a \$1,300 million decrease in the actuarial liabilities recognized under "Insurance contract liabilities", which includes the effect of a decrease in the fair value of matched investments. An increase in benefits related to operations growth limited this decrease.

Non-interest expense was \$1,721 million for the first nine months of 2017, up \$91 million, or 5.6%, compared to the same period in 2016. This increase was mainly the result of higher expenses related to assets under management and was limited by effective management of expenses in a context of operations growth.

**PROPERTY AND CASUALTY INSURANCE SEGMENT**

The Property and Casualty Insurance segment offers insurance products allowing Desjardins Group members and clients to protect themselves against disasters. It includes the operations of Desjardins General Insurance Group Inc., Western Financial Group Inc. and Western Life Assurance Company. Its products are distributed through P&C insurance agents in the Desjardins caisse network, a number of client care centres (call centres) and Desjardins Business centres, through an exclusive agent network, as well as online and via applications for mobile devices.

On July 1, 2017, Desjardins Group completed the sale of two of its subsidiaries, namely Western Financial Group Inc. and Western Life Assurance Company. It should also be recalled that the sale of Western Financial Insurance Company was completed on January 1, 2017. Additional information concerning these transactions is found under "Impact of the sale of subsidiaries" on page 11.

## PROPERTY AND CASUALTY INSURANCE – SEGMENT RESULTS

(in millions of dollars and as a percentage)	For the three-month periods ended			For the nine-month periods ended	
	September 30, 2017	June 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016
Net interest income	\$ -	\$ -	\$ -	\$ 1	\$ 1
Net premiums	967	981	811	2,913	2,391
Other operating income (loss) <sup>(1)</sup>	230	11	(55)	236	30
<b>Operating income<sup>(1)</sup></b>	<b>1,197</b>	<b>992</b>	<b>756</b>	<b>3,150</b>	<b>2,422</b>
Investment income <sup>(1)</sup>	9	51	67	129	267
<b>Total income</b>	<b>1,206</b>	<b>1,043</b>	<b>823</b>	<b>3,279</b>	<b>2,689</b>
Claims, benefits, annuities and changes in insurance contract liabilities	643	594	510	1,956	1,663
Non-interest expense	205	319	278	850	873
Income taxes on surplus earnings	40	32	9	75	39
<b>Net surplus earnings for the period</b>	<b>\$ 318</b>	<b>\$ 98</b>	<b>\$ 26</b>	<b>\$ 398</b>	<b>\$ 114</b>
<b>Specific items, net of income taxes</b>					
Gain and expenses related to the sale of Western Financial Group Inc. and Western Life Assurance Company <sup>(2)(3)</sup>	(255)	1	-	(241)	-
Expenses related to the acquisition of State Farm's Canadian operations	8	8	7	24	24
<b>Adjusted net surplus earnings for the period<sup>(1)</sup></b>	<b>\$ 71</b>	<b>\$ 107</b>	<b>\$ 33</b>	<b>\$ 181</b>	<b>\$ 138</b>
Of which:					
Group's share	\$ 303	\$ 84	\$ 19	\$ 365	\$ 88
Non-controlling interests' share	15	14	7	33	26
<b>Indicators</b>					
Gross written premiums <sup>(4)</sup>	\$ 1,207	\$ 1,288	\$ 1,212	\$ 3,460	\$ 3,670
Loss ratio <sup>(1)</sup>	73.0%	63.8%	62.2%	70.4%	67.8%
Expense ratio <sup>(1)</sup>	23.3	25.1	25.0	24.7	27.0
Combined ratio <sup>(1)</sup>	96.3	88.9	87.2	95.1	94.8

<sup>(1)</sup> See "Basis of presentation of financial information".

<sup>(2)</sup> The difference with the data presented in the table for adjusted surplus earnings of Desjardins Group before member dividends is related to intersegment transaction expenses.

<sup>(3)</sup> Certain expenses and taxes were recognized in the first six months of 2017.

<sup>(4)</sup> Includes Western Financial Group Inc. life insurance premiums.

Comparison of the third quarters of 2017 and 2016

For the third quarter of 2017, the Property and Casualty Insurance segment recorded net surplus earnings of \$318 million, up \$292 million, compared to the third quarter of 2016. Net surplus earnings, adjusted for the gain and expenses related to the sale of the subsidiaries Western Financial Group Inc. and Western Life Assurance Company, as well as the expenses related to the acquisition of State Farm's Canadian operations, totalled \$71 million compared to \$33 million in the third quarter of 2016. This increase in surplus earnings resulted mainly from the more favourable claims experience for the current year than in the corresponding quarter of 2016, chiefly in automobile insurance and home insurance, because of the less significant impact of major events compared to third quarter 2016, when there had been more major events as well as a disaster related to hail in Alberta.

Operating income totalled \$1,197 million, up \$441 million, or 58.3%. Apart from the gain on the sale of subsidiaries, this increase can be accounted for by the growth of \$156 million, or 19.2%, in net premiums resulting primarily from the reinsurance treaty signed as part of the acquisition of State Farm's Canadian operations, which provides for the cession, scaled down over a five-year term, of the premiums and claims on new business and renewals after the acquisition date. To a lesser extent, the increase was also due to the larger number of policies issued as a result of multiple growth initiatives across all market segments and regions. These increases were partially offset by the reduction in net premiums following the sale of Western Life Assurance Company on July 1, 2017, and of Western Financial Insurance Company on January 1, 2017.

Other operating income grew by \$285 million, chiefly as a result of the gain on the sale of subsidiaries and of the smaller increase than during the corresponding quarter of 2016 in the contingent consideration payable as part of the acquisition of State Farm's Canadian operations, and the favourable developments in the claims taken over. These increases were mitigated by the reduction in fee income following the sale of Western Financial Group Inc.

Investment income was down \$58 million compared to the same period in 2016, mainly due to the decrease in the fair value of bonds on account of the higher interest rates observed on the markets, whereas there had been an increase in third quarter 2016. It should be remembered that this reduction in the value of bonds was offset by a similar reduction in the cost of claims because of matching strategies.

The segment's total income rose to \$1,206 million for the third quarter of 2017, up \$383 million, or 46.5%, compared to the third quarter of 2016.

The Property and Casualty Insurance segment's cost of claims was \$643 million for the third quarter of 2017, for an increase of \$133 million, or 26.1%, compared to the third quarter of 2016. The increase was mainly due to the reinsurance treaty signed as part of the acquisition of State Farm's Canadian operations and the favourable developments in prior-year claims, which were lower than in the same quarter of 2016. The loss ratio of the P&C insurers was 73.0% for the third quarter of 2017, compared to 62.2% in the corresponding quarter of 2016. This increase was chiefly due to favourable developments in prior-year automobile insurance claims, which were lower than in the corresponding quarter in 2016, essentially for the claims taken over from State Farm as at January 1, 2015, partially offset by the more favourable claims experience for the current year than in the third quarter of 2016, chiefly in automobile insurance and home insurance. Although automobile insurance claims experience remains high, it is lower than in the same quarter of 2016 because of the less significant impact of major events compared to third quarter 2016, when there had been more major events as well as a disaster related to hail in Alberta.

Non-interest expense was \$205 million for the third quarter of 2017, down \$73 million, or 26.3%, compared to the same quarter a year earlier. This decrease was primarily due to the sale of Western Financial Group Inc. and Western Life Assurance Company on July 1, 2017, as well as the sale of the pet insurance operations of Western Financial Insurance Company, completed on January 1, 2017.

#### Comparison of the first nine months of 2017 and 2016

For the first nine months of 2017, the Property and Casualty Insurance segment recorded net surplus earnings of \$398 million, up \$284 million compared to the first nine months of 2016. Adjusted net surplus earnings totalled \$181 million, up \$43 million, or 31.2%, mainly as a result of the more favourable claims experience for the current year than in the corresponding period of 2016, in automobile insurance and home insurance because of the less significant impact of major events and disasters compared to the first nine months of 2016, when there had been two disasters related to hail and the Fort McMurray wildfire in Alberta.

Operating income totalled \$3,150 million, for an increase of \$728 million, or 30.1%. Apart from the gain on the sale of subsidiaries, this increase can be accounted for by the growth of \$522 million, or 21.8%, in net premiums resulting primarily from the reinsurance treaty signed as part of the acquisition of State Farm's Canadian operations, which provides for the cession, scaled down over a five-year term, of the premiums and claims on new business and renewals after the acquisition date. To a lesser extent, the increase was also due to the larger number of policies issued as a result of multiple growth initiatives across all market segments and regions. These increases were partially offset by the reduction in net premiums following the sale of Western Life Assurance Company on July 1, 2017, and of Western Financial Insurance Company on January 1, 2017.

Other operating income increased by \$206 million, chiefly as a result of the gain on the sale of the Western subsidiaries.

Investment income was down \$138 million, or 51.7%, compared to the same period in 2016, mainly due to the decrease in the fair value of bonds on account of the higher interest rates observed on the markets, whereas there had been an increase in the first nine months of 2016. It should be remembered that this reduction in the value of bonds was offset by a similar reduction in the cost of claims because of matching strategies.

The segment's total income rose to \$3,279 million for the first nine months of 2017, up \$590 million, or 21.9%, compared to the first nine months of 2016.

The Property and Casualty Insurance segment's cost of claims was \$1,956 million for the first nine months of 2017, for an increase of \$293 million, or 17.6%, compared to the first nine months of 2016. The increase was mainly due to the reinsurance treaty signed as part of the acquisition of State Farm's Canadian operations, partly offset by the decrease in the cost of claims following the sale of Western Life Assurance Company and Western Financial Insurance Company. The loss ratio of the P&C insurers was 70.4% for the first nine months of 2017, compared to 67.8% in the corresponding period of 2016. This increase was chiefly due to favourable developments in prior-year automobile insurance claims, which were lower than in the first nine months of 2016, and partially offset by a more favourable claims experience for the current year than in the corresponding period of 2016, in automobile insurance and home insurance because of the less significant impact of major events and disasters compared to the first nine months of 2016, when there had been two disasters related to hail and the Fort McMurray wildfire in Alberta. Claims experience still remains high in automobile insurance.

Non-interest expense was \$850 million for the first nine months of 2017, down \$23 million, or 2.6%, compared to the same period a year earlier. This decrease was primarily due to the sale of Western Financial Group Inc. and Western Life Assurance Company on July 1, 2017, as well as the sale of the pet insurance operations of Western Financial Insurance Company on January 1, 2017, but was partially offset by the effect of the aforementioned reinsurance treaty on the charges covered by it.

#### **OTHER CATEGORY**

The Other category includes financial information that is not specific to a business segment. It mainly includes treasury activities and financial intermediation between the caisses' liquidity surpluses and needs. This category also includes the results for the support functions provided by the Federation to Desjardins Group as a whole, and the operations of *Capital Desjardins inc.* It further includes Desjardins Technology Group Inc., which encompasses all of Desjardins Group's IT operations. In addition to various adjustments required to prepare the Interim Combined Financial Statements, this category also contains intersegment balance eliminations. The operations of the *Fonds de sécurité Desjardins* and the shared services which the Federation provides, formerly presented in the Other category, have been recorded in the Personal and Business Services segment since first quarter 2017.

Desjardins Group does not consider an item-by-item comparative analysis of the operations in this category to be relevant given the integration of various consolidation adjustments and intersegment balance eliminations. Consequently, Desjardins Group presents an analysis of these operations based on their contribution to surplus earnings.

## OTHER CATEGORY

(in millions of dollars)	For the three-month periods ended			For the nine-month periods ended	
	September 30, 2017	June 30, 2017	September 30, 2016 <sup>(1)</sup>	September 30, 2017	September 30, 2016 <sup>(1)</sup>
Treasury activities	\$ 31	\$ 36	\$ 36	\$ 90	\$ 105
Derivatives activities associated with hedging activities	8	1	(21)	8	(27)
Other <sup>(2)</sup>	(24)	(15)	3	(49)	(43)
<b>Net surplus earnings for the period</b>	<b>\$ 15</b>	<b>\$ 22</b>	<b>\$ 18</b>	<b>\$ 49</b>	<b>\$ 35</b>
Of which:					
Group's share	\$ 15	\$ 22	\$ 17	\$ 49	\$ 32
Non-controlling interests' share	-	-	1	-	3

<sup>(1)</sup> Data for 2016 have been reclassified to conform to the current period's presentation.

<sup>(2)</sup> Includes support function activities, income from asset-backed term notes, various adjustments required to prepare Interim Combined Financial Statements, and intersegment balance eliminations.

## Contribution to surplus earnings

Comparison of the third quarters of 2017 and 2016

Net surplus earnings for the period arising from operations grouped under the Other category totalled \$15 million for the third quarter of 2017, compared to \$18 million for the corresponding period in 2016.

Treasury activities contributed \$31 million to surplus earnings for the quarter, down \$5 million compared to the same period in 2016.

Derivatives activities associated with hedging activities generated surplus earnings of \$8 million, compared to a deficit of \$21 million for the corresponding period in 2016, for an increase of \$29 million, chiefly due to the positive change in the fair value of swaps resulting from higher interest rates in the third quarter of 2017, compared to the corresponding period in 2016. The increased amortization related to discontinued hedging relationships also contributed to this increase.

Other activities were mainly affected in the third quarters of 2017 and 2016 by expenses related to the continued implementation of Desjardins-wide strategic projects. These projects aim, in particular, to improve systems and processes as well as to enhance the products and services offered to members and clients by better meeting their needs, at the best price. In addition, severance costs had been incurred for the same period in 2016, following changes in Desjardins Group's senior management.

Comparison of the first nine months of 2017 and 2016

Net surplus earnings for the period arising from operations grouped under the Other category totalled \$49 million for the first nine months of 2017, compared to \$35 million for the corresponding period in 2016.

Treasury activities contributed \$90 million to surplus earnings, down \$15 million, mainly as a result of the unfavourable effect of fluctuations in spreads between European and Canadian interest rate curves on the portion of derivative financial instruments used to hedge foreign currency deposits that does not qualify for hedge accounting. This was mitigated by growth in trading income.

Derivatives activities associated with hedging activities generated surplus earnings of \$8 million, compared to a deficit of \$27 million for the corresponding period in 2016, for an increase of \$35 million, chiefly due to the positive change in the fair value of swaps resulting from higher interest rates in 2017, compared to the corresponding period in 2016. Increased amortization related to discontinued hedging relationships also contributed to this increase.

Since January 2017, substantially all of the asset-backed term notes (ABTN) have been settled. ABTN activities generated surplus earnings of \$10 million in the first nine months of 2016 as a result of the increase in the fair value of the ABTN portfolio, net of hedging positions.

Other activities were mainly affected in 2017 and 2016 by expenses related to the continued implementation of Desjardins-wide strategic projects. These projects aim, in particular, to improve systems and processes, as well as to enhance the products and services offered to members and clients by better meeting their needs, at the best price. In addition, severance costs had been incurred for the first nine months of 2016, following changes in Desjardins Group's senior management.

## SUMMARY OF INTERIM RESULTS

The table below presents a summary of data related to the results for Desjardins Group's most recent eight quarters.

### RESULTS OF THE MOST RECENT EIGHT QUARTERS

(in millions of dollars)	2017			2016				2015
	Q3	Q2	Q1	Q4 <sup>(1)</sup>	Q3 <sup>(1)</sup>	Q2 <sup>(1)</sup>	Q1 <sup>(1)</sup>	Q4 <sup>(1)</sup>
Net interest income	\$ 1,136	\$ 1,087	\$ 1,057	\$ 1,087	\$ 1,071	\$ 1,061	\$ 1,054	\$ 1,115
Net premiums	1,982	2,076	1,982	1,834	1,873	1,740	1,721	1,641
Other operating income <sup>(2)</sup>								
Deposit and payment service charges	109	122	120	123	128	119	118	124
Lending fees and credit card service revenues	154	154	172	150	139	136	149	142
Brokerage and investment fund services	241	307	278	282	278	286	260	263
Management and custodial service fees	104	106	101	102	94	92	88	91
Foreign exchange income	16	20	19	12	20	22	16	21
Other	295	28	26	(42)	(42)	46	65	56
<b>Operating income<sup>(2)</sup></b>	<b>4,037</b>	<b>3,900</b>	<b>3,755</b>	<b>3,548</b>	<b>3,561</b>	<b>3,502</b>	<b>3,471</b>	<b>3,453</b>
Investment income (loss) <sup>(2)</sup>								
Net income (loss) on securities at fair value through profit or loss	(484)	476	301	(1,242)	385	878	512	230
Net income on available-for-sale securities	65	181	80	111	99	99	79	72
Net other investment income	57	54	54	49	49	50	50	48
	(362)	711	435	(1,082)	533	1,027	641	350
<b>Total income</b>	<b>3,675</b>	<b>4,611</b>	<b>4,190</b>	<b>2,466</b>	<b>4,094</b>	<b>4,529</b>	<b>4,112</b>	<b>3,803</b>
Provision for credit losses	92	76	92	55	98	75	91	83
Claims, benefits, annuities and changes in insurance contract liabilities	1,000	1,922	1,753	(104)	1,727	2,065	1,758	1,350
Non-interest expense	1,685	1,878	1,847	1,871	1,706	1,854	1,773	1,795
Income taxes on surplus earnings	140	154	115	135	109	108	108	113
<b>Surplus earnings before member dividends</b>	<b>758</b>	<b>581</b>	<b>383</b>	<b>509</b>	<b>454</b>	<b>427</b>	<b>382</b>	<b>462</b>
Member dividends, net of income tax recovery	44	29	26	42	25	16	22	33
<b>Net surplus earnings for the period after member dividends</b>	<b>\$ 714</b>	<b>\$ 552</b>	<b>\$ 357</b>	<b>\$ 467</b>	<b>\$ 429</b>	<b>\$ 411</b>	<b>\$ 360</b>	<b>\$ 429</b>
Of which:								
Group's share	\$ 699	\$ 538	\$ 352	\$ 443	\$ 419	\$ 390	\$ 339	\$ 373
Non-controlling interests' share	15	14	5	24	10	21	21	56

<sup>(1)</sup> Prior-period data have been reclassified to conform to the current period's presentation.

<sup>(2)</sup> See "Basis of presentation of financial information".

Quarterly income, expenses and surplus earnings before member dividends fluctuate based on certain trends, including seasonal variations and changes in general economic conditions and capital market conditions. The results of the first three quarters of 2017 were affected by the sale of Western Financial Insurance Company, which was completed on January 1, 2017, while the results of the third quarter of 2017 were affected by the sale of Western Financial Group Inc. and Western Life Assurance Company, completed on July 1, 2017. Additional information concerning these transactions is found under "Impact of the sale of subsidiaries" on page 11. For more information about quarterly trends, see pages 46 and 47 of the 2016 MD&A.

## BALANCE SHEET REVIEW

### BALANCE SHEET MANAGEMENT

#### COMBINED BALANCE SHEETS

(in millions of dollars and as a percentage)

	As at September 30, 2017		As at December 31, 2016	
<b>Assets</b>				
Cash and deposits with financial institutions	\$ 2,265	0.8%	\$ 1,876	0.7%
Securities	58,002	21.0	53,285	20.6
Securities borrowed or purchased under reverse repurchase agreements	10,342	3.7	7,690	3.0
Net loans and acceptances	174,122	63.1	166,026	64.3
Segregated fund net assets	12,679	4.6	11,965	4.6
Derivative financial instruments	3,027	1.1	3,572	1.4
Other assets	15,873	5.7	13,953	5.4
<b>Total assets</b>	<b>\$ 276,310</b>	<b>100.0%</b>	<b>\$ 258,367</b>	<b>100.0%</b>
<b>Liabilities and equity</b>				
Deposits	\$ 171,903	62.1%	\$ 160,546	62.2%
Commitments related to securities sold short	10,249	3.7	8,196	3.2
Commitments related to securities lent or sold under repurchase agreements	9,535	3.5	10,323	4.0
Derivative financial instruments	2,897	1.0	2,057	0.8
Insurance contract liabilities	27,782	10.1	27,493	10.6
Segregated fund net liabilities	12,658	4.6	11,957	4.6
Other liabilities	15,181	5.5	13,124	5.1
Subordinated notes	1,357	0.5	1,378	0.5
Equity	24,748	9.0	23,293	9.0
<b>Total liabilities and equity</b>	<b>\$ 276,310</b>	<b>100.0%</b>	<b>\$ 258,367</b>	<b>100.0%</b>

#### TOTAL ASSETS

As at September 30, 2017, Desjardins Group's total assets stood at \$276.3 billion, up by \$17.9 billion, or 6.9%, since December 31, 2016. This growth was due in part to an increase in net loans and acceptances as well as securities, including those borrowed or purchased under reverse repurchase agreements, which were up \$8.1 billion and \$7.4 billion, respectively.

#### CASH AND DEPOSITS WITH FINANCIAL INSTITUTIONS, AND SECURITIES

As at September 30, 2017, Desjardins Group's cash and deposits with financial institutions amounted to \$2.3 billion, an increase of \$389 million, or 20.7%, since December 31, 2016. Securities, including securities borrowed or purchased under reverse repurchase agreements, were up \$7.4 billion, or 12.1%, since the end of 2016 to total \$68.3 billion as at September 30, 2017. The increase was due to growth in market activities and deposits.

#### LOANS AND CLIENTS' LIABILITY UNDER ACCEPTANCES

As at September 30, 2017, Desjardins Group's outstanding loan portfolio, including acceptances, net of the allowance for credit losses, was \$174.1 billion, an increase of \$8.1 billion, or 4.9%, since December 31, 2016. This increase was chiefly due to residential mortgages, which accounted for 63.8% of the portfolio at the end of the quarter.

#### LOANS AND ACCEPTANCES

(in millions of dollars and as a percentage)

	As at September 30, 2017		As at December 31, 2016	
Residential mortgages	\$ 111,442	63.8%	\$ 106,695	64.1%
Consumer, credit card and other personal loans	23,361	13.4	22,150	13.3
Business and government	39,756	22.8	37,637	22.6
	174,559	100.0%	166,482	100.0%
Allowance for credit losses	(437)		(456)	
<b>Total loans and acceptances by borrower category</b>	<b>\$ 174,122</b>		<b>\$ 166,026</b>	
Loans guaranteed or insured <sup>(1)</sup>	\$ 46,485		\$ 45,373	

<sup>(1)</sup> Loans fully or partially guaranteed or insured by a public or private insurer or a government.



Residential mortgages grew by \$4.7 billion, or 4.4%, since December 31, 2016, to stand at \$111.4 billion as at September 30, 2017. Desjardins Group capitalized on the favourable economic environment since the start of 2017, particularly the strong housing market in Quebec, with annual increases of 15.5% and 5.4%, respectively, for housing starts and for home resales.

Outstanding business and government loans amounted to \$39.8 billion as at September 30, 2017, for an increase of \$2.1 billion, or 5.6%, since December 31, 2016. Consumer, credit card and other personal loans outstanding totalled \$23.4 billion as at the same date, up \$1.2 billion, or 5.5%, since the end of 2016.

## CREDIT QUALITY

Information about the quality of Desjardins Group's loan portfolio is presented in the "Risk management" section on page 30 of this MD&A.

## DEPOSITS

Desjardins Group's outstanding deposits totalled \$171.9 billion as at September 30, 2017, up \$11.4 billion, or 7.1%, since December 31, 2016, primarily as a result of the growth in business and government deposits, which accounted for 41.0% of the portfolio. In fact, these deposits were up \$7.7 billion, or 12.3%, to total \$70.5 billion as at September 30, 2017. This increase was due in particular to the various securities issued on U.S., Canadian and European markets, which supported the growth in Desjardins Group's funding requirements.

## DEPOSITS

(in millions of dollars and as a percentage)	As at September 30, 2017		As at December 31, 2016	
Individuals	\$ 99,520	57.9%	\$ 96,278	60.0%
Business and government	70,542	41.0	62,799	39.1
Deposit-taking institutions and other	1,841	1.1	1,469	0.9
<b>Total deposits</b>	<b>\$ 171,903</b>	<b>100.0%</b>	<b>\$ 160,546</b>	<b>100.0%</b>

Savings from individuals, accounting for 57.9% of Desjardins Group's total deposit portfolio as at September 30, 2017, grew by \$3.2 billion, or 3.4%, since December 31, 2016, to total \$99.5 billion as at September 30, 2017. Deposits from deposit-taking institutions and other sources increased by \$372 million, or 25.3%, since the end of December 2016, to reach \$1.8 billion as at September 30, 2017.

## EQUITY

Equity totalled \$24.7 billion as at September 30, 2017, up \$1.5 billion, or 6.2%, since the prior year-end. Net surplus earnings after member dividends, totalling \$1.6 billion for the first nine months of 2017, were the source of this growth. In addition, the Federation issued F capital shares for proceeds of \$229 million, net of issuance expenses, as well as F capital shares having a value of \$125 million for the payment of interest when the holder has elected to receive remuneration in F capital shares. The redemption of permanent shares and the remuneration of \$209 million on the capital stock reduced equity.

Note 21, "Capital stock", to the Annual Combined Financial Statements provides additional information about Desjardins Group's capital stock.

## CAPITAL MANAGEMENT

Capital management is crucial to the financial management of Desjardins Group. Its goal is to ensure that the capital level and structure of Desjardins Group and its components are consistent with their risk profile, distinctive nature and cooperative objectives. Capital management must also ensure that the capital structure is adequate in terms of protection for members and clients, profitability targets, growth objectives, rating agencies' expectations and regulators' requirements. In addition, it must optimize the allocation of capital and internal capital flow mechanisms, and support growth, development and asset risk management at Desjardins Group. Additional information on the Integrated Capital Management Framework can be found in the "Capital management" section of Desjardins Group's 2016 MD&A.

### Regulatory framework and internal policies

Desjardins Group's capital management is the responsibility of the Federation's Board of Directors. To support it with this task, it has mandated senior management, through the Finance and Risk Management Committee, to ensure that Desjardins Group has a sufficient and reliable capital base. The Finance, Treasury and Administration Executive Division is responsible for preparing, on an annual basis and with the help of Desjardins Group's components, a capitalization plan to forecast capital trends, devise strategies and recommend action plans for achieving capital objectives and targets.

The current situation and the forecasts show that overall, Desjardins Group has a solid capital base that maintains it among the best-capitalized financial institutions.

Desjardins Group's regulatory capital ratios are calculated according to the AMF's guideline on adequacy of capital base standards applicable to financial services cooperatives (the guideline). This guideline takes into account the global regulatory framework for more resilient banks and banking systems (Basel III) issued by the Bank for International Settlements.

The Basel III regulatory framework increases capital requirements. Even though it provides for a transitional period from 2013 to 2019 to mitigate the impact of the new capitalization rules, the AMF required Desjardins Group to meet the levels established for 2019 for Tier 1A, Tier 1 and total capital ratios in the first quarter of 2013. The AMF may also set higher target ratios at its discretion when circumstances warrant.

Under this framework, a minimum amount of capital must be maintained on a combined basis by all the Desjardins Group components.

This capital takes into consideration investments made in other Desjardins Group components. Some of these components are subject to separate requirements regarding regulatory capital, liquidity and financing, which are set by regulatory authorities governing banks and securities, in particular. Desjardins Group oversees and manages the capital requirements of these entities to ensure efficient use of capital and continuous compliance with the applicable regulations.

For the purpose of calculating capital, Desjardins Financial Corporation Inc., the holding corporation that mainly includes the insurance companies, has been deconsolidated and presented as a capital deduction. Desjardins Financial Corporation Inc. is subject to the AMF's Capital Adequacy Requirements Guideline — Life and Health Insurance.

As well, certain subsidiaries within the scope of Desjardins Group, including the insurance companies, are subject to regulatory requirements from the AMF or other regulators. Most of these subsidiaries must comply with minimum capital requirements that could limit Desjardins Group's ability to allocate part of this capital or these funds to other purposes.

The table below presents a summary of the target regulatory ratios set by the AMF under Basel III.

#### SUMMARY OF RATIOS REGULATED BY THE AMF UNDER BASEL III<sup>(1)(2)</sup>

	Minimum ratio	Capital conservation buffer	Minimum ratio including capital conservation buffer	Supplement applying to D-SIFIs <sup>(3)</sup>	Minimum ratio including capital conservation buffer and supplement applying to D-SIFIs	Capital and leverage ratio as at September 30, 2017
Tier 1A capital	> 4.5%	2.5%	> 7.0%	1.0%	> 8.0%	17.8%
Tier 1 capital	> 6.0	2.5	> 8.5	1.0	> 9.5	17.9
Total capital	> 8.0	2.5	> 10.5	1.0	> 11.5	18.2
Leverage ratio	> 3.0	N/A	> 3.0	N/A	> 3.0	8.3

<sup>(1)</sup> The capital ratios are expressed as a percentage of regulatory capital to risk-weighted assets in the guideline.

<sup>(2)</sup> The leverage ratio is calculated according to the guideline and is defined as the capital measure (namely Tier 1 capital) divided by the exposure measure. The exposure measure includes: 1) on-balance sheet exposures, 2) securities financing transaction exposures, 3) derivative exposures, and 4) off-balance sheet items.

<sup>(3)</sup> In June 2013, the AMF determined that Desjardins Group met the criteria for designation as a domestic systemically important financial institution (D-SIFI). Since January 1, 2016, Desjardins Group has therefore been subject, as a D-SIFI, to an additional capital requirement of 1% on its minimum capital ratios.

#### Regulatory developments

Desjardins Group continues to monitor changes in capital requirements under the global standards developed by the Basel Committee on Banking Supervision (BCBS). Additional information in this regard can be found in the 2016 MD&A on page 51. The "Changes in the regulatory environment" section presents additional details on regulation as it affects all Desjardins Group operations. In addition, this section contains information on the internal recapitalization (bail-in) file, or the TLAC guideline project.

An update to the guideline went into effect on January 1, 2017, featuring a change in the treatment of equity investments in investment funds as well as the implementation of a downturn loss given default on residential mortgages, for financial institutions applying the Internal Ratings-Based Approach on loans secured by residential real estate.

On March 15, 2017, the BCBS issued a second consultative document on identification and management of step-in risk, aimed at measuring the risk related to the support a financial institution could give an unconsolidated entity, should such entity find itself in financial distress, even beyond or in the absence of contractual obligations. The proposed framework does not call for capital requirements to be automatically added to those required under present Basel standards. It is scheduled to come into force in the fourth quarter of 2019.

On March 29, 2017, the BCBS issued a final document entitled "Regulatory treatment of accounting provisions – interim and transitional arrangements". This document is the result of the application of IFRS 9 effective January 1, 2018, which requires provisioning for expected credit losses rather than incurred losses, as required under the present standard. Given the imminent coming into force of IFRS 9, the BCBS will maintain the present regulatory treatment of provisions under the Basel Accord framework for a transitional period. Furthermore, on August 21, the OSFI issued a draft for public consultation on the revision of the Capital Adequacy Requirements Guideline to be implemented in the first quarter of 2018. The proposed changes take up the same principles as the BCBS. Authorities may adopt transitional measures in order to gradually take into account any significant future negative effect on regulatory capital as a result of the introduction of the new depreciation model based on expected credit loss provisioning under IFRS 9. The AMF has not yet issued a guideline in this regard.

On June 29, 2017, the BCBS issued a consultative document entitled "Simplified alternative to the standardised approach to market risk capital requirements" which offers a simplified version of the rules defined in the document issued in January 2016 concerning the Standardized Approach. In this regard, the BCBS had issued, on January 14, 2016, the revised version of the minimum capital requirements for market risk. The objective of the revised framework is to arrange that, for the treatment of market risk, the Standardized Approach and the Internal Ratings-Based Approach produce credible results regarding the capital base and promote the harmonious implementation of standards in all jurisdictions.

On July 6, 2017, the BCBS issued a consultative document entitled "Capital treatment for simple, transparent and comparable short-term securitisations," which sets out additional guidance and requirements allowing financial institutions acting as investors in or as sponsors of simple, transparent and comparable short-term securitisations to determine whether they can benefit from preferential regulatory capital treatment. The proposed treatment is in accordance with the revisions to the securitization framework made by the BCBS in July 2016.

The AMF has not expressed its intentions with respect to the consultative documents mentioned above.

## Compliance with requirements

As at September 30, 2017, the Tier 1A, Tier 1 and total capital ratios of Desjardins Group, calculated in accordance with Basel III requirements, were 17.8%, 17.9% and 18.2%, respectively. The leverage ratio was 8.3%. Desjardins Group therefore has very good capitalization, with a Tier 1A capital ratio above the 15% target.

Desjardins Group and all its components that are subject to minimum regulatory capital requirements were in compliance with said requirements as at September 30, 2017.

## Regulatory capital

The following tables present Desjardins Group's main capital components, regulatory capital balances, risk-weighted assets, capital ratios, and movements in capital during the period.

### MAIN CAPITAL COMPONENTS

	Total capital		
	Tier 1 capital		Tier 2 capital
	Tier 1A <sup>(1)</sup>	Tier 1B <sup>(1)</sup>	
<b>Eligible items</b>	<ul style="list-style-type: none"> <li>Reserves and undistributed surplus earnings</li> <li>Eligible accumulated other comprehensive income</li> <li>Federation's capital shares</li> <li>Permanent shares and surplus shares subject to phase-out</li> <li>Non-controlling interests<sup>(2)</sup></li> </ul>	<ul style="list-style-type: none"> <li>Non-controlling interests<sup>(2)</sup></li> </ul>	<ul style="list-style-type: none"> <li>Eligible collective allowance</li> <li>Subordinated notes subject to phase-out</li> <li>Eligible qualifying shares</li> <li>Non-controlling interests<sup>(2)</sup></li> </ul>
<b>Regulatory Adjustments</b>	<ul style="list-style-type: none"> <li>Goodwill</li> <li>Software</li> <li>Other intangible assets</li> <li>Deferred tax assets essentially resulting from loss carryforwards</li> <li>Shortfall in allowance</li> </ul>		
<b>Deductions</b>	<ul style="list-style-type: none"> <li>Mainly significant investments in financial entities<sup>(3)</sup></li> </ul>		<ul style="list-style-type: none"> <li>Investment in preferred shares of a component deconsolidated for regulatory capital purposes</li> <li>Subordinated financial instrument</li> </ul>

<sup>(1)</sup> The Tier 1A and Tier 1B ratios are the equivalent of the financial institutions' CET 1 and AT1 ratios, for financial services co-operatives regulated by the AMF.

<sup>(2)</sup> The amount of non-controlling interests allocated to the various capital tiers is determined, in particular, based on the nature of the operations and the capitalization level of the investee.

<sup>(3)</sup> Represents the portion of investments in the components deconsolidated for regulatory capital purposes (mainly Desjardins Financial Corporation Inc.) that exceeds 10% of capital net of regulatory adjustments. In addition, when the non-deducted balance, plus deferred tax assets net of corresponding deferred tax liabilities, exceeds 15% of the adjusted capital, the surplus is also deducted from Tier 1A capital. The net non-deducted balance will be subject to risk-weighting at a rate of 250%.

### REGULATORY CAPITAL, RISK-WEIGHTED ASSETS AND CAPITAL RATIOS

(in millions of dollars and as a percentage)

	As at September 30, 2017	As at December 31, 2016
<b>Capital</b>		
Tier 1A capital	\$ 20,410	\$ 18,720
Tier 1 capital	20,422	18,732
Total capital	20,838	19,343
<b>Risk-weighted assets</b>		
Credit risk	\$ 83,419	\$ 78,778
Market risk	2,289	1,810
Operational risk	11,831	13,315
<b>Total risk-weighted assets before the adjustment charge and the threshold</b>	<b>97,539</b>	<b>93,903</b>
Credit valuation adjustment (CVA) charge and transitional threshold adjustment <sup>(1)(2)</sup>	16,859	14,241
<b>Total risk-weighted assets</b>	<b>\$ 114,398</b>	<b>\$ 108,144</b>
<b>Ratios and leverage ratio exposure</b>		
Tier 1A capital	17.8%	17.3%
Tier 1 capital	17.9	17.3
Total capital	18.2	17.9
Leverage	8.3	8.1
Leverage ratio exposure	\$ 246,933	\$ 230,472

<sup>(1)</sup> As prescribed in Section 1.6 of the AMF guideline, the threshold was presented to account for risk-weighted assets after the transitional provisions for the CVA charge for capital.

<sup>(2)</sup> The scaling factors used since January 1, 2014 to account for the requirements for the CVA charge are being phased in to calculate the Tier 1A, Tier 1 and total capital ratios, which are 72%, 77% and 81%, respectively, in 2017 (64%, 71% and 77% in 2016). They will reach 100% for each capital tier by 2019.

In compliance with Basel III requirements, capital instruments that no longer meet the eligibility criteria for capital tiers have been excluded from them effective January 1, 2013, as prescribed. In accordance with the transitional provisions set out in the guideline, instruments that meet certain conditions are being phased out from capital at an annual rate of 10% over a nine-year period that began on January 1, 2013. These instruments include permanent shares and surplus shares issued before September 12, 2010, which total \$2.1 billion.

In addition, the subordinated notes issued by *Capital Desjardins inc.* are also subject to the 10% amortization. In order to be fully eligible for Tier 2 capital, such notes must meet Non-Viability Contingent Capital (NVCC) requirements. Desjardins Group has not issued any instruments of this type as discussions concerning the application of these regulations by Desjardins Group are still in progress with the AMF.

On December 21, 2016, the Federation filed a new short form prospectus and obtained a receipt to issue F capital shares for a maximum of \$250 million during the 12 months following the date of the receipt. This new issue started on January 24, 2017. During the first nine months of 2017, the Federation issued F capital shares for proceeds of \$229 million, net of issuance expenses. In addition, the Federation issued F capital shares having a value of \$125 million for the payment of interest when the holder has elected to receive remuneration in F capital shares.

As at September 30, 2017, the Tier 1A capital ratio was up 53 basis points compared to December 31, 2016. Growth in surplus earnings and reserves was offset by an increase in risk-weighted assets and significant investments. On July 1, 2017, Desjardins Group completed the sale of two of its subsidiaries, namely Western Financial Group Inc. and Western Life Assurance Company, which resulted in a significant increase in the Tier 1A capital ratio.

## CHANGE IN REGULATORY CAPITAL

For the nine-month period ended

(in millions of dollars)	September 30, 2017
<b>Tier 1A capital</b>	
Balance at beginning of period	\$ 18,720
Increase in reserves and undistributed surplus earnings <sup>(1)</sup>	1,551
Eligible accumulated other comprehensive income	(101)
Federation's capital shares <sup>(2)</sup>	354
Permanent shares and surplus shares subject to phase-out	(257)
Deductions	143
Balance at end of period	20,410
<b>Tier 1B capital</b>	
Balance at beginning of period	12
Non-controlling interests	-
Balance at end of period	12
<b>Total Tier 1 capital</b>	<b>20,422</b>
<b>Tier 2 capital</b>	
Balance at beginning of period	611
Eligible qualifying shares	(1)
Senior notes subject to phase-out	(205)
Eligible collective allowance	15
Deductions	(4)
Balance at end of period	416
<b>Total capital</b>	<b>\$ 20,838</b>

<sup>(1)</sup> Including the change in defined benefit pension plan liabilities.

<sup>(2)</sup> Amount net of issuance expenses.

## Risk-weighted assets (RWA)

Desjardins Group calculates the risk-weighted assets for credit risk, market risk and operational risk. Since March 2009, Desjardins has been using the Internal Ratings-Based Approach for credit risk related to retail loan portfolios – Personal. Other exposures to credit and market risk are measured according to the Standardized Approach. On June 19, 2017, Desjardins Group received the AMF's authorization to use the Standardized Approach for calculating operational risk as of the present quarter. Desjardins is also subject to a threshold defined under Basel I, where the threshold is determined by the difference between the minimum regulatory capital requirement in accordance with the rules of the last version of the AMF guideline based on Basel I, multiplied by an adjustment factor set by the AMF, and the minimum regulatory capital requirement calculated under Basel III.

Credit risk is comprised of two separate items, namely credit risk and counterparty risk. In credit risk, concerning the fluctuations in RWA during the third quarter of 2017, the changes in the portfolio's size resulted in an \$810 billion increase in RWA, and the deterioration in portfolio quality caused an increase of \$921 million. The sale of two subsidiaries, Western Financial Group Inc. and Western Life Assurance Company, led to a \$65 million increase due to the 10% capital threshold mechanism in calculating RWA, and finally the change in the exchange rate accounted for a \$126 million decrease. In counterparty risk, a higher transaction volume resulted in an increase of \$140 million.

In market risk, a \$402 million increase in RWA was observed due to a change in the general interest risk and the growth of the bond inventory denominated in U.S. dollars. A \$18 million decrease was also noted in operational risk as a result of fluctuations in the income generated.

The threshold adjustment as previously defined has increased by \$181 million of RWA since June 30, 2017, basically as a result of the larger size of the portfolio, which accounted for an increase of \$358 million in RWA, and the change in the quality of the portfolios subject to credit risk, which led to a decrease of \$175 million in RWA.

## OFF-BALANCE SHEET ARRANGEMENTS

In the normal course of operations, Desjardins Group enters into various off-balance sheet arrangements, including assets under management and under administration on behalf of its members and clients, credit instruments, contractual commitments, financial assets held as collateral and other, as well as structured entities, including securitization. Additional information can be found in the "Off-balance sheet arrangements" section of Desjardins Group's 2016 MD&A.

### Assets under management and under administration

As at September 30, 2017, Desjardins Group administered, for the account of its members and clients, assets worth \$401.1 billion, for a decrease of \$19.0 billion, or 4.5%, since December 31, 2016. The financial assets entrusted to Desjardins Group as wealth manager totalled \$57.6 billion as at September 30, 2017, up \$6.0 billion, or 11.7%, since December 31, 2016.

### Structured entities

In the normal course of operations, Desjardins Group enters into various financial transactions with structured entities to diversify its sources of financing and manage its capital. Structured entities are usually created for a unique and distinct purpose, and they frequently have limited activities. These entities may be included in Desjardins Group's Combined Balance Sheets if it controls them. Detailed information concerning significant exposure to structured entities not included in Desjardins Group's Combined Balance Sheets is provided below. Note 13, "Interests in other entities", to the Annual Combined Financial Statements provides more information on structured entities.

#### Master Asset Vehicle (MAV) trusts

Desjardins Group holds financial interests in MAV trusts, which are structured entities not included in its Combined Balance Sheets. These trusts have been created for the specific purpose of aggregating the restructured notes arising from asset-backed commercial paper held by Canadian institutional investors. Substantially all of the ABTN have been settled during the first quarter of 2017. Furthermore, Desjardins Group ended its commitment to contribute to the margin funding facility during the year ended December 31, 2016.

#### Securitization of Desjardins Group's financial assets

Desjardins Group participates in the *National Housing Act* (NHA) Mortgage-Backed Securities Program to manage its liquidities and capital. Transactions carried out under this Program sometimes require the use of a structured entity, the Canada Housing Trust (CHT), set up by Canada Mortgage and Housing Corporation (CMHC) under the Canada Mortgage Bonds (CMB) Program. Note 8, "Derecognition of financial assets", to the Annual Combined Financial Statements provides more information about the securitization of Desjardins Group's loans.

## RISK MANAGEMENT

### RISK MANAGEMENT

Desjardins Group's objective in risk management is to optimize the risk-return trade-off, within set tolerance limits, by developing and applying integrated risk management strategies, frameworks, practices and procedures to all its operations. To this end, Desjardins developed an Integrated Risk Management Framework aimed, among other things, at giving its senior management and the Federation's Board of Directors an appropriate level of confidence and comfort regarding the understanding and management of the full spectrum of risks associated with the achievement of its objectives.

Desjardins Group is exposed to different types of risk in its normal course of operations, including credit risk, market risk, liquidity risk, operational risk, insurance risk, strategic risk, reputational risk, risk related to pension plans, environmental risk and risk related to the regulatory and legal environment.

Strict and effective management of these risks is a priority for Desjardins Group, its purpose being to support its major orientations, particularly regarding its financial stability as well as its sustained and profitable growth, while complying with regulatory requirements. Desjardins Group considers risk an inextricable part of its development, and consequently strives to promote a culture in which each of its business segments, employees and managers is responsible for risk management.

In the first nine months of fiscal 2017, Desjardins Group's governance structure, frameworks and practices for risk management, and the nature and description of the risks to which it is exposed (including operational risk, insurance risk, strategic risk, reputational risk, risk related to pension plans, environmental risk and risk related to the regulatory and legal environment) did not change significantly from those described on pages 61 to 92 of the 2016 MD&A. In addition to these types of risk, other risk factors, which are not under Desjardins Group's control, could have an impact on its future results. These principal risks and emerging risks, as well as other risk factors, did not change significantly from those described on pages 58 to 60 of the 2016 MD&A.

**CREDIT RISK**

*Credit risk is the risk of losses resulting from a borrower's, guarantor's, issuer's or counterparty's failure to honour its contractual obligations, whether or not such obligations appear on the Combined Balance Sheets.*

Desjardins Group is exposed to credit risk first through its direct personal, business and government loans. It is also exposed through various other commitments, including letters of credit, transactions involving derivative financial instruments and securities transactions.

**Quality of loan portfolio**

As at September 30, 2017, gross impaired loans outstanding stood at \$469 million, down \$63 million compared to December 31, 2016. The ratio of gross impaired loans, as a percentage of the total gross loans and acceptances portfolio, was 0.27% for the third quarter of 2017, down from 0.32% as at December 31, 2016. Desjardins Group's loan portfolio continues to be of high quality.

Individual allowances for credit losses, which totalled \$101 million as at September 30, 2017, made it possible to obtain a total coverage ratio of 21.5% of the gross impaired loans portfolio, compared to a ratio of 22.7% as at December 31, 2016.

The collective allowance stood at \$336 million as at September 30, 2017, up slightly from \$335 million recorded at year-end 2016. In addition, an allowance for risk related to off-balance sheet arrangements of \$49 million was recognized under "Other liabilities – Other" on the Combined Balance Sheets as at September 30, 2017, for a decrease of \$7 million, compared to the amount recorded as at December 31, 2016. The collective allowance reflects the best estimate of the risk of credit losses that have not yet been designated individually as impaired loans.

The following tables present gross impaired loans by Desjardins Group borrower category and the change in the gross impaired loan balance.

**GROSS IMPAIRED LOANS BY BORROWER CATEGORY**

(in millions of dollars and as a percentage)

	As at September 30, 2017				As at December 31, 2016	
	Gross loans and acceptances	Gross impaired loans	Individual allowances for credit losses	Net impaired loans	Gross impaired loans	Net impaired loans
Residential mortgages	\$ 111,442	\$ 142	\$ 14	\$ 128	\$ 174	\$ 155
Consumer, credit card and other personal loans	23,361	83	12	71	102	87
Business and government	39,756	244	75	169	256	169
<b>Total</b>	<b>\$ 174,559</b>	<b>\$ 469</b>	<b>\$ 101</b>	<b>\$ 368</b>	<b>\$ 532</b>	<b>\$ 411</b>
As a percentage of gross loans and acceptances		<b>0.27%</b>		<b>0.21%</b>	0.32%	0.25%

**CHANGE IN GROSS IMPAIRED LOAN BALANCE**

(in millions of dollars)

	For the three-month periods ended			For the nine-month periods ended	
	September 30, 2017	June 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016
<b>Gross impaired loans at the beginning of the period</b>	<b>\$ 478</b>	<b>\$ 544</b>	<b>\$ 567</b>	<b>\$ 532</b>	<b>\$ 541</b>
Gross impaired loans since the last period	207	202	274	674	769
Loans returned to unimpaired status	(128)	(180)	(162)	(477)	(465)
Write-offs and recoveries	(93)	(103)	(90)	(287)	(270)
Other changes	5	15	9	27	23
<b>Gross impaired loans at the end of the period</b>	<b>\$ 469</b>	<b>\$ 478</b>	<b>\$ 598</b>	<b>\$ 469</b>	<b>\$ 598</b>

**Counterparty and issuer risk**

*Counterparty and issuer risk is a credit risk relative to different types of securities, derivative financial instrument and securities lending transactions.*

The Desjardins Group Risk Management Executive Division sets the maximum exposure for each counterparty and issuer based on quantitative and qualitative criteria. The amounts are then allocated to different components based on their needs.

A large proportion of Desjardins Group's exposure is to the different levels of government in Canada, Quebec public and parapublic entities and major Canadian banks. For most of these counterparties and issuers, the credit rating is A- or higher. Desjardins Group's exposure to U.S. and European financial institutions is low, and its exposure to sovereign debt is concentrated in Canada and the U.S.

**MARKET RISK**

Market risk refers to the risk of changes in the fair value of financial instruments resulting from fluctuations in the parameters affecting this value, in particular, interest rates, exchange rates, credit spreads and their volatility.

Desjardins Group is primarily exposed to market risk through positions taken in the course of its traditional financing and saving recruitment activities. It is also exposed to market risk through its insurance and trading activities. Desjardins Group and its components have adopted policies that set out the principles, limits and procedures to use in managing market risk.

All financial instruments generate a market risk for trading activities, insurance activities and structural interest rate risk management activities. Aggregate VaR and aggregate stressed VaR (SVaR) presented in the "VaR by risk category" table are primarily used to monitor trading activities. These different measurements are completed by stress testing programs. The main measurement for structural interest rate risk management and insurance activities is presented in the "Interest rate sensitivity" table at the end of this section.

**Connection between market risk and the Combined Balance Sheets**

The following table presents the connection between the main Combined Balance Sheet data and the positions included in trading activities and non-trading activities. The principal market risks associated with non-trading activities are also indicated in the table.

**CONNECTION BETWEEN MARKET RISK AND THE COMBINED BALANCE SHEETS**

As at September 30, 2017

As at September 30, 2017

	Combined Balance Sheets	Exposed to market risk		Not exposed to market risk	Principal risks associated with non-trading activities
(in millions of dollars)		Trading activities <sup>(1)</sup>	Non-trading activities <sup>(2)</sup>		
<b>Assets</b>					
Cash and deposits with financial institutions	\$ 2,265	\$ -	\$ 2,265	\$ -	Interest rate
Securities					
Securities at fair value through profit or loss	33,846	14,273	19,573	-	Interest rate
Available-for-sale securities	24,156	-	24,156	-	Interest rate, FX, price
Securities borrowed or purchased under reverse repurchase agreements	10,342	9,047	1,295	-	Interest rate
Net loans and acceptances	174,122	-	174,122	-	Interest rate
Segregated fund net assets	12,679	-	12,679	-	Interest rate, price
Derivative financial instruments	3,027	390	2,637	-	Interest rate, FX, price
Other assets	15,873	-	-	15,873	
<b>Total assets</b>	<b>\$ 276,310</b>	<b>\$ 23,710</b>	<b>\$ 236,727</b>	<b>\$ 15,873</b>	
<b>Liabilities and equity</b>					
Deposits	\$ 171,903	\$ -	\$ 171,903	\$ -	Interest rate
Commitments related to securities sold short	10,249	9,701	548	-	Interest rate
Commitments related to securities lent or sold under repurchase agreements	9,535	8,432	1,103	-	Interest rate
Derivative financial instruments	2,897	306	2,591	-	Interest rate, FX, price
Insurance contract liabilities	27,782	-	27,782	-	Interest rate
Segregated fund net liabilities	12,658	-	12,658	-	Interest rate, price
Other liabilities	15,181	-	2,046	13,135	Interest rate
Subordinated notes	1,357	-	1,357	-	Interest rate
Equity	24,748	-	-	24,748	
<b>Total liabilities and equity</b>	<b>\$ 276,310</b>	<b>\$ 18,439</b>	<b>\$ 219,988</b>	<b>\$ 37,883</b>	

Footnotes to this table are presented on the next page.

**CONNECTION BETWEEN MARKET RISK AND THE COMBINED BALANCE SHEETS (continued)**

As at December 31, 2016

	Combined Balance Sheets	Exposed to market risk		Not exposed to market risk	Principal risks associated with non-trading activities
(in millions of dollars)		Trading activities <sup>(1)</sup>	Non-trading activities <sup>(2)</sup>		
<b>Assets</b>					
Cash and deposits with financial institutions	\$ 1,876	\$ -	\$ 1,876	\$ -	Interest rate
Securities					
Securities at fair value through profit or loss	31,005	12,131	18,874	-	Interest rate
Available-for-sale securities	22,280	-	22,280	-	Interest rate, FX, price
Securities borrowed or purchased under reverse repurchase agreements	7,690	7,134	556	-	Interest rate
Net loans and acceptances	166,026	-	166,026	-	Interest rate
Segregated fund net assets	11,965	-	11,965	-	Interest rate, price
Derivative financial instruments	3,572	192	3,380	-	Interest rate, FX, price
Other assets	13,953	-	-	13,953	
<b>Total assets</b>	<b>\$ 258,367</b>	<b>\$ 19,457</b>	<b>\$ 224,957</b>	<b>\$ 13,953</b>	
<b>Liabilities and equity</b>					
Deposits	\$ 160,546	\$ -	\$ 160,546	\$ -	Interest rate
Commitments related to securities sold short	8,196	8,196	-	-	Interest rate
Commitments related to securities lent or sold under repurchase agreements	10,323	8,293	2,030	-	Interest rate
Derivative financial instruments	2,057	160	1,897	-	Interest rate, FX, price
Insurance contract liabilities	27,493	-	27,493	-	Interest rate
Segregated fund net liabilities	11,957	-	11,957	-	Interest rate, price
Other liabilities	13,124	-	2,267	10,857	Interest rate
Subordinated notes	1,378	-	1,378	-	Interest rate
Equity	23,293	-	-	23,293	
<b>Total liabilities and equity</b>	<b>\$ 258,367</b>	<b>\$ 16,649</b>	<b>\$ 207,568</b>	<b>\$ 34,150</b>	

<sup>(1)</sup> Trading activity positions for which the risk measure is VaR and SVaR.<sup>(2)</sup> Positions mainly related to non-trading banking activities and insurance activities.**Management of market risk related to trading activities – Value at Risk**

The market risk of trading portfolios is managed on a daily basis under a specific policy. This policy specifies the risk factors that must be measured and the limit for each of these factors as well as the total. Tolerance limits are also provided for various stress testing. Compliance with these limits is monitored daily and a market risk dashboard is produced on a daily basis and sent to senior management. Any limit exceeded is immediately analyzed and the appropriate action is taken.

The main tool used to measure this risk is “Value at Risk” (VaR). VaR is an estimate of the potential loss over a certain period of time at a given confidence level. A Monte Carlo VaR is calculated daily on the trading portfolios, using a 99% confidence level and a holding horizon of one day. It is therefore reasonable to expect a loss exceeding the VaR figure once every 100 days. The calculation of VaR is based on historical data for a one-year interval.

In addition to aggregate VaR, Desjardins Group calculates an aggregate stressed VaR (SVaR). It is calculated in the same way as aggregate VaR, except for the use of historical data. Therefore, instead of using the interval of the past year, aggregate SVaR takes into account the historical data for a crisis period of one year from September 2008.



The table below presents the aggregate VaR and the aggregate SVaR of trading activities by risk category, as well as the diversification effect. Equity price risk, foreign exchange risk, interest rate risk and specific interest rate risk are the four risk categories to which Desjardins Group is exposed. These risk factors are taken into account in measuring the market risk of the trading portfolio. They are reflected in the VaR table presented below. The definition of a trading portfolio meets the various criteria defined in the Basel Capital Accord.

#### VaR BY RISK CATEGORY (TRADING PORTFOLIO)

(in millions of dollars)	For the quarter ended September 30, 2017				For the quarters ended			
	As at September 30, 2017	Average	High	Low	June 30, 2017	Average	September 30, 2016	Average
Equities	\$ 0.4	\$ 0.4	\$ 0.5	\$ 0.4	\$ 0.5	\$ 0.3	\$ 0.2	\$ 0.2
Foreign exchange	0.1	0.4	0.6	0.1	0.3	0.4	0.3	0.3
Interest rate	2.0	2.5	3.2	1.8	2.8	3.4	3.1	3.3
Specific interest rate risk <sup>(1)</sup>	4.7	5.1	7.0	3.1	5.7	6.2	4.4	4.5
Diversification effect <sup>(2)</sup>	(5.1)	(5.8)	N/A <sup>(3)</sup>	N/A <sup>(3)</sup>	(6.4)	(6.8)	(4.9)	(5.0)
Aggregate VaR	\$ 2.1	\$ 2.6	\$ 3.4	\$ 2.0	\$ 2.9	\$ 3.5	\$ 3.1	\$ 3.3
Aggregate SVaR	\$ 12.3	\$ 11.3	\$ 15.2	\$ 8.3	\$ 9.6	\$ 12.4	\$ 6.3	\$ 8.8

<sup>(1)</sup> Specific risk is the risk directly related to the issuer of a financial security, independent of market events. A portfolio approach is used to distinguish specific risk from general market risk. This approach consists of creating a sub-portfolio that contains the positions involving the specific risk of an issuer such as provinces, municipalities and companies, and a sub-portfolio that contains the positions considered to be without issuer risk such as governments in the local currency.

<sup>(2)</sup> Represents the risk reduction related to diversification, namely the difference between the sum of the VaRs of the various market risks and the aggregate VaR.

<sup>(3)</sup> The highs and lows of the various market risk categories can refer to different dates.

The average of the trading portfolio's aggregate VaR was \$2.6 million for the quarter ended September 30, 2017, down \$0.9 million compared to the quarter ended June 30, 2017, primarily as a result of a decrease in the average of the interest-rate VaR and specific interest rate risk. The average of the aggregate SVaR was \$11.3 million for the quarter ended September 30, 2017, down \$1.1 million compared to the quarter ended June 30, 2017. It should be noted that there has been no change in the model or assumptions over the periods presented.

Aggregate VaR and aggregate SVaR are appropriate measures for a trading portfolio but they must be interpreted by taking into account certain limits, in particular the following ones:

- These measures do not allow future losses to be predicted if actual market fluctuations differ markedly from those used to do the calculations.
- These measures are used to determine the potential losses for a one-day holding period, not the losses on positions that cannot be liquidated or hedged during this one-day period.
- These measures do not provide information on potential losses beyond the selected confidence interval of 99%.

Given these limitations, the process of monitoring trading activities using VaR is supplemented by stress testing and by establishing limits in this regard.

#### Back testing

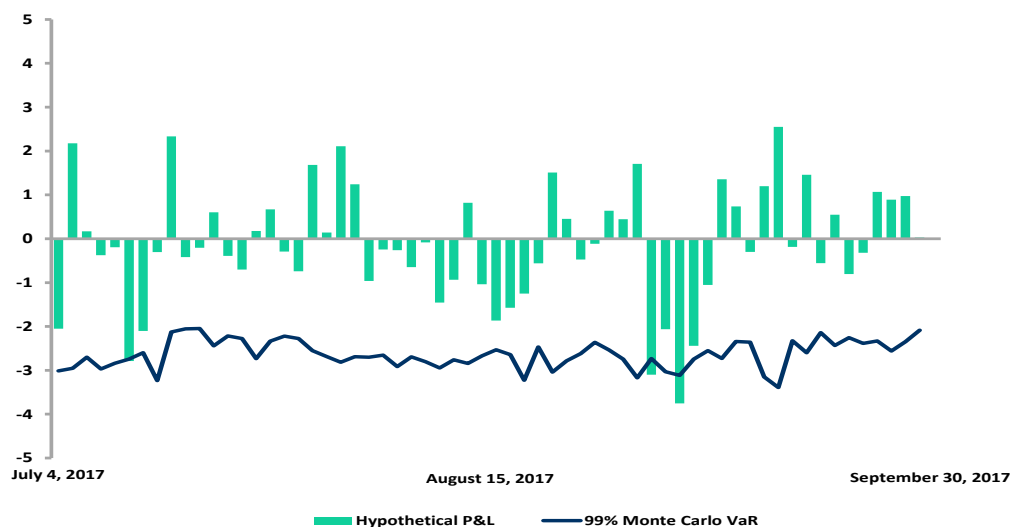
Back testing, which is a daily comparison of the VaR with the profits and losses (P&L) on portfolios, is conducted to validate the VaR model used by ensuring that hypothetical results correspond statistically to those of the VaR model. In addition, an independent modelling validation unit works on the model every year.

Desjardins Group performs back testing daily, applying a hypothetical P&L to its trading portfolios. The hypothetical P&L is calculated by determining the difference in value resulting from changes in market conditions between two consecutive days. The portfolio mix between these two days remains static.

The following chart presents changes in VaR for trading activities as well as the hypothetical P&L related to these activities. During the third quarter of 2017, hypothetical P&L was exceeded three times, by \$0.04 million, \$0.4 million and \$0.6 million, on July 11, September 1 and September 6, respectively, due in particular to exposure to a drop in the Government of Canada 30-year interest rate.

#### VaR COMPARED TO HYPOTHETICAL P&L FOR TRADING ACTIVITIES

(in millions of dollars)



#### Stress testing

Certain events that are considered highly unlikely and that may have a significant impact on trading portfolios may occur from time to time. These events are at the tail-end of the distribution and are the result of extreme situations. Use of a stress-testing program is required to assess the impact of these potential situations.

The stress-testing program used for trading portfolios includes historical, hypothetical and sensitivity scenarios based, for instance, on events such as 9/11 or the 2008 credit crisis. Using such stress testing, changes can be monitored in the market value of positions held depending on various scenarios. Most stress testing is predictive. For a given stress test, shocks are applied to certain risk factors (interest rates, exchange rates and commodities) and the effects of these shocks are passed on to all the risk factors taking historical correlations into account. The running of each stress test is considered to be independent of the others. In addition, certain stress testing is subject to limit tracking. Stress-testing results are analyzed and reported daily using a dashboard, together with VaR calculations, in order to detect vulnerability to such events. The stress-testing program is reviewed periodically to ensure that it is kept current.

#### Structural Interest rate risk management

Desjardins Group is exposed to structural interest rate risk, which represents the potential impact of interest rate fluctuations on net interest income and the economic value of equity. This risk is the main component of market risk for Desjardins Group's traditional banking activities other than trading, such as accepting deposits and granting loans, as well as for its securities portfolios used for long-term investment purposes and as liquidity reserves.

Interest rate sensitivity is based on the earlier of the repricing or the maturity date of the assets, liabilities and derivative financial instruments used to manage structural interest rate risk. The situation presented reflects the position only on the date indicated and can change significantly in subsequent quarters depending on the preferences of Desjardins Group members and clients, and the application of policies on structural interest rate risk management.

Some Combined Balance Sheet items are considered non-interest-rate-sensitive instruments, including investments in equities, non-performing loans, non-interest-bearing deposits, non-maturity deposits with an interest rate not referenced to a specific rate (such as the prime rate), and equity. As dictated in its policies, Desjardins Group's management practices are based on prudent assumptions with respect to the maturity profile used in its models to determine the interest rate sensitivity of such instruments.

In addition to the total sensitivity gap, the main structural interest rate risk factors are:

- the trend in interest rate level and volatility
- the changes in the shape of the interest rate curve
- member and client behaviour in their choice of products
- the financial intermediation margin
- the optionality of the various financial products offered

In order to mitigate risk factors, sound and prudent management is applied to optimize net interest income while minimizing the negative incidence of interest rate movements. The established policies describe the principles, limits and procedures that apply to structural interest rate risk management. Simulations are used to measure the effect of different variables on changes in net interest income and the economic value of equity. These policies specify the structural interest rate risk factors, the risk measures selected, the risk tolerance levels and the management limits as well as the procedures in the event that limits are exceeded. Structural interest rate risk is assessed at the required frequency according to portfolio volatility (daily, monthly and quarterly).

The assumptions used in the simulations are based on an analysis of historical data and on the effects of various interest rate environments on changes in such data. These assumptions concern changes in the structure of assets and liabilities, including modelling for non-maturity deposits and equity, in member and client behaviour, and in pricing. Desjardins Group's asset and liability management committee (the Asset/Liability Committee) is responsible for analyzing and approving the global matching strategy on a monthly basis while respecting the parameters defined in structural interest rate risk management policies.

The table below presents the potential impact before income taxes, with regard to structural interest rate risk management associated with banking activities, of a sudden and sustained 100-basis-point increase or decrease in interest rates on net interest income and the economic value of equity for Desjardins Group. The impact on insurance activities is presented in Note 1 to this table.

#### INTEREST RATE SENSITIVITY (BEFORE INCOME TAXES)<sup>(1)</sup>

(in millions of dollars)	As at September 30, 2017		As at June 30, 2017		As at September 30, 2016	
	Net interest income <sup>(2)</sup>	Economic value of equity <sup>(3)</sup>	Net interest income <sup>(2)</sup>	Economic value of equity <sup>(3)</sup>	Net interest income <sup>(2)</sup>	Economic value of equity <sup>(3)</sup>
Impact of a 100-basis-point increase in interest rates	\$ 17	\$ 39	\$ 143	\$ 34	\$ (35)	\$ (92)
Impact of a 100-basis-point decrease in interest rates <sup>(4)</sup>	36	(65)	(135)	(35)	(31)	288

<sup>(1)</sup> Interest rate sensitivity related to insurance activities is not reflected in the amounts above. For these activities, a 100-basis-point increase in interest rates would result in a \$217 million decrease in the economic value of equity before taxes as at September 30, 2017, and in a \$222 million and \$208 million decrease as at June 30, 2017 and September 30, 2016, respectively. A 100-basis-point decrease in interest rates would result in a \$196 million increase in the economic value of equity before taxes as at September 30, 2017, and in a \$199 million and \$230 million increase as at June 30, 2017 and September 30, 2016, respectively.

<sup>(2)</sup> Represents the interest rate sensitivity of net interest income for the next 12 months.

<sup>(3)</sup> Represents the sensitivity of the present value of assets, liabilities and off-balance sheet instruments.

<sup>(4)</sup> The results of the impact of a decrease in interest rates take into consideration the use of a floor to avoid negative interest rates.

#### Foreign exchange risk management

*Foreign exchange risk arises when the actual or expected value of assets denominated in a foreign currency is higher or lower than that of liabilities denominated in the same currency.*

In certain specific situations, Desjardins Group and its components may become exposed to foreign exchange risk, particularly with respect to the U.S. dollar and the euro. This exposure mainly arises from their intermediation activities with members and clients, and their financing and investment activities. A Desjardins Group policy on market risk has set foreign exchange risk exposure limits, which are monitored by the Risk Management Executive Division. To ensure that this risk is properly controlled, Desjardins Group and its components also use, among other things, derivative financial instruments such as foreign exchange forward contracts and currency swaps. Desjardins Group's residual exposure to this risk is low because it reduces its foreign exchange risk by using derivative financial instruments.

#### LIQUIDITY RISK

*Liquidity risk refers to Desjardins Group's capacity to raise the necessary funds (by increasing liabilities or converting assets) to meet a financial obligation, whether or not it appears on the Combined Balance Sheets.*

Desjardins Group manages liquidity risk in order to ensure that it has timely and cost-effective access to the funds needed to meet its financial obligations as they become due, in both routine and crisis situations. Managing this risk involves maintaining a sufficient level of liquid securities, ensuring stable and diversified sources of funding, monitoring indicators and having a contingency plan in the event of a liquidity crisis.

Liquidity risk management is a key component of the overall risk management strategy. Desjardins Group has established policies describing the principles, limits, risk appetite and tolerance thresholds as well as the procedures that apply to liquidity risk management. These policies are reviewed on a regular basis to ensure that they are appropriate for the operating environment and prevailing market conditions. They are also updated to reflect regulatory requirements and sound liquidity risk management practices.

The implementation of Basel III strengthens international minimum liquidity requirements through the application of a liquidity coverage ratio (LCR), a net stable funding ratio (NSFR) and the use of Net Cumulative Cash Flow (NCCF). Under its liquidity risk management policy, Desjardins Group already produces these two ratios as well as the NCCF, and reports them on a regular basis to the AMF. It should be noted that the enactment date of the regulatory requirements concerning the NSFR has been postponed until January 1, 2019, and Desjardins Group intends to comply with this ratio once it has become effective.

Applying the calculation rules established by the Basel Committee on Banking Supervision and incorporated in the AMF's Liquidity Adequacy Guideline, Desjardins Group's average LCR was 119.9% for the quarter ended September 30, 2017, compared to 121.9% for the previous quarter. The AMF requires that the ratio be greater than or equal to 100% in the absence of stressed conditions. This ratio is proactively managed by Desjardins Group's Treasury, and an appropriate level of high-quality liquid assets is maintained for adequate coverage of the theoretical cash outflows associated with the standardized crisis scenario within the Basel III framework. Desjardins Group's main sources of theoretical cash outflows are a potential serious run on deposits by members of Desjardins caisses and a sudden drying-up of the short-term institutional funding sources used on a day-to-day basis by Desjardins Group.

Desjardins Group's Treasury ensures stable and diversified sources of institutional funding by type, source and maturity. It uses a wide range of financial products and borrowing programs on various markets to meet its financing needs.

Furthermore, Desjardins Group issues covered bonds and securitized CHMC-insured loans in the course of its normal operations. Desjardins Group is also eligible for the Bank of Canada's various intervention programs and loan facilities for Emergency Lending Assistance advances.

## Liquidity risk measurement and monitoring

Desjardins Group determines its liquidity needs by reviewing its current operations and evaluating its future forecasts for balance sheet growth and institutional funding conditions. Various analyses are used to determine the actual liquidity levels of assets and the stability of liabilities based on observed behaviours or contractual maturities. Maintaining liquidity reserves of high-quality assets is required to offset potential cash outflows following a disruption in capital markets, or events that would restrict its access to funding or result in a serious run on deposits.

The minimum liquid asset levels to be maintained by Desjardins Group are specifically prescribed by policies. Daily management of these securities and the reserve level to be maintained is centralized at Desjardins Group Treasury and is subject to monitoring by the Risk Management function under the supervision of the Finance and Risk Management Committee. Securities eligible for liquidity reserves must meet high security and negotiability criteria and provide assurance of their adequacy in the event of a severe liquidity crisis. The securities held are largely Canadian government securities.

In addition to complying with regulatory ratios, a Desjardins-wide stress-testing program has been set up. This program incorporates the concepts put forward by the Basel Committee on Banking Supervision in "Basel III: International Framework for Liquidity Risk Measurement, Standards and Monitoring". The scenarios, based on a downgrade of Desjardins Group combined with a shock on capital markets, make it possible to:

- measure the extent, over a one-year period, of potential cash outflows in a crisis situation;
- implement liquidity ratios and levels to be maintained across Desjardins Group;
- assess the potential marginal cost of such events, depending on the type, severity and level of the crisis.

The calculations are performed daily to ensure compliance with the liquidity levels to be maintained based on crisis scenarios.

## Liquid assets

The table below presents a summary of Desjardins Group's liquid assets, which do not include assets held by the insurance subsidiaries because these assets are committed to cover insurance liabilities and not the liquidity needs of Desjardins Group's other components. Liquid assets constitute Desjardins Group's primary liquidity reserve for all its operations. Encumbered liquid assets mainly include liquid assets that are pledged as collateral or cannot be used as a result of regulatory requirements or internal policies.

### LIQUID ASSETS<sup>(1)</sup>

As at September 30, 2017

(in millions of dollars)	Liquid assets held by Desjardins Group	Securities held as collateral - Securities financing and derivatives trading	Total liquid assets	Encumbered liquid assets	Unencumbered liquid assets
<b>Cash and deposits with financial institutions</b>	\$ 1,154	\$ -	\$ 1,154	\$ -	\$ 1,154
<b>Securities</b>					
Issued or guaranteed by Canada, provinces and municipal corporations in Canada, school or public corporations in Canada, and foreign public administrations	27,862	9,875	37,737	19,099	18,638
Other securities in Canada	4,472	79	4,551	74	4,477
Issued or guaranteed by foreign issuers	65	-	65	-	65
<b>Loans</b>					
Insured residential mortgage-backed securities	5,904	-	5,904	1,605	4,299
<b>Total</b>	<b>\$ 39,457</b>	<b>\$ 9,954</b>	<b>\$ 49,411</b>	<b>\$ 20,778</b>	<b>\$ 28,633</b>

As at December 31, 2016

(in millions of dollars)	Liquid assets held by Desjardins Group	Securities held as collateral - Securities financing and derivatives trading	Total liquid assets	Encumbered liquid assets	Unencumbered liquid assets
<b>Cash and deposits with financial institutions</b>	\$ 1,532	\$ -	\$ 1,532	\$ -	\$ 1,532
<b>Securities</b>					
Issued or guaranteed by Canada, provinces and municipal corporations in Canada, school or public corporations in Canada, and foreign public administrations	25,986	8,544	34,530	18,899	15,631
Other securities in Canada	1,381	21	1,402	9	1,393
Issued or guaranteed by foreign issuers	46	-	46	-	46
<b>Loans</b>					
Insured residential mortgage-backed securities	4,018	-	4,018	1,254	2,764
<b>Total</b>	<b>\$ 32,963</b>	<b>\$ 8,565</b>	<b>\$ 41,528</b>	<b>\$ 20,162</b>	<b>\$ 21,366</b>

<sup>(1)</sup> Excluding assets held by insurance subsidiaries.

**UNENCUMBERED LIQUID ASSETS BY ENTITY<sup>(1)</sup>**

(in millions of dollars)	As at September 30, 2017	As at December 31, 2016
Federation	\$ 7,498	\$ 8,286
Caisse network	12,946	10,098
Desjardins Securities <sup>(2)</sup>	4,907	676
Other entities	3,282	2,306
<b>Total</b>	<b>\$ 28,633</b>	<b>\$ 21,366</b>

<sup>(1)</sup> Excluding assets held by insurance subsidiaries. Virtually all unencumbered liquid assets presented in this table are issued in Canadian dollars.

<sup>(2)</sup> Does not take into consideration amounts payable and receivable related to the settlement of securities lending and borrowing transactions.

**Encumbered assets**

In the normal course of its operations, Desjardins Group pledges securities, loans and other assets as collateral, mainly with regard to financing operations, participation in clearing and payments systems and operations related to provisions for claims and adjustment expenses. The following table presents, for all assets on the Combined Balance Sheets and securities held as collateral, those that are encumbered as well as those that may be pledged as collateral as part of financing or other transactions.

**ENCUMBERED ASSETS**

As at September 30, 2017

(in millions of dollars)	Breakdown of total assets						
	Combined Balance Sheet assets	Securities held as collateral	Total assets	Encumbered assets		Unencumbered assets	
				Pledged as collateral	Other <sup>(1)</sup>	Available as collateral	Other <sup>(2)</sup>
Cash and deposits with financial institutions	\$ 2,265	\$ -	\$ 2,265	\$ -	\$ 42	\$ 1,223	\$ 1,000
Securities	58,002	291	58,293	17,716	3,805	14,966	21,806
Securities borrowed or purchased under reverse repurchase agreements	10,342	-	10,342	-	-	9,765	577
Net loans and acceptances	174,122	-	174,122	19,680	-	65,657	88,785
Segregated fund net assets	12,679	-	12,679	-	-	-	12,679
Other assets	18,900	-	18,900	-	-	-	18,900
<b>Total</b>	<b>\$ 276,310</b>	<b>\$ 291</b>	<b>\$ 276,601</b>	<b>\$ 37,396</b>	<b>\$ 3,847</b>	<b>\$ 91,611</b>	<b>\$ 143,747</b>

As at December 31, 2016

(in millions of dollars)	Breakdown of total assets						
	Combined Balance Sheet assets	Securities held as collateral	Total assets	Encumbered assets		Unencumbered assets	
				Pledged as collateral	Other <sup>(1)</sup>	Available as collateral	Other <sup>(2)</sup>
Cash and deposits with financial institutions	\$ 1,876	\$ -	\$ 1,876	\$ -	\$ 33	\$ 1,528	\$ 315
Securities	53,285	1,332	54,617	18,544	4,182	10,199	21,692
Securities borrowed or purchased under reverse repurchase agreements	7,690	-	7,690	-	-	7,509	181
Net loans and acceptances	166,026	-	166,026	19,117	-	75,227	71,682
Segregated fund net assets	11,965	-	11,965	-	-	-	11,965
Other assets	17,525	-	17,525	-	-	-	17,525
<b>Total</b>	<b>\$ 258,367</b>	<b>\$ 1,332</b>	<b>\$ 259,699</b>	<b>\$ 37,661</b>	<b>\$ 4,215</b>	<b>\$ 94,463</b>	<b>\$ 123,360</b>

<sup>(1)</sup> Assets that cannot be used for legal or other reasons, such as ABTN.

<sup>(2)</sup> "Other" unencumbered assets include those of the insurance companies as well as assets that in management's opinion would not be immediately available for collateral or financing purposes in their current form.

## Liquidity coverage ratio

The Basel Committee on Banking Supervision has developed a liquidity coverage ratio (LCR) to promote the short-term resilience of the liquidity risk profile of financial institutions. The LCR is the ratio of a stock of unencumbered high-quality liquid assets (HQLA) to net cash outflows over the next 30 days in the event of an acute liquidity stress scenario.

Under the AMF's Liquidity Adequacy Guideline, HQLA eligible for the purpose of calculating the LCR consist of assets that can be converted quickly into cash at little or no loss of value on capital markets. For Desjardins Group, such high-quality liquid assets are comprised essentially of cash and highly rated securities issued or guaranteed by various levels of government. The AMF Guideline also prescribes weightings for cash inflows and outflows.

The table below presents quantitative information regarding the LCR, based on the model recommended for disclosure requirements by the Basel Committee on Banking Supervision.

### LIQUIDITY COVERAGE RATIO<sup>(1)</sup>

	For the quarter ended September 30, 2017		For the quarter ended June 30, 2017
	Total non-weighted value <sup>(2)</sup> (average) <sup>(4)</sup>	Total weighted value <sup>(3)</sup> (average) <sup>(4)</sup>	Total weighted value <sup>(3)</sup> (average) <sup>(4)</sup>
(in millions of dollars and as a percentage)			
<b>High-quality liquid assets</b>			
Total high-quality liquid assets	N/A	\$ 22,366	\$ 22,955
<b>Cash outflows</b>			
Retail deposits and small business deposits, including:	\$ 67,116	\$ 4,377	\$ 4,259
Stable deposits	33,359	1,001	972
Less stable deposits	33,757	3,376	3,287
Unsecured wholesale funding, including:	22,851	13,658	13,230
Operational deposits (all counterparties) and deposits in cooperative bank networks	4,894	1,139	985
Non-operational deposits (all counterparties)	9,137	3,699	3,894
Unsecured debt	8,820	8,820	8,351
Secured wholesale funding	N/A	-	-
Additional requirements, including:	11,148	2,808	2,878
Outflows related to exposures on derivatives and other collateral required	1,529	1,411	1,316
Outflows related to funding loss on debt products	-	-	197
Credit and liquidity facilities	9,619	1,397	1,365
Other contractual funding liabilities	914	30	173
Other contingent funding liabilities	84,806	1,658	1,611
<b>Total cash outflows</b>	N/A	\$ 22,531	\$ 22,151
<b>Cash inflows</b>			
Secured loans (e.g. reverse repurchase agreements)	\$ 3,758	\$ 129	\$ 129
Inflows related to completely effective exposures	3,021	1,514	1,470
Other cash inflows	2,232	2,232	1,716
<b>Total cash inflows</b>	\$ 9,011	\$ 3,875	\$ 3,315
		<b>Total adjusted value<sup>(5)</sup></b>	<b>Total adjusted value<sup>(5)</sup></b>
<b>Total high-quality liquid assets</b>		\$ 22,366	\$ 22,955
<b>Total net cash outflows</b>		\$ 18,656	\$ 18,836
<b>Liquidity coverage ratio</b>		<b>119.9%</b>	<b>121.9%</b>

<sup>(1)</sup> Excluding the insurance subsidiaries.

<sup>(2)</sup> The non-weighted values of cash inflows and outflows represent unpaid balances either maturing or falling due and payable within 30 days.

<sup>(3)</sup> Weighted values are calculated after the "haircuts" prescribed for high-quality liquid assets and the rates prescribed for cash inflows and outflows have been applied.

<sup>(4)</sup> The result of the ratio is presented on the basis of the average of daily data for the quarter.

<sup>(5)</sup> The total adjusted value takes into account, if applicable, the caps prescribed by the AMF for high-quality liquid assets and cash inflows.

## Sources of financing

Core funding, which includes capital, long-term liabilities and a diversified deposit portfolio, is the foundation upon which Desjardins Group's liquidity position depends. The solid base of deposits from individuals combined with wholesale funding, diversified in terms of both the programs used as well as the staggering of contractual maturities, allows Desjardins Group to maintain high regulatory liquidity ratios while ensuring their stability. Total deposits, including wholesale funding, presented on the Combined Balance Sheets amounted to \$171.9 billion as at September 30, 2017, up \$11.4 billion since December 31, 2016. Additional information on deposits is presented in the "Balance sheet management" section of this MD&A.

### Financing programs and strategies

As Desjardins Group's Treasurer, the Federation meets the needs of the organization's members and clients. Its first priority is to implement appropriate strategies to identify, measure and manage risks, which strategies are regulated by policies. In the first nine months of 2017, the Federation succeeded in maintaining a liquidity level sufficient to meet Desjardins Group's needs through its strict treasury policy, solid institutional financing and the contribution of the caisse network. Short-term wholesale financing is used to finance very liquid assets while long-term wholesale financing is mainly used to finance less liquid assets and to support reserves of liquid assets.

In order to secure long-term financing at the lowest cost on the market, the Federation maintains an active presence in the federally-guaranteed mortgage loan securitization market under the *National Housing Act* (NHA) Mortgage-Backed Securities Program. In addition, to ensure stable financing, it diversifies its sources from institutional markets. It therefore regularly resorts to the capital markets when conditions are favourable and makes public and private issues of term notes on Canadian, U.S. and European markets, as required.

The main programs currently used by the Federation are as follows:

### MAIN FINANCING PROGRAMS

As at September 30, 2017

Financing program	Maximum authorized amount
Medium-term notes (Canadian)	\$7 billion
Covered bonds (multi-currency)	\$10 billion
Short-term notes (European)	€3 billion
Short-term notes (U.S.)	US\$10 billion
Medium-term notes (multi-currency)	€7 billion

The following table presents the remaining terms to maturity of wholesale funding.

### REMAINING CONTRACTUAL TERMS TO MATURITY OF WHOLESALE FUNDING

(in millions of dollars)	As at September 30, 2017								As at December 31, 2016
	Less than 1 month	1 month to 3 months	Over 3 months to 6 months	Over 6 months to 12 months	Total – Less than 1 year	1 to 2 years	Over 2 years	Total	Total
Bearer discount notes	\$ 1,965	\$ 939	\$ 27	\$ 18	\$ 2,949	\$ -	\$ -	\$ 2,949	\$ 1,908
Commercial paper	7,041	3,050	322	1,200	11,613	-	-	11,613	5,842
Medium-term notes	598	-	2,722	-	3,320	1,927	4,432	9,679	10,938
Mortgage loan securitization	-	570	383	887	1,840	1,588	5,685	9,113	7,975
Covered bonds	-	-	-	-	-	1,474	2,943	4,417	6,255
Subordinated notes	-	-	-	-	-	-	1,357	1,357	1,378
<b>Total</b>	<b>\$ 9,604</b>	<b>\$ 4,559</b>	<b>\$ 3,454</b>	<b>\$ 2,105</b>	<b>\$ 19,722</b>	<b>\$ 4,989</b>	<b>\$ 14,417</b>	<b>\$ 39,128</b>	<b>\$ 34,296</b>
Including:									
Secured	\$ -	\$ 570	\$ 383	\$ 887	\$ 1,840	\$ 3,062	\$ 9,985	\$ 14,887	\$ 15,608
Unsecured	9,604	3,989	3,071	1,218	17,882	1,927	4,432	24,241	18,688

Desjardins Group's total wholesale funding presented in the table above was carried out by the Federation, except for the subordinated notes, which were issued by *Capital Desjardins inc.* Total wholesale funding was up \$4.8 billion compared to December 31, 2016, mainly because of an increase in commercial paper and bearer discount notes, partially offset by a decrease in covered bonds.

In addition, Desjardins Group diversifies its financing sources in order to limit its dependence on a single currency. The "Wholesale funding by currency" table presents a breakdown of borrowings on markets and subordinated notes by currency. These funds are obtained primarily through short- and medium-term notes, mortgage loan securitization, covered bonds and subordinated notes.

**WHOLESALE FUNDING BY CURRENCY**

(in millions of dollars and as a percentage)	<b>As at September 30, 2017</b>		<b>As at December 31, 2016</b>	
Canadian dollars	\$ 19,002	48.6%	\$ 14,868	43.4%
U.S. dollars	12,294	31.4	11,670	34.0
Other	7,832	20.0	7,758	22.6
	<b>\$ 39,128</b>	<b>100.0%</b>	<b>\$ 34,296</b>	<b>100.0%</b>

The Federation also participated in new issues under the NHA Mortgage-Backed Securities Program for a total amount of \$1.8 billion in the first nine months of 2017. During the same period, it also completed two issues under its Canadian medium-term note program for a total amount of \$1.9 billion and an issue of US\$300 million under its multi-currency medium-term note program. Also note that on October 31, 2017, the Federation launched a new issue of US\$1.5 billion in the U.S. under its multi-currency medium-term note program.

Outstanding notes issued under the Federation's medium-term financing programs amounted to \$23.2 billion as at September 30, 2017, compared to \$25.2 billion as at December 31, 2016. The outstanding notes for these issues are presented under "Deposits – Business and government" in the Combined Balance Sheets. *Capital Desjardins inc.*'s senior notes outstanding totalled \$1.4 billion as at September 30, 2017, unchanged from December 31, 2016. Furthermore, to round out its financing and increase its capital base, in the first nine months of 2017, Desjardins Group, through the Federation, issued F capital shares for proceeds of \$229 million, net of issuance expenses, as well as F capital shares having a value of \$125 million for the payment of interest when the holder has elected to receive remuneration in F capital shares.

Overall, these transactions made it possible to adequately meet the liquidity needs of Desjardins Group, to better diversify its sources of financing and to further extend their average term.

**Credit ratings of securities issued**

Desjardins Group's credit ratings affect its ability to access sources of funding on capital markets, as well as the conditions of such funding, and also help to enhance Desjardins Group's credibility and reputation among institutional investors and counterparties.

Rating agencies assign credit ratings and related ratings outlooks based on their own proprietary methodology, which includes a number of analytical criteria such as capitalization and the quality of assets, but also factors that are not under Desjardins Group's control. The rating agencies evaluate Desjardins Group primarily on a combined basis, because the credit ratings of the Federation, a reporting issuer, and of *Capital Desjardins inc.*, a venture issuer, are backed by Desjardins Group's financial strength. The agencies recognize its capitalization, the stability of its operating surplus earnings, its significant market shares in Quebec and the quality of its assets.

During the first nine months of 2017, the credit ratings and outlooks assigned by the rating agencies Moody's, Standard & Poor's (S&P), DBRS and Fitch for the securities issued by Desjardins Group remained unchanged and were affirmed.

The ratings outlooks for Desjardins Group from S&P and Fitch are stable, but DBRS's and Moody's outlooks for Desjardins Group and a number of major Canadian banks have remained negative since May 20, 2015 and June 11, 2014, respectively. However, Moody's ratings outlook for *Capital Desjardins inc.* remains stable. DBRS and Moody's justified their decision to assign a negative ratings outlook for Desjardins Group as well as for a number of major Canadian banks due to uncertainty about continued government support to systemically important financial institutions on account of the "bail-in" regime proposed by the Canadian government.

In addition, on May 10, 2017, Moody's lowered the long-term debt ratings of the six major Canadian banks by a notch due to deteriorating credit conditions in Canada, including expanding levels of private sector debt that could weaken the asset quality and profitability of Canadian banks. In its press release, Moody's nevertheless affirmed the credit ratings of Desjardins Group since it considers the Group's activities less exposed to the risks it has mentioned.

The Federation and *Capital Desjardins inc.* have first-class credit ratings that are among the best of the major Canadian and international banking institutions.

**CREDIT RATINGS OF SECURITIES ISSUED**

	<b>DBRS</b>	<b>STANDARD &amp; POOR'S</b>	<b>MOODY'S</b>	<b>FITCH</b>
<i>Fédération des caisses Desjardins du Québec</i>				
Short-term	R-1 (high)	A-1	P-1	F1+
Medium- and long-term, senior	AA	A+	Aa2	AA-
<i>Capital Desjardins inc.</i>				
Medium- and long-term, senior	AA (low)	A	A2	A+

Desjardins Group regularly monitors the additional level of obligations that its counterparties would require in the event of a credit rating downgrade for the Federation and *Capital Desjardins inc.* This monitoring enables Desjardins Group to assess the impact of such a downgrade on its funding capacity, perform transactions in the normal course of its operations as well as ensure that it has the additional liquid assets and collateral required to meet its obligations. Currently, Desjardins Group is not obliged to provide additional collateral to its counterparties in the event of its credit rating being lowered three notches by one or more credit rating agencies.



## ADDITIONAL INFORMATION RELATED TO CERTAIN RISK EXPOSURES

The tables below provide details about more complex financial instruments that have a higher risk.

### ASSET-BACKED SECURITIES

(in millions of dollars)	As at September 30, 2017		As at December 31, 2016	
	Notional amounts	Fair value	Notional amounts	Fair value
Commercial mortgage-backed securities <sup>(1)</sup>	\$ -	\$ -	\$ 15	\$ 15
Financial asset-backed and mortgage-backed securities <sup>(2)</sup>	146	148	170	174

<sup>(1)</sup> These securities are presented in the Combined Balance Sheets under "Securities at fair value through profit or loss".

<sup>(2)</sup> None of the securities held is directly backed by subprime residential mortgage loans. These securities are presented in the Combined Balance Sheets under "Securities at fair value through profit or loss" and "Available-for-sale securities".

### DERIVATIVE FINANCIAL INSTRUMENTS

(in millions of dollars)	As at September 30, 2017			As at December 31, 2016		
	Notional amounts	Positive value	Negative value	Notional amounts	Positive value	Negative value
Credit default swaps <sup>(1)</sup>	\$ 611	\$ 12	\$ 2	\$ 644	\$ 10	\$ -
Total return swaps <sup>(2)</sup>	76	-	-	66	-	-

<sup>(1)</sup> Credit default swaps are presented in the Combined Balance Sheets as derivative financial instruments.

<sup>(2)</sup> These amounts do not include any amounts realized as part of securitization activities. Total return swaps are presented in the Combined Balance Sheets as derivative financial instruments.

### LEVERAGED FINANCE LOANS AND SUBPRIME LOANS

(in millions of dollars)	As at September 30, 2017	As at December 31, 2016
Leveraged finance loans <sup>(1)</sup>	\$ 236	\$ 179
Alt-A mortgage loans <sup>(2)</sup>	20	23
Subprime residential mortgage loans <sup>(3)</sup>	2	2

<sup>(1)</sup> Leveraged finance loans are defined as loans to large corporations and finance companies whose credit rating is between BB+ and D, and whose level of indebtedness is very high compared to other companies in the same industry.

<sup>(2)</sup> Alt-A mortgage loans are defined as loans to borrowers with non-standard income documentation. These loans are presented in the Combined Balance Sheets under "Loans – Residential mortgages" and are measured at amortized cost.

<sup>(3)</sup> Subprime residential mortgage loans are defined as loans to borrowers with a high credit risk profile. Subprime residential mortgages are recorded in the Combined Balance Sheets under "Loans – Residential mortgages" and are measured at amortized cost.

## ADDITIONAL INFORMATION

### CONTROLS AND PROCEDURES

During the interim period ended September 30, 2017, Desjardins Group did not make any changes to its internal control over financial reporting that have materially affected, or may materially affect, its operations. The parties involved and their responsibilities regarding internal control are described on pages 93 and 94 of the 2016 MD&A.

### RELATED PARTY DISCLOSURES

In the normal course of business, Desjardins Group offers financial services to related parties, including its associates and other related companies, and enters into agreements for operating services with them. It also pays its key management personnel compensation under normal market conditions.

Furthermore, Desjardins Group provides its financial products and services, under normal market conditions, to its directors, its key management personnel and the persons related to them.

Desjardins Group has set up a process to obtain assurance that all transactions with its officers and the persons related to them have been carried out as arm's length transactions and in compliance with the legislative framework for its various components. These policies and procedures have not changed significantly since December 31, 2016.

Additional information on Desjardins Group's related party transactions is provided in Note 33, "Related party disclosures", to the Annual Combined Financial Statements.

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**CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

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A description of the accounting policies used by Desjardins Group is essential to understanding the Annual and Interim Combined Financial Statements. The significant accounting policies are described in Note 2, "Basis of presentation and significant accounting policies", to Desjardins Group's Annual Combined Financial Statements on pages 114 to 129 of the 2016 Annual Report.

Some of these policies are of particular importance in presenting Desjardins Group's financial position and operating results because they require management to make judgments as well as estimates and assumptions that may affect the reported amounts of some assets, liabilities, income and expenses, as well as related information. Explanations of the significant accounting policies that have required management to make difficult, subjective or complex judgments, often about matters that are inherently uncertain, are provided on pages 94 to 98 of the 2016 MD&A.

No material change was made to these judgments, estimates, assumptions and accounting policies during the first nine months of 2017.

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**FUTURE ACCOUNTING CHANGES**

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Accounting standards issued by the IASB but not yet effective as at December 31, 2016 are presented in Note 2, "Basis of presentation and significant accounting policies", to Desjardins Group's Annual Combined Financial Statements, on pages 129 to 131 of the 2016 Annual Report. Additional information is also presented under "Future accounting changes" on pages 99 to 102 of the 2016 MD&A. Since then, the IASB has issued the following standard:

**IFRS 17, "Insurance Contracts"**

In May 2017, the IASB issued IFRS 17, "Insurance Contracts", which will replace the current standard, IFRS 4, "Insurance Contracts". IFRS 17 sets out the recognition, measurement, presentation and disclosure requirements applicable to all insurance contracts.

IFRS 17 requires that insurance contract liabilities be measured using a general model based on present value. This general model uses assumptions as at the reporting date to estimate the amount, timing and uncertainty of future cash flows and takes into account market interest rates and the impact of insurance contract holder options and guarantees.

In addition, under IFRS 17, profits on the sale of insurance policies will no longer be recognized upon initial recognition, but will instead be deferred as a separate liability and recognized in profit or loss over the contract term as services are provided.

Desjardins Group will have to apply IFRS 17 effective January 1, 2021 and is currently assessing the impact of adopting this standard.

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**COMBINED BALANCE SHEETS**

(unaudited)

(in millions of Canadian dollars)	Notes	As at September 30, 2017	As at December 31, 2016
<b>ASSETS</b>			
<b>Cash and deposits with financial institutions</b>		<b>\$ 2,265</b>	<b>\$ 1,876</b>
<b>Securities</b>			
Securities at fair value through profit and loss		33,846	31,005
Available-for-sale securities	5	24,156	22,280
		<b>58,002</b>	<b>53,285</b>
<b>Securities borrowed or purchased under reverse repurchase agreements</b>		<b>10,342</b>	<b>7,690</b>
<b>Loans</b>			
Residential mortgages	6	111,442	106,695
Consumer, credit card and other personal loans		23,361	22,150
Business and government		39,615	37,626
		<b>174,418</b>	<b>166,471</b>
Allowance for credit losses	6	(437)	(456)
		<b>173,981</b>	<b>166,015</b>
<b>Segregated fund net assets</b>		<b>12,679</b>	<b>11,965</b>
<b>Other assets</b>			
Clients' liability under acceptances		141	11
Premiums receivable		2,137	1,957
Derivative financial instruments		3,027	3,572
Amounts receivable from clients, brokers and financial institutions		4,525	2,532
Reinsurance assets		2,197	2,582
Investment property		827	823
Property, plant and equipment		1,434	1,435
Goodwill		153	471
Intangible assets		528	690
Deferred tax assets		889	874
Other		3,183	2,589
		<b>19,041</b>	<b>17,536</b>
<b>TOTAL ASSETS</b>		<b>\$ 276,310</b>	<b>\$ 258,367</b>
<b>LIABILITIES AND EQUITY</b>			
<b>LIABILITIES</b>			
<b>Deposits</b>			
Individuals	8	\$ 99,520	\$ 96,278
Business and government		70,542	62,799
Deposit-taking institutions		1,841	1,469
		<b>171,903</b>	<b>160,546</b>
<b>Other liabilities</b>			
Acceptances		141	11
Commitments related to securities sold short		10,249	8,196
Commitments related to securities lent or sold under repurchase agreements		9,535	10,323
Derivative financial instruments		2,897	2,057
Amounts payable to clients, brokers and financial institutions		7,263	4,659
Insurance contract liabilities		27,782	27,493
Segregated fund net liabilities		12,658	11,957
Net defined benefit plan liabilities		2,045	2,256
Deferred tax liabilities		168	179
Other		5,564	6,019
		<b>78,302</b>	<b>73,150</b>
<b>Subordinated notes</b>		<b>1,357</b>	<b>1,378</b>
<b>TOTAL LIABILITIES</b>		<b>251,562</b>	<b>235,074</b>
<b>EQUITY</b>			
Capital stock	10	5,375	5,292
Share capital		92	88
Undistributed surplus earnings		1,792	1,529
Accumulated other comprehensive income	11	342	514
Reserves		16,333	15,052
<b>Equity - Group's share</b>		<b>23,934</b>	<b>22,475</b>
<b>Non-controlling interests</b>		<b>814</b>	<b>818</b>
<b>TOTAL EQUITY</b>		<b>24,748</b>	<b>23,293</b>
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>\$ 276,310</b>	<b>\$ 258,367</b>

The accompanying notes are an integral part of the Condensed Interim Combined Financial Statements.

On behalf of the Board of Directors of the *Fédération des caisses Desjardins du Québec*,

**Guy Cormier**  
Chair of the Board

**Yvon Vinet, LL.L., D.D.N.**  
Vice-Chair of the Board

**COMBINED STATEMENTS OF INCOME**

(unaudited)

		For the three-month periods ended September 30		For the nine-month periods ended September 30	
(in millions of Canadian dollars)	Notes	2017	2016	2017	2016
<b>INTEREST INCOME</b>					
Loans		\$ 1,513	\$ 1,425	\$ 4,375	\$ 4,241
Securities		80	79	235	239
		1,593	1,504	4,610	4,480
<b>INTEREST EXPENSE</b>					
Deposits		437	415	1,273	1,227
Subordinated notes and other		20	18	57	67
		457	433	1,330	1,294
<b>NET INTEREST INCOME</b>		1,136	1,071	3,280	3,186
<b>NET PREMIUMS</b>		1,982	1,873	6,040	5,334
<b>OTHER INCOME</b>					
Deposit and payment service charges		109	128	351	365
Lending fees and credit card service revenues		154	139	480	424
Brokerage and investment fund services		241	278	826	824
Management and custodial service fees		104	94	311	274
Net income (loss) on securities at fair value through profit or loss	13	(484)	385	293	1,775
Net income on available-for-sale securities		65	99	326	277
Net other investment income		57	49	165	149
Foreign exchange income		16	20	55	58
Other		295	(42)	349	69
		557	1,150	3,156	4,215
<b>TOTAL INCOME</b>		3,675	4,094	12,476	12,735
<b>PROVISION FOR CREDIT LOSSES</b>	6	92	98	260	264
<b>CLAIMS, BENEFITS, ANNUITIES AND CHANGES IN INSURANCE</b>					
<b>CONTRACT LIABILITIES</b>		1,000	1,727	4,675	5,550
<b>NON-INTEREST EXPENSE</b>					
Salaries and fringe benefits		794	841	2,606	2,658
Premises, equipment and furniture, including depreciation		180	158	517	482
Service agreements and outsourcing		64	75	207	236
Communications		65	66	205	219
Other		582	566	1,875	1,738
		1,685	1,706	5,410	5,333
<b>OPERATING SURPLUS EARNINGS</b>		898	563	2,131	1,588
Income taxes on surplus earnings		140	109	409	325
<b>SURPLUS EARNINGS BEFORE MEMBER DIVIDENDS<sup>(1)</sup></b>		758	454	1,722	1,263
Member dividends		60	35	135	87
Tax recovery on member dividends		(16)	(10)	(36)	(24)
<b>NET SURPLUS EARNINGS FOR THE PERIOD AFTER MEMBER DIVIDENDS</b>		\$ 714	\$ 429	\$ 1,623	\$ 1,200
<b>of which:</b>					
Group's share		\$ 699	\$ 419	\$ 1,589	\$ 1,148
Non-controlling interests' share		15	10	34	52

<sup>(1)</sup> The Group's share of "Surplus earnings before member dividends" is presented in Note 14, "Segmented information".

The accompanying notes are an integral part of the Condensed Interim Combined Financial Statements.

**COMBINED STATEMENTS OF COMPREHENSIVE INCOME**

(unaudited)

(in millions of Canadian dollars)	For the three-month periods ended September 30		For the nine-month periods ended September 30	
	2017	2016	2017	2016
<b>Net surplus earnings for the period after member dividends</b>	<b>\$ 714</b>	<b>\$ 429</b>	<b>\$ 1,623</b>	<b>\$ 1,200</b>
<b>Other comprehensive income, net of income taxes</b>				
<b>Items that will not be reclassified subsequently to the Combined Statements of Income</b>				
Remeasurement of net defined benefit plan liabilities	339	(200)	157	(653)
Share of associates and joint ventures accounted for using the equity method	2	(1)	1	(3)
	341	(201)	158	(656)
<b>Items that will be reclassified subsequently to the Combined Statements of Income</b>				
Net change in unrealized gains and losses on available-for-sale securities				
Net unrealized gains (losses) on available-for-sale securities	(81)	148	54	321
Reclassification to the Combined Statements of Income of gains on available-for-sale securities	(16)	(43)	(149)	(105)
	(97)	105	(95)	216
Net change in cash flow hedges				
Net gains (losses) on derivative financial instruments designated as cash flow hedges	(10)	(24)	(19)	4
Reclassification to the Combined Statements of Income of gains on derivative financial instruments designated as cash flow hedges	(18)	(12)	(54)	(38)
	(28)	(36)	(73)	(34)
Net unrealized exchange losses on the translation of a net investment in a foreign operation, net of hedging transactions	(1)	-	(1)	(1)
	(126)	69	(169)	181
<b>Total other comprehensive income, net of income taxes</b>	<b>215</b>	<b>(132)</b>	<b>(11)</b>	<b>(475)</b>
<b>COMPREHENSIVE INCOME FOR THE PERIOD</b>	<b>\$ 929</b>	<b>\$ 297</b>	<b>\$ 1,612</b>	<b>\$ 725</b>
<b>of which:</b>				
Group's share	\$ 910	\$ 284	\$ 1,574	\$ 675
Non-controlling interests' share	19	13	38	50

The accompanying notes are an integral part of the Condensed Interim Combined Financial Statements.

**INCOME TAXES ON OTHER COMPREHENSIVE INCOME**

The tax expense (recovery) related to each component of other comprehensive income for the period is presented in the following table.

(in millions of Canadian dollars)	For the three-month periods ended September 30		For the nine-month periods ended September 30	
	2017	2016	2017	2016
<b>Item that will not be reclassified subsequently to the Combined Statements of Income</b>				
Remeasurement of net defined benefit plan liabilities	\$ 122	\$ (73)	\$ 57	\$ (239)
	122	(73)	57	(239)
<b>Items that will be reclassified subsequently to the Combined Statements of Income</b>				
Net change in unrealized gains and losses on available-for-sale securities				
Net unrealized gains (losses) on available-for-sale securities	(31)	37	(2)	111
Reclassification to the Combined Statements of Income of gains on available-for-sale securities	(4)	(7)	(29)	(22)
	(35)	30	(31)	89
Net change in cash flow hedges				
Net gains (losses) on derivative financial instruments designated as cash flow hedges	(3)	(7)	(7)	3
Reclassification to the Combined Statements of Income of gains on derivative financial instruments designated as cash flow hedges	(7)	(5)	(19)	(15)
	(10)	(12)	(26)	(12)
	(45)	18	(57)	77
<b>Total income tax expense (recovery)</b>	<b>\$ 77</b>	<b>\$ (55)</b>	<b>\$ -</b>	<b>\$ (162)</b>

**COMBINED STATEMENTS OF CHANGES IN EQUITY**

(unaudited)

For the nine-month periods ended September 30

	Capital		Undistributed surplus earnings	Accumulated other comprehensive income (Note 11)	Reserves				Equity - Group's share	Non-controlling interests	Total equity
	Capital stock (Note 10)	Share capital			Stabilization reserve	Reserve for future member dividends	General and other reserves	Total reserves			
(in millions of Canadian dollars)											
<b>BALANCE AS AT DECEMBER 31, 2016</b>	<b>\$ 5,292</b>	<b>\$ 88</b>	<b>\$ 1,529</b>	<b>\$ 514</b>	<b>\$ 983</b>	<b>\$ 459</b>	<b>\$ 13,610</b>	<b>\$ 15,052</b>	<b>\$ 22,475</b>	<b>\$ 818</b>	<b>\$ 23,293</b>
Net surplus earnings for the period after member dividends	-	-	1,589	-	-	-	-	-	1,589	34	1,623
Other comprehensive income for the period	-	-	157	(172)	-	-	-	-	(15)	4	(11)
Comprehensive income for the period	-	-	1,746	(172)	-	-	-	-	1,574	38	1,612
Issuance of F capital shares	354	-	-	-	-	-	-	-	354	-	354
Other net change in capital stock	(271)	-	-	-	-	-	-	-	(271)	-	(271)
Issuance of share capital	-	4	-	-	-	-	-	-	4	-	4
Redemption of share capital	-	-	-	-	-	-	-	-	-	(8)	(8)
Remuneration on capital stock	-	-	(209)	-	-	-	-	-	(209)	-	(209)
Dividends	-	-	(4)	-	-	-	-	-	(4)	(30)	(34)
Transfer from undistributed surplus earnings (to reserves)	-	-	(1,275)	-	31	(11)	1,255	1,275	-	-	-
Transactions related to put options	-	-	-	-	-	-	6	6	6	(3)	3
Other	-	-	5	-	-	-	-	-	5	(1)	4
<b>BALANCE AS AT SEPTEMBER 30, 2017</b>	<b>\$ 5,375</b>	<b>\$ 92</b>	<b>\$ 1,792</b>	<b>\$ 342</b>	<b>\$ 1,014</b>	<b>\$ 448</b>	<b>\$ 14,871</b>	<b>\$ 16,333</b>	<b>\$ 23,934</b>	<b>\$ 814</b>	<b>\$ 24,748</b>
<b>BALANCE AS AT DECEMBER 31, 2015</b>	<b>\$ 5,158</b>	<b>\$ 86</b>	<b>\$ 1,793</b>	<b>\$ 589</b>	<b>\$ 983</b>	<b>\$ 479</b>	<b>\$ 11,402</b>	<b>\$ 12,864</b>	<b>\$ 20,490</b>	<b>\$ 1,235</b>	<b>\$ 21,725</b>
Net surplus earnings for the period after member dividends	-	-	1,148	-	-	-	-	-	1,148	52	1,200
Other comprehensive income for the period	-	-	(643)	170	-	-	-	-	(473)	(2)	(475)
Comprehensive income for the period	-	-	505	170	-	-	-	-	675	50	725
Issuance of F capital shares	527	-	-	-	-	-	-	-	527	-	527
Other net change in capital stock	(413)	-	-	-	-	-	-	-	(413)	-	(413)
Issuance of share capital	-	3	-	-	-	-	-	-	3	3	6
Redemption of share capital	-	-	-	-	-	-	-	-	-	(3)	(3)
Remuneration on capital stock	-	-	(208)	-	-	-	-	-	(208)	-	(208)
Dividends	-	-	(4)	-	-	-	-	-	(4)	(26)	(30)
Transfer from participating contract holders	-	-	-	34	-	-	362	362	396	(396)	-
Transfer from undistributed surplus earnings (to reserves)	-	-	(741)	-	-	(21)	762	741	-	-	-
Transactions related to put options	-	-	-	-	-	-	1	1	1	(6)	(5)
Other	-	-	-	(3)	-	-	3	3	-	(8)	(8)
<b>BALANCE AS AT SEPTEMBER 30, 2016</b>	<b>\$ 5,272</b>	<b>\$ 89</b>	<b>\$ 1,345</b>	<b>\$ 790</b>	<b>\$ 983</b>	<b>\$ 458</b>	<b>\$ 12,530</b>	<b>\$ 13,971</b>	<b>\$ 21,467</b>	<b>\$ 849</b>	<b>\$ 22,316</b>

The accompanying notes are an integral part of the Condensed Interim Combined Financial Statements.

**COMBINED STATEMENTS OF CASH FLOWS**

(unaudited)

(in millions of Canadian dollars)	For the nine-month periods ended September 30	
	2017	2016
<b>CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES</b>		
Operating surplus earnings	\$ 2,131	\$ 1,588
Non-cash adjustments:		
Depreciation of property, plant and equipment and investment property and amortization of intangible assets	191	198
Net change in insurance contract liabilities	455	2,254
Provision for credit losses	260	264
Impairment on available-for-sale securities recognized in net income	5	22
Net realized gains on available-for-sale securities	(184)	(143)
Other	166	44
Change in operating assets and liabilities:		
Securities at fair value through profit and loss	(2,964)	(3,397)
Securities borrowed or purchased under reverse repurchase agreements	(2,652)	204
Loans	(8,226)	(5,023)
Derivative financial instruments, net amount	1,316	850
Net amounts receivable from and payable to clients, brokers and financial institutions	596	(388)
Deposits	11,357	4,763
Commitments related to securities sold short	2,053	2,210
Commitments related to securities lent or sold under repurchase agreements	(788)	(285)
Other	(646)	(1,271)
Payment of the contingent consideration	(243)	(121)
Income taxes paid on surplus earnings	(445)	(379)
Payment of member dividends	(145)	(157)
	<b>2,237</b>	<b>1,233</b>
<b>CASH FLOWS FROM (USED IN) FINANCING ACTIVITIES</b>		
Redemption of subordinated notes	-	(500)
Purchase of debt securities and subordinated notes from third parties on the market	(21)	-
Issuance of F capital shares	229	426
Other net change in capital stock	(271)	(413)
Remuneration on capital stock	(84)	(107)
Issuance of share capital	4	6
Redemption of share capital	(8)	(3)
Dividends paid	(34)	(30)
Exercise of put options written on non-controlling interests	(14)	(17)
	<b>(199)</b>	<b>(638)</b>
<b>CASH FLOWS FROM (USED IN) INVESTING ACTIVITIES</b>		
Purchase of available-for-sale securities	(44,509)	(37,811)
Proceeds from disposals of available-for-sale securities	20,006	14,483
Proceeds from maturities of available-for-sale securities	22,405	23,287
Disposals of subsidiaries, net of cash and cash equivalents sold	684	-
Payment of the contingent consideration recognized at acquisition date	(23)	(34)
Acquisitions of property, plant and equipment, intangible assets and investment property	(212)	(307)
	<b>(1,649)</b>	<b>(382)</b>
<b>Net increase in cash and cash equivalents</b>	<b>389</b>	<b>213</b>
Cash and cash equivalents at beginning of period	1,876	1,716
<b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>	<b>\$ 2,265</b>	<b>\$ 1,929</b>
<b>Supplemental information on cash flows from (used in) operating activities</b>		
Interest paid	\$ 1,409	\$ 1,507
Interest and dividends received	5,438	5,419

The accompanying notes are an integral part of the Condensed Interim Combined Financial Statements.



# NOTES TO THE CONDENSED INTERIM COMBINED FINANCIAL STATEMENTS

(unaudited)

## NOTE 1 – INFORMATION ON DESJARDINS GROUP

### NATURE OF OPERATIONS

Desjardins Group is made up of the Desjardins caisses in Quebec and Ontario, the *Fédération des caisses Desjardins du Québec* (the Federation) and its subsidiaries, the *Fédération des caisses populaires de l'Ontario* and the *Fonds de sécurité Desjardins*. A number of the subsidiaries are active across Canada. The address of its head office is 100 Des Commandeurs Street, Lévis, Quebec, Canada.

### BASIS OF PRESENTATION OF THE COMBINED FINANCIAL STATEMENTS

As an integrated financial services group, Desjardins Group is a complete economic entity. These unaudited Condensed Interim Combined Financial Statements (the Interim Combined Financial Statements) have been prepared to present the financial position, the financial performance and the cash flows of this economic entity. The Desjardins caisses exercise a collective power over the Federation, which is the cooperative entity responsible for assuming orientation, framework, coordination and development activities for Desjardins Group. The role of the Federation is also to protect the interests of Desjardins Group members.

As Desjardins caisses and the Federation are financial services cooperatives, these Interim Combined Financial Statements differ from the consolidated financial statements of a group with a traditional organizational structure. Consequently, the Combined Financial Statements of Desjardins Group are a combination of the accounts of the Desjardins caisses of Quebec, the caisses populaires of Ontario, the Federation, the *Fédération des caisses populaires de l'Ontario* and the entities controlled by them, namely the Federation's subsidiaries and the *Fonds de sécurité Desjardins*. The capital stock of Desjardins Group represents the aggregate of the capital stock issued by the caisses, the Federation and the *Fédération des caisses populaires de l'Ontario*.

## NOTE 2 – BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

### BASIS OF PRESENTATION

#### STATEMENT OF COMPLIANCE

Pursuant to the *Act Respecting Financial Services Cooperatives*, these Interim Combined Financial Statements have been prepared by Desjardins Group's management in accordance with the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB), more specifically in accordance with International Accounting Standard (IAS) 34, "Interim Financial Reporting", and the accounting requirements of the *Autorité des marchés financiers* (AMF) in Quebec, which do not differ from IFRS. Certain comparative figures have been reclassified to conform with the presentation of the Combined Financial Statements for the current period. These reclassifications had no impact on Desjardins Group's profit or loss or total assets and liabilities.

These Interim Combined Financial Statements should be read in conjunction with the audited Annual Combined Financial Statements (the Annual Combined Financial Statements) for the year ended December 31, 2016, and the shaded areas of section 4.1, "Risk management", of the related Management's Discussion and Analysis, which are an integral part of the Annual Combined Financial Statements. All accounting policies were applied as described in Note 2, "Basis of presentation and significant accounting policies", to the Annual Combined Financial Statements.

These Interim Combined Financial Statements were approved by the Board of Directors of Desjardins Group, which is the Board of Directors of the Federation, on November 10, 2017.

#### PRESENTATION AND FUNCTIONAL CURRENCY

These Interim Combined Financial Statements are expressed in Canadian dollars, which is also the functional currency of Desjardins Group. Dollar amounts presented in the tables of the Notes to the Interim Combined Financial Statements are in millions of dollars, unless otherwise stated.

**NOTE 2 – BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES *(continued)*****FUTURE ACCOUNTING CHANGES**

Accounting standards issued by the IASB, but not yet effective as at December 31, 2016, are described in Note 2, "Basis of presentation and significant accounting policies", to the Annual Combined Financial Statements. The IASB since issued the following accounting standard.

**IFRS 17, "Insurance Contracts"**

In May 2017, the IASB issued IFRS 17, "Insurance Contracts", which will replace the current standard, IFRS 4, "Insurance Contracts". IFRS 17 sets out the recognition, measurement, presentation and disclosure requirements applicable to all insurance contracts.

IFRS 17 requires that insurance contract liabilities be measured using a general model based on present value. This general model uses assumptions as at the reporting date to estimate the amount, timing and uncertainty of future cash flows and takes into account market interest rates and the impact of insurance contract holder options and guarantees.

In addition, under IFRS 17, profits on the sale of insurance policies will no longer be recognized upon initial recognition, but will instead be deferred as a separate liability and recognized in profit or loss over the contract term as services are provided.

Desjardins Group will have to apply IFRS 17 effective January 1, 2021 and is currently assessing the impact of adopting this standard.

## NOTE 3 – CARRYING AMOUNT OF FINANCIAL INSTRUMENTS

### CLASSIFICATION AND CARRYING AMOUNT OF FINANCIAL INSTRUMENTS

The following tables present the carrying amount of all financial assets and liabilities according to their classification in the categories defined in the financial instrument standards as well as the carrying amount of financial instruments designated as hedging instruments.

	At fair value through profit or loss					
	Held for trading	Designated as at fair value through profit or loss	Available for sale	Loans and receivables, and financial liabilities at amortized cost	Derivatives designated as hedging instruments	Total
As at September 30, 2017						
Financial assets						
Cash and deposits with financial institutions	\$ 22	\$ 487	\$ 455	\$ 1,301	\$ -	\$ 2,265
Securities						
Securities at fair value through profit or loss	15,138	18,708	-	-	-	33,846
Available-for-sale securities	-	-	24,156	-	-	24,156
Securities borrowed or purchased under reverse repurchase agreements	-	-	-	10,342	-	10,342
Loans <sup>(1)</sup>	-	-	-	173,981	-	173,981
Other financial assets						
Clients' liability under acceptances	-	-	-	141	-	141
Premiums receivable	-	-	-	2,137	-	2,137
Derivative financial instruments	2,743	-	-	-	284	3,027
Amounts receivable from clients, brokers and financial institutions	-	-	-	4,525	-	4,525
Other	-	-	-	1,590	-	1,590
Total financial assets	\$ 17,903	\$ 19,195	\$ 24,611	\$ 194,017	\$ 284	\$ 256,010
Financial liabilities						
Deposits	\$ -	\$ -	\$ -	\$ 171,903	\$ -	\$ 171,903
Other financial liabilities						
Acceptances	-	-	-	141	-	141
Commitments related to securities sold short	10,249	-	-	-	-	10,249
Commitments related to securities lent or sold under repurchase agreements	-	-	-	9,535	-	9,535
Derivative financial instruments	2,406	-	-	-	491	2,897
Amounts payable to clients, brokers and financial institutions	-	-	-	7,263	-	7,263
Other	291	-	-	3,582	-	3,873
Subordinated notes	-	-	-	1,357	-	1,357
Total financial liabilities	\$ 12,946	\$ -	\$ -	\$ 193,781	\$ 491	\$ 207,218

<sup>(1)</sup> For more information, see Note 6, "Loans and allowance for credit losses".

**NOTE 3 – CARRYING AMOUNT OF FINANCIAL INSTRUMENTS (continued)****CLASSIFICATION AND CARRYING AMOUNT OF FINANCIAL INSTRUMENTS (continued)**

As at December 31, 2016	At fair value through profit or loss		Available for sale	Loans and receivables, and financial liabilities at amortized cost	Derivatives designated as hedging instruments	Total
	Held for trading	Designated as at fair value through profit or loss				
<b>Financial assets</b>						
Cash and deposits with financial institutions	\$ 21	\$ 122	\$ 195	\$ 1,538	\$ -	\$ 1,876
Securities						
Securities at fair value through profit or loss	12,363	18,642	-	-	-	31,005
Available-for-sale securities	-	-	22,280	-	-	22,280
Securities borrowed or purchased under reverse repurchase agreements	-	-	-	7,690	-	7,690
Loans <sup>(1)</sup>	-	-	-	166,015	-	166,015
Other financial assets						
Clients' liability under acceptances	-	-	-	11	-	11
Premiums receivable	-	-	-	1,957	-	1,957
Derivative financial instruments	2,253	-	-	-	1,319	3,572
Amounts receivable from clients, brokers and financial institutions	-	-	-	2,532	-	2,532
Other	-	-	-	1,173	-	1,173
<b>Total financial assets</b>	<b>\$ 14,637</b>	<b>\$ 18,764</b>	<b>\$ 22,475</b>	<b>\$ 180,916</b>	<b>\$ 1,319</b>	<b>\$ 238,111</b>
<b>Financial liabilities</b>						
Deposits	\$ -	\$ -	\$ -	\$ 160,546	\$ -	\$ 160,546
Other financial liabilities						
Acceptances	-	-	-	11	-	11
Commitments related to securities sold short	8,196	-	-	-	-	8,196
Commitments related to securities lent or sold under repurchase agreements	-	-	-	10,323	-	10,323
Derivative financial instruments	1,625	-	-	-	432	2,057
Amounts payable to clients, brokers and financial institutions	-	-	-	4,659	-	4,659
Other	432	-	-	3,870	-	4,302
Subordinated notes	-	-	-	1,378	-	1,378
<b>Total financial liabilities</b>	<b>\$ 10,253</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 180,787</b>	<b>\$ 432</b>	<b>\$ 191,472</b>

<sup>(1)</sup> For more information, see Note 6, "Loans and allowance for credit losses".

## NOTE 4 – FAIR VALUE OF FINANCIAL INSTRUMENTS

### DETERMINATION OF THE FAIR VALUE OF FINANCIAL INSTRUMENTS

There is little subjectivity in the determination of the fair value of financial instruments, especially securities and commitments related to securities sold short, obtained from quoted prices on active markets. This fair value is based on the quoted price within the bid-ask spread that is most representative of fair value in the circumstances.

If there are no quoted prices on active markets, fair value is determined using models that maximize the use of observable inputs and minimize the use of unobservable inputs. In such cases, fair value estimates are established using valuation techniques such as cash flow discounting, comparisons with similar financial instruments, option pricing models and other valuation techniques commonly used by market participants, if these techniques have been demonstrated to provide reliable estimates. Valuation techniques rely on assumptions concerning the amount and timing of estimated future cash flows and discount rates that are mainly based on observable data, such as interest rate yield curves, exchange rates, credit curves and volatility factors. When one or several material inputs are not observable on the market, fair value is determined mainly based on internal inputs and estimates that take into account the characteristics specific to the financial instrument and any factor relevant to the measurement. For complex financial instruments, significant judgment is made in determining the valuation technique to be used and in selecting inputs and adjustments associated with this technique. Due to the need to use estimates and make judgments when applying many valuation techniques, fair value estimates for identical or similar assets may differ between entities. Fair value reflects market conditions on a given date and may not be representative of future fair values. It should not be considered as being realizable in the event of immediate settlement of these instruments.

For more information on the valuation techniques used to determine the fair value of the main financial instruments, refer to Note 2, “Basis of presentation and significant accounting policies”, to the Annual Combined Financial Statements.

### Financial instruments whose fair value equals carrying amount

The carrying amount of certain financial instruments that mature in the next 12 months is a reasonable approximation of their fair value. These financial instruments include the following items: “Cash and deposits with financial institutions”; “Securities borrowed or purchased under reverse repurchase agreements”; “Clients’ liability under acceptances”; “Premiums receivable”; “Amounts receivable from clients, brokers and financial institutions”; some items included in “Other assets – Other”; “Acceptances”; “Commitments related to securities lent or sold under repurchase agreements”; “Amounts payable to clients, brokers and financial institutions”; and some items included in “Other liabilities – Other”.

### FAIR VALUE OF FINANCIAL INSTRUMENTS

The following table presents financial instruments whose carrying amount does not equal fair value.

	As at September 30, 2017		As at December 31, 2016	
	Carrying amount	Fair value	Carrying amount	Fair value
<b>Financial assets</b>				
Loans	\$ 173,981	\$ 173,679	\$ 166,015	\$ 166,246
<b>Financial liabilities</b>				
Deposits	171,903	171,993	160,546	160,895
Subordinated notes	1,357	1,465	1,378	1,521

### FAIR VALUE HIERARCHY

The fair value measurement of financial instruments is determined using the following three-level fair value hierarchy:

- Level 1 – Measurement based on quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 – Valuation techniques based primarily on observable market data;
- Level 3 – Valuation techniques not based primarily on observable market data.

### Transfers between levels

Transfers between hierarchy levels for instruments measured at fair value are made at the reporting date.

**NOTE 4 – FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)****HIERARCHY OF FINANCIAL INSTRUMENTS MEASURED AT FAIR VALUE**

The following tables present the hierarchy for financial instruments measured at fair value in the Combined Balance Sheets.

<b>As at September 30, 2017</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
<b>Financial assets</b>				
<b>Financial assets at fair value through profit or loss</b>				
Cash and deposits with financial institutions	\$ 311	\$ 198	\$ -	\$ 509
Securities at fair value through profit or loss				
Debt securities issued or guaranteed by				
Canadian governmental entities	7,518	1,191	-	8,709
Provincial governmental entities and municipal corporations in Canada	16,573	1,507	-	18,080
School or public corporations in Canada	13	93	-	106
Foreign public administrations	437	-	-	437
Other securities				
Financial institutions	29	1,388	58	1,475
Other issuers	-	2,469	921	3,390
Equity securities	1,222	230	197	1,649
	26,103	7,076	1,176	34,355
Derivative financial instruments				
Interest rate contracts	-	1,036	-	1,036
Foreign exchange contracts	-	437	-	437
Other contracts	-	1,554	-	1,554
	-	3,027	-	3,027
<b>Total financial assets at fair value through profit or loss</b>	<b>26,103</b>	<b>10,103</b>	<b>1,176</b>	<b>37,382</b>
<b>Available-for-sale financial assets</b>				
Cash and deposits with financial institutions	175	280	-	455
Available-for-sale securities				
Debt securities issued or guaranteed by				
Canadian governmental entities	5,383	2,259	-	7,642
Provincial governmental entities and municipal corporations in Canada	7,908	1,160	-	9,068
School or public corporations in Canada	15	-	-	15
Foreign public administrations	9	21	-	30
Other securities				
Financial institutions	-	3,575	-	3,575
Other issuers	5	604	96	705
Equity securities	2,239	619	263	3,121
<b>Total available-for-sale financial assets</b>	<b>15,734</b>	<b>8,518</b>	<b>359</b>	<b>24,611</b>
Financial instruments of segregated funds	5,602	7,041	28	12,671
<b>Total financial assets</b>	<b>\$ 47,439</b>	<b>\$ 25,662</b>	<b>\$ 1,563</b>	<b>\$ 74,664</b>
<b>Financial liabilities</b>				
<b>Financial liabilities held for trading</b>				
Other liabilities				
Commitments related to securities sold short	\$ 10,150	\$ 99	\$ -	\$ 10,249
Other	-	-	291	291
	10,150	99	291	10,540
Derivative financial instruments				
Interest rate contracts	-	989	-	989
Foreign exchange contracts	-	417	-	417
Other contracts	-	1,491	-	1,491
	-	2,897	-	2,897
<b>Total financial liabilities</b>	<b>\$ 10,150</b>	<b>\$ 2,996</b>	<b>\$ 291</b>	<b>\$ 13,437</b>

**NOTE 4 – FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)****HIERARCHY OF FINANCIAL INSTRUMENTS MEASURED AT FAIR VALUE (continued)**

As at December 31, 2016	Level 1	Level 2	Level 3	Total
<b>Financial assets</b>				
<b>Financial assets at fair value through profit or loss</b>				
Cash and deposits with financial institutions	\$ 7	\$ 136	\$ -	\$ 143
Securities at fair value through profit or loss				
Debt securities issued or guaranteed by				
Canadian governmental entities	7,569	1,026	-	8,595
Provincial governmental entities and municipal corporations in Canada	14,790	1,165	-	15,955
School or public corporations in Canada	19	97	-	116
Foreign public administrations	231	-	-	231
Other securities				
Financial institutions	29	1,009	60	1,098
Other issuers	-	2,624	996	3,620
Equity securities	1,066	227	97	1,390
	23,711	6,284	1,153	31,148
Derivative financial instruments				
Interest rate contracts	-	1,049	-	1,049
Foreign exchange contracts	-	1,183	-	1,183
Other contracts	-	1,340	-	1,340
	-	3,572	-	3,572
<b>Total financial assets at fair value through profit or loss</b>	<b>23,711</b>	<b>9,856</b>	<b>1,153</b>	<b>34,720</b>
<b>Available-for-sale financial assets</b>				
Cash and deposits with financial institutions	19	176	-	195
Available-for-sale securities				
Debt securities issued or guaranteed by				
Canadian governmental entities	4,749	2,184	-	6,933
Provincial governmental entities and municipal corporations in Canada	8,971	1,311	-	10,282
School or public corporations in Canada	15	-	-	15
Foreign public administrations	10	23	-	33
Other securities				
Financial institutions	-	1,317	-	1,317
Other issuers	5	493	101	599
Equity securities	2,384	587	130	3,101
<b>Total available-for-sale financial assets</b>	<b>16,153</b>	<b>6,091</b>	<b>231</b>	<b>22,475</b>
Financial instruments of segregated funds	5,331	6,627	20	11,978
<b>Total financial assets</b>	<b>\$ 45,195</b>	<b>\$ 22,574</b>	<b>\$ 1,404</b>	<b>\$ 69,173</b>
<b>Financial liabilities</b>				
<b>Financial liabilities held for trading</b>				
Other liabilities				
Commitments related to securities sold short	\$ 8,069	\$ 127	\$ -	\$ 8,196
Other	-	-	432	432
	8,069	127	432	8,628
Derivative financial instruments				
Interest rate contracts	-	402	-	402
Foreign exchange contracts	-	371	-	371
Other contracts	-	1,284	-	1,284
	-	2,057	-	2,057
<b>Total financial liabilities</b>	<b>\$ 8,069</b>	<b>\$ 2,184</b>	<b>\$ 432</b>	<b>\$ 10,685</b>

During the nine-month period ended September 30, 2017, no material transfers attributable to changes in the observability of market data were made between hierarchy levels for instruments measured at fair value. During the year ended December 31, 2016, ABTNs having a carrying amount of \$800 million were transferred from Level 3 to Level 2 as they were settled during the first quarter of 2017 and the unobservable inputs with respect to the related illiquidity premium were no longer deemed significant to the measurement of fair value. No other material transfers attributable to changes in the observability of market data between hierarchy levels for instruments measured at fair value were made during the year ended December 31, 2016.

**NOTE 4 – FAIR VALUE OF FINANCIAL INSTRUMENTS *(continued)*****FAIR VALUE OF FINANCIAL INSTRUMENTS CATEGORIZED WITHIN LEVEL 3****Valuation process for financial instruments categorized within Level 3**

Desjardins Group has implemented various key controls and procedures to ensure that financial instruments categorized within Level 3 are appropriately and reliably measured. The financial governance framework provides for independent monitoring and segregation of duties in that respect. During the nine-month period ended September 30, 2017, no significant changes were made to the key controls and procedures as well as the valuation techniques for financial instruments categorized within Level 3. For more information on the valuation process for financial instruments categorized within Level 3, refer to Note 4, "Fair value of financial instruments", to the Annual Combined Financial Statements.

**Sensitivity of financial instruments categorized within Level 3**

Desjardins Group performs sensitivity analyses to measure the fair value of financial instruments categorized within Level 3. Changing unobservable inputs to one or more reasonably possible alternative assumptions does not significantly change the fair value of financial instruments categorized within Level 3.

**Valuation techniques and inputs used to measure the fair value of financial instruments categorized within Level 3**

During the nine-month period ended September 30, 2017, no changes were made to valuation techniques. Some changes were made to input value ranges used to determine fair value, but they did not result in material changes to the fair value of financial instruments categorized within Level 3.



## NOTE 4 – FAIR VALUE OF FINANCIAL INSTRUMENTS *(continued)*

### FAIR VALUE OF FINANCIAL INSTRUMENTS CATEGORIZED WITHIN LEVEL 3 *(continued)*

#### Changes in fair value of financial instruments categorized within Level 3

The following tables present the changes in fair value of financial instruments categorized within Level 3 of the hierarchy, namely financial instruments whose fair value is determined using valuation techniques not based mainly on observable market data.

For the nine-month period ended September 30, 2017	Balance at beginning of period	Realized gains / losses recognized in profit or loss <sup>(1)</sup>	Unrealized gains / losses recognized in profit or loss <sup>(2)</sup>	Unrealized gains / losses recognized in other comprehensive income <sup>(3)</sup>	Transfers of instruments into (out of) Level 3	Purchases / Issuances	Sales / Settlements	Balance at end of period
<b>Financial assets</b>								
<b>Financial assets at fair value through profit or loss</b>								
Securities at fair value through profit or loss								
Other securities								
Financial institutions								
Mortgage bonds	\$ 60	\$ -	\$ (2)	\$ -	\$ -	\$ -	\$ -	\$ 58
Other issuers								
Hedge funds	7	-	4	-	-	-	-	11
Asset-backed term notes	8	-	2	-	-	-	(3)	7
Mortgage bonds	981	-	(23)	-	-	-	(55)	903
Equity securities	97	(1)	8	-	-	130	(37)	197
<b>Total financial assets at fair value through profit or loss</b>	<b>1,153</b>	<b>(1)</b>	<b>(11)</b>	<b>-</b>	<b>-</b>	<b>130</b>	<b>(95)</b>	<b>1,176</b>
<b>Available-for-sale financial assets</b>								
Available-for-sale securities								
Other securities								
Other issuers								
Mortgage bonds	101	-	-	(3)	-	-	(2)	96
Equity securities	130	-	2	19	-	116	(4)	263
<b>Total available-for-sale financial assets</b>	<b>231</b>	<b>-</b>	<b>2</b>	<b>16</b>	<b>-</b>	<b>116</b>	<b>(6)</b>	<b>359</b>
Financial instruments of segregated funds	20	-	2	-	(4)	13	(3)	28
<b>Total financial assets</b>	<b>\$ 1,404</b>	<b>\$ (1)</b>	<b>\$ (7)</b>	<b>\$ 16</b>	<b>\$ (4)</b>	<b>\$ 259</b>	<b>\$ (104)</b>	<b>\$ 1,563</b>
<b>Financial liabilities</b>								
<b>Financial liabilities held for trading</b>								
Other liabilities - Other								
Financial liability related to put options	\$ 68	\$ -	\$ 6	\$ -	\$ -	\$ -	\$ (12)	\$ 62
Financial liability related to the contingent consideration	364	-	131	-	-	-	(266)	229
<b>Total financial liabilities</b>	<b>\$ 432</b>	<b>\$ -</b>	<b>\$ 137</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ (278)</b>	<b>\$ 291</b>

<sup>(1)</sup> Realized gains or losses on financial assets held for trading and designated as at fair value through profit or loss are presented under "Net income (loss) on securities at fair value through profit or loss". Realized gains or losses on available-for-sale financial assets are recognized under "Net income on available-for-sale securities".

<sup>(2)</sup> Unrealized gains or losses on financial assets held for trading and designated as at fair value through profit or loss are presented under "Net income (loss) on securities at fair value through profit or loss".

<sup>(3)</sup> Unrealized gains or losses on available-for-sale financial assets are recognized under "Net unrealized gains (losses) on available-for-sale securities" in the Combined Statements of Comprehensive Income.

**NOTE 4 – FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)****FAIR VALUE OF FINANCIAL INSTRUMENTS CATEGORIZED WITHIN LEVEL 3 (continued)****Changes in fair value of financial instruments categorized within Level 3 (continued)**

For the nine-month period ended September 30, 2016	Balance at beginning of period	Realized gains / losses recognized in profit or loss <sup>(1)</sup>	Unrealized gains / losses recognized in profit or loss <sup>(2)</sup>	Unrealized gains / losses recognized in other comprehensive income <sup>(3)</sup>	Transfers of instruments into (out of) Level 3	Purchases / Issuances	Sales / Settlements	Balance at end of period
<b>Financial assets</b>								
<b>Financial assets at fair value through profit or loss</b>								
Securities at fair value through profit or loss								
Other securities								
Financial institutions								
Mortgage bonds	\$ 72	\$ -	\$ (1)	\$ -	\$ -	\$ -	\$ (10)	\$ 61
Other issuers								
Hedge funds	8	-	(1)	-	-	-	-	7
Asset-backed term notes	801	-	11	-	-	-	(3)	809
Mortgage bonds	1,043	-	11	-	-	13	(43)	1,024
Financial asset-backed securities	27	-	1	-	-	-	(28)	-
Equity securities	68	-	1	-	-	48	(16)	101
<b>Total financial assets at fair value through profit or loss</b>	<b>2,019</b>	<b>-</b>	<b>22</b>	<b>-</b>	<b>-</b>	<b>61</b>	<b>(100)</b>	<b>2,002</b>
<b>Available-for-sale financial assets</b>								
Available-for-sale securities								
Other securities								
Other issuers								
Mortgage bonds	106	-	-	1	-	-	(2)	105
Equity securities	131	1	(1)	25	(38)	24	(9)	133
<b>Total available-for-sale financial assets</b>	<b>237</b>	<b>1</b>	<b>(1)</b>	<b>26</b>	<b>(38)</b>	<b>24</b>	<b>(11)</b>	<b>238</b>
Financial instruments of segregated funds	8	-	-	-	-	5	-	13
<b>Total financial assets</b>	<b>\$ 2,264</b>	<b>\$ 1</b>	<b>\$ 21</b>	<b>\$ 26</b>	<b>\$ (38)</b>	<b>\$ 90</b>	<b>\$ (111)</b>	<b>\$ 2,253</b>
<b>Financial liabilities</b>								
<b>Financial liabilities held for trading</b>								
Other liabilities - Other								
Financial liability related to put options	\$ 79	\$ -	\$ 7	\$ -	\$ -	\$ -	\$ (12)	\$ 74
Financial liability related to the contingent consideration	258	-	129	-	-	-	(155)	232
Derivative financial instruments								
Other contracts - Other	38	-	-	-	(38)	-	-	-
<b>Total financial liabilities</b>	<b>\$ 375</b>	<b>\$ -</b>	<b>\$ 136</b>	<b>\$ -</b>	<b>\$ (38)</b>	<b>\$ -</b>	<b>\$ (167)</b>	<b>\$ 306</b>

<sup>(1)</sup> Realized gains or losses on financial assets held for trading and designated as at fair value through profit or loss are presented under "Net income (loss) on securities at fair value through profit or loss". Realized gains or losses on available-for-sale financial assets are recognized under "Net income on available-for-sale securities".

<sup>(2)</sup> Unrealized gains or losses on financial assets held for trading and designated as at fair value through profit or loss are presented under "Net income (loss) on securities at fair value through profit or loss".

<sup>(3)</sup> Unrealized gains or losses on available-for-sale financial assets are recognized under "Net unrealized gains (losses) on available-for-sale securities" in the Combined Statements of Comprehensive Income.

## NOTE 5 – SECURITIES

### UNREALIZED GAINS AND LOSSES ON AVAILABLE-FOR-SALE SECURITIES

The following tables present unrealized gains and losses on available-for-sale securities.

As at September 30, 2017	Amortized cost	Unrealized gross gains	Unrealized gross losses	Carrying amount
<b>Debt securities issued or guaranteed by</b>				
Canadian governmental entities	\$ 7,731	\$ 4	\$ 93	\$ 7,642
Provincial governmental entities and municipal corporations in Canada	9,073	79	84	9,068
School or public corporations in Canada	15	-	-	15
Foreign public administrations	31	-	1	30
<b>Other securities</b>				
Financial institutions	3,579	2	6	3,575
Other issuers	701	10	6	705
Equity securities	2,674	486	39	3,121
	<b>\$ 23,804</b>	<b>\$ 581</b>	<b>\$ 229</b>	<b>\$ 24,156</b>

As at December 31, 2016	Amortized cost	Unrealized gross gains	Unrealized gross losses	Carrying amount
<b>Debt securities issued or guaranteed by</b>				
Canadian governmental entities	\$ 6,928	\$ 20	\$ 15	\$ 6,933
Provincial governmental entities and municipal corporations in Canada	10,186	122	26	10,282
School or public corporations in Canada	15	-	-	15
Foreign public administrations	33	-	-	33
<b>Other securities</b>				
Financial institutions	1,314	4	1	1,317
Other issuers	583	17	1	599
Equity securities	2,711	436	46	3,101
	<b>\$ 21,770</b>	<b>\$ 599</b>	<b>\$ 89</b>	<b>\$ 22,280</b>

### Impairment losses recognized

During the three-month and nine-month periods ended September 30, 2017 and 2016, Desjardins Group concluded that there was no objective evidence of material impairment.

### SECURITIES – ASSET-BACKED TERM NOTES (ABTN)

Desjardins Group holds ABTNs from Master Asset Vehicles (MAV) having a fair value and a nominal value of \$7 million and \$35 million, respectively, as at September 30, 2017 (\$807 million and \$839 million as at December 31, 2016). In January 2017, substantially all ABTNs were settled, and a cash consideration of \$799 million, corresponding to the nominal value of these ABTNs, was received.

### Impact on profit or loss

An immaterial loss related to the fair value of ABTNs was recognized in Desjardins Group's Combined Statement of Income for the three-month period ended September 30, 2017 (gain of \$4 million for the three-month period ended September 30, 2016) and a gain of \$2 million was recognized for the nine-month period ended September 30, 2017 (gain of \$11 million for the nine-month period ended September 30, 2016).

## NOTE 6 – LOANS AND ALLOWANCE FOR CREDIT LOSSES

### LOANS, IMPAIRED LOANS AND ALLOWANCES FOR CREDIT LOSSES

The following tables present the credit quality of loans.

<b>As at September 30, 2017</b>	<b>Gross loans neither past due nor impaired</b>	<b>Gross loans past due but not impaired</b>	<b>Gross impaired loans</b>	<b>Individual allowances</b>	<b>Collective allowance<sup>(1)</sup></b>	<b>Net loans</b>
Residential mortgages	\$ 109,210	\$ 2,090	\$ 142	\$ 14	\$ 47	\$ 111,381
Consumer, credit card and other personal loans	22,514	764	83	12	156	23,193
Business and government	39,042	329	244	75	133	39,407
	<b>\$ 170,766</b>	<b>\$ 3,183</b>	<b>\$ 469</b>	<b>\$ 101</b>	<b>\$ 336</b>	<b>\$ 173,981</b>

<sup>(1)</sup> Includes the collective allowance on impaired loans of \$23 million.

<b>As at December 31, 2016</b>	<b>Gross loans neither past due nor impaired</b>	<b>Gross loans past due but not impaired</b>	<b>Gross impaired loans</b>	<b>Individual allowances</b>	<b>Collective allowance<sup>(1)</sup></b>	<b>Net loans</b>
Residential mortgages	\$ 104,344	\$ 2,177	\$ 174	\$ 19	\$ 48	\$ 106,628
Consumer, credit card and other personal loans	21,213	835	102	15	158	21,977
Business and government	36,780	590	256	87	129	37,410
	<b>\$ 162,337</b>	<b>\$ 3,602</b>	<b>\$ 532</b>	<b>\$ 121</b>	<b>\$ 335</b>	<b>\$ 166,015</b>

<sup>(1)</sup> Includes the collective allowance on impaired loans of \$22 million.

### GROSS LOANS PAST DUE BUT NOT IMPAIRED

The following tables present the aging of gross loans that are past due but not impaired.

<b>As at September 30, 2017</b>	<b>1 to 29 days</b>	<b>30 to 59 days</b>	<b>60 to 89 days</b>	<b>90 days or more</b>	<b>Total</b>
Residential mortgages	\$ 1,789	\$ 150	\$ 55	\$ 96	\$ 2,090
Consumer, credit card and other personal loans	567	120	52	25	764
Business and government	231	27	7	64	329
	<b>\$ 2,587</b>	<b>\$ 297</b>	<b>\$ 114</b>	<b>\$ 185</b>	<b>\$ 3,183</b>

<b>As at December 31, 2016</b>	<b>1 to 29 days</b>	<b>30 to 59 days</b>	<b>60 to 89 days</b>	<b>90 days or more</b>	<b>Total</b>
Residential mortgages	\$ 1,823	\$ 183	\$ 60	\$ 111	\$ 2,177
Consumer, credit card and other personal loans	598	149	60	28	835
Business and government	447	53	7	83	590
	<b>\$ 2,868</b>	<b>\$ 385</b>	<b>\$ 127</b>	<b>\$ 222</b>	<b>\$ 3,602</b>

### ALLOWANCES FOR CREDIT LOSSES

The following table presents the changes in allowances for credit losses.

	<b>Residential mortgages</b>		<b>Consumer, credit card and other personal loans</b>		<b>Business and government</b>		<b>Total</b>	
<b>For the nine-month periods ended September 30</b>	<b>2017</b>	<b>2016</b>	<b>2017</b>	<b>2016</b>	<b>2017</b>	<b>2016</b>	<b>2017</b>	<b>2016</b>
<b>Balance at beginning of period</b>	<b>\$ 68</b>	<b>\$ 65</b>	<b>\$ 191</b>	<b>\$ 189</b>	<b>\$ 254</b>	<b>\$ 307</b>	<b>\$ 513</b>	<b>\$ 561</b>
Provision for credit losses	16	19	233	239	11	6	260	264
Write-offs and recoveries	(22)	(18)	(238)	(233)	(27)	(19)	(287)	(270)
<b>Balance at end of period</b>	<b>\$ 62</b>	<b>\$ 66</b>	<b>\$ 186</b>	<b>\$ 195</b>	<b>\$ 238</b>	<b>\$ 294</b>	<b>\$ 486</b>	<b>\$ 555</b>
<b>Composed of:</b>								
Allowance for credit losses	\$ 61	\$ 65	\$ 168	\$ 154	\$ 208	\$ 243	\$ 437	\$ 462
Allowance for off-balance sheet items <sup>(1)</sup>	1	1	18	41	30	51	49	93

<sup>(1)</sup> The allowance for off-balance sheet items is presented under "Other liabilities – Other".

## NOTE 7 – INTERESTS IN OTHER ENTITIES

### SUBSIDIARIES

On January 1, 2017, the Federation amalgamated with *Caisse centrale Desjardins* by absorption thereof. As a result of this amalgamation, the Federation holds all the rights and assumes all the obligations of *Caisse centrale Desjardins*, in addition to its own rights and obligations. This transaction had no significant impact on Desjardins Group's Combined Balance Sheet on the date it was completed.

### COVERED BONDS

Under its covered bond program, Desjardins Group issues debt securities guaranteed by a pool of mortgage loans. A structured entity is in place to guarantee principal and interest payments owing to the holders of the covered bonds issued by Desjardins Group. The operations of this entity are included in the Combined Financial Statements of Desjardins Group as this entity is controlled by Desjardins Group. Desjardins Group sold residential mortgage loans to this entity and granted it financing to facilitate the acquisition of these assets. The financing granted by Desjardins Group may reach a maximum amount equal to the outstanding loans held by this entity for purposes of guaranteeing the covered bonds issues. Under the terms and conditions of each of the issuance agreements, Desjardins Group has limited access to the assets that are legally owned by this structured entity. The assets, totalling \$6,501 million as at September 30, 2017 (\$8,133 million as at December 31, 2016) are presented under "Loans – Residential mortgages", and the covered bonds, amounting to \$4,417 million as at September 30, 2017 (\$6,255 million as at December 31, 2016), are presented under "Deposits – Business and government" in the Combined Balance Sheets.

## NOTE 8 – DEPOSITS

Deposits consist of demand deposits (payable on demand), notice deposits (payable upon notice) and term deposits (payable on a fixed date). Demand deposits are interest-bearing or non-interest-bearing deposits, primarily accounts with chequing privileges, for which Desjardins Group does not have the right to require notice prior to withdrawal. Notice deposits are interest-bearing deposits, primarily savings accounts, for which Desjardins Group has the legal right to require notice prior to withdrawal. Term deposits are interest-bearing deposits, primarily fixed-term deposit accounts, guaranteed investment certificates or other similar instruments, with a term that generally varies from 1 day to 10 years and mature on a predetermined date.

The following table presents the breakdown of deposits.

	As at September 30, 2017				As at December 31, 2016			
	Payable on demand	Payable upon notice	Payable on a fixed date	Total	Payable on demand	Payable upon notice	Payable on a fixed date	Total
Individuals	\$ 45,621	\$ 3,691	\$ 50,208	\$ 99,520	\$ 42,513	\$ 3,772	\$ 49,993	\$ 96,278
Business and government	25,020	385	45,137	70,542	21,866	322	40,611	62,799
Deposit-taking institutions	1,357	-	484	1,841	1,343	-	126	1,469
	\$ 71,998	\$ 4,076	\$ 95,829	\$ 171,903	\$ 65,722	\$ 4,094	\$ 90,730	\$ 160,546

## NOTE 9 – SIGNIFICANT DISPOSALS

### DISPOSALS

#### Nine-month period ended September 30, 2017

On July 1, 2017, Desjardins Group completed the sale of two of its subsidiaries, Western Financial Group Inc., a financial services company, and Western Life Assurance Company, a life and health insurance company, to Trimont Financial Ltd., a subsidiary of The Wawanesa Mutual Insurance Company.

The assets and the liabilities of the two subsidiaries sold were as follows as at the date of disposal.

	As at July 1, 2017
<b>Net assets sold</b>	
Cash and deposits with financial institutions	\$ 82
Securities at fair value through profit or loss	123
Available-for-sale securities	59
Amounts receivable from clients, brokers and financial institutions	17
Reinsurance assets	55
Property, plant and equipment	17
Goodwill	293
Intangible assets	155
Deferred tax assets	3
Other assets	110
Insurance contract liabilities	(161)
Deferred tax liabilities	(40)
Other liabilities	(288)
	<b>\$ 425</b>
<b>Proceeds from disposal</b>	
Cash	722
Less: Costs directly attributable to the disposal	19
<b>Net proceeds from disposal</b>	<b>\$ 703</b>

A gain of \$278 million on the disposal of these subsidiaries was recognized under "Other income – Other", in the Combined Statement of Income for the nine-month period ended September 30, 2017.

The operations of these two subsidiaries were presented in the Property and Casualty Insurance Segment.

## NOTE 10 – CAPITAL STOCK

### ISSUANCE OF SHARES

During the nine-month period ended September 30, 2017, the Federation issued 22,835,848 F capital shares for a cash consideration of \$229 million. In addition, the Federation issued 12,535,746 F capital shares having a value of \$125 million as interest payments when the holders elected to receive their remuneration in F capital shares.

## NOTE 11 – ACCUMULATED OTHER COMPREHENSIVE INCOME

The following table presents the main components of “Accumulated other comprehensive income” (net of taxes).

	As at September 30, 2017		As at December 31, 2016	
	Group's share	Non-controlling interests' share	Group's share	Non-controlling interests' share
<b>Items that will be reclassified subsequently to the Combined Statements of Income</b>				
Net unrealized gains on available-for-sale securities	\$ 278	\$ 17	\$ 376	\$ 14
Net gains on derivative financial instruments designated as cash flow hedges	63	1	136	1
Net unrealized exchange gains on the translation of a net investment in a foreign operation, net of hedging transactions	1	-	2	-
<b>Accumulated other comprehensive income</b>	<b>\$ 342</b>	<b>\$ 18</b>	<b>\$ 514</b>	<b>\$ 15</b>

## NOTE 12 – CAPITAL MANAGEMENT

The goal of capital management at Desjardins Group is to ensure that a sufficient level of high-quality capital is maintained for the following reasons: to have flexibility for its development, to maintain favourable credit ratings and to maintain the confidence of depositors and financial markets.

Desjardins Group's capital ratios are calculated according to the guideline on adequacy of capital base standards applicable to financial services cooperatives (the guideline) issued by the AMF.

Designated by the AMF as a domestic systemically important financial institution, Desjardins Group must maintain a minimum Tier 1A capital ratio of 8.0%. In addition, Tier 1 capital ratio and total capital ratio must be above 9.5% and 11.5%, respectively. The minimum requirement for the leverage ratio is 3.0%.

As mentioned in Note 10, “Capital stock”, the Federation issued F capital shares in 2017 for gross proceeds of \$354 million, of which \$125 million was as interest payments to holders who elected to receive their remuneration in shares.

As at September 30, 2017, Desjardins Group was in compliance with the AMF's capital ratio and leverage ratio regulatory requirements.

(in millions of dollars and as a percentage)	As at September 30, 2017	As at December 31, 2016
<b>Capital</b>		
Tier 1A capital	\$ 20,410	\$ 18,720
Tier 1 capital	20,422	18,732
Total capital	20,838	19,343
<b>Risk-weighted assets for capital ratio calculation purposes<sup>(1)</sup></b>		
For Tier 1A capital	114,398	108,143
For Tier 1 capital	114,398	108,143
For total capital	114,398	108,143
<b>Risk-weighted assets for total capital calculation purposes<sup>(1)</sup></b>		
Credit risk	100,278	93,018
Market risk	2,289	1,810
Operational risk	11,831	13,315
<b>Total risk-weighted assets</b>	<b>\$ 114,398</b>	<b>\$ 108,143</b>
<b>Ratios and leverage ratio exposure</b>		
Tier 1A capital	17.8%	17.3%
Tier 1 capital	17.9	17.3
Total capital	18.2	17.9
Leverage	8.3	8.1
Leverage ratio exposure	\$ 246,933	\$ 230,472

<sup>(1)</sup> Takes into account the requirements of the CVA charge that have been phased in since January 1, 2014 to calculate the Tier 1A, Tier 1 and total capital ratios, which are 72%, 77% and 81%, respectively. They will reach 100% for each category by 2019.

## NOTE 13 – NET INCOME (LOSS) ON SECURITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

### FINANCIAL INSTRUMENTS HELD FOR TRADING

The following table presents the impact of income from financial instruments held for trading on the Combined Statements of Income.

	For the three-month periods ended September 30		For the nine-month periods ended September 30	
	2017	2016	2017	2016
<b>Income</b>				
Net interest income	\$ 9	\$ 8	\$ 30	\$ 31
Net income (loss) on securities at fair value through profit or loss	(27)	(8)	(35)	326
	\$ (18)	\$ -	\$ (5)	\$ 357

### FINANCIAL INSTRUMENTS DESIGNATED AS AT FAIR VALUE THROUGH PROFIT OR LOSS

The following table presents the impact of income from financial instruments designated as at fair value through profit or loss on the Combined Statements of Income.

	For the three-month periods ended September 30		For the nine-month periods ended September 30	
	2017	2016	2017	2016
<b>Income</b>				
Net interest income	\$ 4	\$ -	\$ 10	\$ 1
Net income (loss) on securities at fair value through profit or loss	(457)	393	328	1,449
	\$ (453)	\$ 393	\$ 338	\$ 1,450



## NOTE 14 – SEGMENTED INFORMATION

Desjardins Group's financial reporting is grouped by activities, which are defined based on the needs of its members and clients and the markets in which Desjardins Group operates and reflect Desjardins Group's internal management method. During the first quarter of 2017, certain changes were made to business segments to reflect management's decisions as to how each segment is managed. Desjardins Group's financial results are grouped in three business segments, namely Personal and Business Services, Wealth Management and Life and Health Insurance, and Property and Casualty Insurance, plus an Other category. Prior period comparative amounts have been restated to reflect these reclassifications.

The Personal and Business Services segment offers Desjardins Group's members and clients a comprehensive, integrated offering designed to meet the needs of individuals, businesses, institutions, not-for-profit organizations and cooperatives through the Desjardins caisse network, the Desjardins Business centres as well as specialized teams. This offering meets a range of needs including day-to-day and convenience transactions, savings, card and payment services, financing, specialty services, access to capital markets, development capital and business ownership transfers and advice. This segment also offers its products and services through complementary distribution networks and mortgage representatives, by phone, online and via applications for mobile devices, as well as ATMs. The operations of *Fonds de sécurité Desjardins* and certain support functions provided by the Federation to this segment, which were previously presented in the Other category, have been presented in this segment since the first quarter of 2017.

The Wealth Management and Life and Health Insurance segment offers members and clients of Desjardins Group a range of products and services tailored to the changing wealth management and financial security needs of individuals, groups, businesses and cooperatives. The products and services of the Wealth Management and Life and Health Insurance segment are distributed through advisors and financial planners across the Desjardins caisse network and in the Private Management team, financial security advisors, life and health insurance and employee benefits representatives and brokers, and securities brokers. Certain product lines are also distributed online, via applications for mobile devices and through client care centres.

The Property and Casualty Insurance segment offers insurance products allowing members and clients of Desjardins Group to protect themselves against the impact of a disaster. It includes the activities of Desjardins General Insurance Group Inc. and Western Financial Group Inc. until its disposal by Desjardins Group on July 1, 2017. Products are distributed through property and casualty insurance agents in the Desjardins caisse network and in several client contact centres and Desjardins Business centres, through a network of exclusive agents in the field in Quebec and outside Quebec, online and via applications for mobile devices.

The Other category includes financial information that is not specific to any particular business segment. It primarily includes treasury activities and activities related to financial intermediation between surplus liquidity and the liquidity needs of the caisses. This category also includes the results of the support functions provided by the Federation to Desjardins Group as a whole and the operations of *Capital Desjardins inc.* It also includes Desjardins Technology Group Inc., which encompasses all of Desjardins Group's IT operations. In addition to various adjustments necessary to prepare the Combined Financial Statements, the intersegment balance eliminations are classified in this category.

Intersegment transactions are recognized at the exchange amount, which represents the amount agreed to by the various legal entities and business units. The terms and conditions of these transactions are comparable to those offered on financial markets. The results of the main segments reflect data collected by internal financial reporting systems and are consistent with the policies applicable to the preparation of the Combined Financial Statements of Desjardins Group.

## NOTE 14 – SEGMENTED INFORMATION (continued)

### RESULTS BY BUSINESS SEGMENT

The following tables provide a summary of Desjardins Group's financial results by business segment.

	Personal and Business Services		Wealth Management and Life and Health Insurance		Property and Casualty Insurance		Other		Combined	
For the three-month periods ended September 30	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
Net interest income	\$ 1,006	\$ 942	\$ 1	\$ -	\$ -	\$ -	\$ 129	\$ 129	\$ 1,136	\$ 1,071
Net premiums	-	-	1,078	1,123	967	811	(63)	(61)	1,982	1,873
Other income	537	561	(17)	778	239	12	(202)	(201)	557	1,150
<b>Total income</b>	<b>1,543</b>	<b>1,503</b>	<b>1,062</b>	<b>1,901</b>	<b>1,206</b>	<b>823</b>	<b>(136)</b>	<b>(133)</b>	<b>3,675</b>	<b>4,094</b>
Provision for credit losses	92	98	-	-	-	-	-	-	92	98
Claims, benefits, annuities and changes in insurance contract liabilities	-	-	357	1,216	643	510	-	1	1,000	1,727
Non-interest expense	1,046	1,018	564	531	205	278	(130)	(121)	1,685	1,706
<b>Operating surplus earnings</b>	<b>405</b>	<b>387</b>	<b>141</b>	<b>154</b>	<b>358</b>	<b>35</b>	<b>(6)</b>	<b>(13)</b>	<b>898</b>	<b>563</b>
Income taxes on surplus earnings	101	103	20	28	40	9	(21)	(31)	140	109
<b>Surplus earnings before member dividends<sup>(1)</sup></b>	<b>304</b>	<b>284</b>	<b>121</b>	<b>126</b>	<b>318</b>	<b>26</b>	<b>15</b>	<b>18</b>	<b>758</b>	<b>454</b>
Member dividends, net of income tax recovery	44	25	-	-	-	-	-	-	44	25
<b>Net surplus earnings for the period after member dividends</b>	<b>\$ 260</b>	<b>\$ 259</b>	<b>\$ 121</b>	<b>\$ 126</b>	<b>\$ 318</b>	<b>\$ 26</b>	<b>\$ 15</b>	<b>\$ 18</b>	<b>\$ 714</b>	<b>\$ 429</b>
<b>of which:</b>										
Group's share	\$ 260	\$ 258	\$ 121	\$ 125	\$ 303	\$ 19	\$ 15	\$ 17	\$ 699	\$ 419
Non-controlling interests' share	-	1	-	1	15	7	-	1	15	10

<sup>(1)</sup> For the three-month periods ended September 30, 2017 and 2016, the Group's share of "Surplus earnings before member dividends" was respectively \$304 million and \$283 million for the Personal and Business Services segment, \$121 million and \$125 million for the Wealth Management and Life and Health Insurance segment, \$303 million and \$19 million for the Property and Casualty Insurance segment and \$15 million and \$17 million for the Other category.

**NOTE 14 – SEGMENTED INFORMATION (continued)****RESULTS BY BUSINESS SEGMENT (continued)**

	Personal and Business Services		Wealth Management and Life and Health Insurance		Property and Casualty Insurance		Other		Combined	
For the nine-month periods ended September 30	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
Net interest income	\$ 2,901	\$ 2,779	\$ 1	\$ -	\$ 1	\$ 1	\$ 377	\$ 406	\$ 3,280	\$ 3,186
Net premiums	-	-	3,318	3,126	2,913	2,391	(191)	(183)	6,040	5,334
Other income	1,711	1,717	1,680	2,827	365	297	(600)	(626)	3,156	4,215
<b>Total income</b>	<b>4,612</b>	<b>4,496</b>	<b>4,999</b>	<b>5,953</b>	<b>3,279</b>	<b>2,689</b>	<b>(414)</b>	<b>(403)</b>	<b>12,476</b>	<b>12,735</b>
Provision for credit losses	260	264	-	-	-	-	-	-	260	264
Claims, benefits, annuities and changes in insurance contract liabilities	-	-	2,720	3,887	1,956	1,663	(1)	-	4,675	5,550
Non-interest expense	3,255	3,195	1,721	1,630	850	873	(416)	(365)	5,410	5,333
<b>Operating surplus earnings</b>	<b>1,097</b>	<b>1,037</b>	<b>558</b>	<b>436</b>	<b>473</b>	<b>153</b>	<b>3</b>	<b>(38)</b>	<b>2,131</b>	<b>1,588</b>
Income taxes on surplus earnings	275	270	105	89	75	39	(46)	(73)	409	325
<b>Surplus earnings before member dividends<sup>(1)</sup></b>	<b>822</b>	<b>767</b>	<b>453</b>	<b>347</b>	<b>398</b>	<b>114</b>	<b>49</b>	<b>35</b>	<b>1,722</b>	<b>1,263</b>
Member dividends, net of income tax recovery	99	63	-	-	-	-	-	-	99	63
<b>Net surplus earnings for the period after member dividends</b>	<b>\$ 723</b>	<b>\$ 704</b>	<b>\$ 453</b>	<b>\$ 347</b>	<b>\$ 398</b>	<b>\$ 114</b>	<b>\$ 49</b>	<b>\$ 35</b>	<b>\$ 1,623</b>	<b>\$ 1,200</b>
<b>of which:</b>										
Group's share	\$ 723	\$ 702	\$ 452	\$ 326	\$ 365	\$ 88	\$ 49	\$ 32	\$ 1,589	\$ 1,148
Non-controlling interests' share	-	2	1	21	33	26	-	3	34	52

<sup>(1)</sup> For the nine-month periods ended September 30, 2017 and 2016, the Group's share of "Surplus earnings before member dividends" was respectively \$822 million and \$765 million for the Personal and Business Services segment, \$452 million and \$326 million for the Wealth Management and Life and Health Insurance segment \$365 million and \$88 million for the Property and Casualty Insurance segment and \$49 million and \$32 million for the Other category.

**SEGMENT ASSETS**

	Personal and Business Services		Wealth Management and Life and Health Insurance		Property and Casualty Insurance		Other		Combined	
<b>As at September 30, 2017</b>	<b>\$ 210,159</b>		<b>\$ 41,789</b>		<b>\$ 13,107</b>		<b>\$ 11,255</b>		<b>\$ 276,310</b>	
As at December 31, 2016	\$ 196,749		\$ 38,616		\$ 14,568		\$ 8,434		\$ 258,367	

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