

Together, we'll go far



ANNUAL REPORT 2024



Caisse Desjardins de Mercier-Est-Anjou

Head office

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Desjardins Group

2024 key figures

7.8 million

members and
clients

\$3,356 million

in surplus earnings

\$557 million

redistributed to
members and the
community

55,290

employees

\$470.9 billion

in assets

\$23.9 billion

in indivisible
shared wealth
held in the caisses'
general reserves¹

2,313

members of the
board of directors

22.2%

Tier 1A
capital ratio²

\$14.5 billion

in insurance
premiums³

This data comes from Desjardins Group's Combined financial statements and Management's Discussion and Analysis as at December 31, 2024.

¹ Included in the \$29.5 billion total reserves presented in the Desjardins Group's combined financial statements as at December 31, 2024.

² In accordance with the *Capital Adequacy Guideline - Financial services cooperatives* issued by the Autorité des marchés financiers (AMF) and applicable notably to financial services cooperatives.

³ Direct Written Insurance Premiums.

Desjardins Group

Information on our business segments

Desjardins Group's financial reporting is grouped by activities, which are defined based on the needs of its members and clients and the markets in which Desjardins Group operates and reflect Desjardins Group's internal management method.

Desjardins Group's financial results are grouped in three business segments, namely **Personal and Business Services**, **Wealth Management and Life and Health Insurance**, and **Property and Casualty Insurance**.

The **Personal and Business Services** segment offers Desjardins Group members and clients a comprehensive, integrated offering designed to meet the needs of individuals, businesses, institutions, not-for-profit organizations and cooperatives. Desjardins Group operates in the financial services market in Québec and is a player in financial services markets outside Québec. This offering meets a range of needs including financial management, savings, payments, financing, specialty services, access to capital markets, development and venture capital, business ownership transfers and advice.

The **Wealth Management and Life and Health Insurance** segment plays a role in developing the financial autonomy of Desjardins Group members and clients, helping them to develop healthy financial habits. This segment supports members and clients, individuals and businesses, through various networks and designs life and health insurance product lines, and investment solutions. It also includes asset management and trust services.

The **Property and Casualty Insurance** segment offers insurance products to protect Desjardins Group members and clients to protect their assets and protect themselves against damage and loss.

Personal and Business Service	Wealth Management and Life and Health Insurance	Property and Casualty Insurance
Surplus earnings before member dividends of \$1,719 million ⁽¹⁾	Nets surplus earnings of \$601 million ⁽¹⁾	Nets surplus earnings of \$1,101 million ⁽¹⁾
Québec's leader in residential mortgages	No. 1 in Canada and in Québec for market-linked guaranteed investments	No. 2 property and casualty insurer in Québec
Leader in personal savings in Québec		Direct premiums written grew by \$709 million compared to 2023

For more details on each segment, we refer you to Note 30 "Segmented information" of the Desjardins Group 2024 Annual Report. Additionally, the data presented in the table above is extracted from the "Financial Highlights" section of the 2024 Desjardins Group Management's Discussion and Analysis.

⁽¹⁾ For the year ended December 31, 2024, Desjardins Group recorded net surplus earnings before member dividends of \$3,356 million, including \$(65) million from Other category.

Note to readers

This annual report provides an overview of Caisse Desjardins de Mercier-Est-Anjou's key financial data as at December 31, 2024.

This document complies with the reporting requirements of the *Act respecting financial services cooperatives* and the Autorité des marchés financiers and was approved by the caisse board of directors.

Chair	Secretary
Marc Bouvier	Geneviève Miller

About Caisse Desjardins de Mercier-Est-Anjou:

- A dynamic team**
under the general management of Dominique Raïche
- Dedicated directors**

Chair	Marc Bouvier
Vice-Chair	Isabelle Leblond
Secretary	Geneviève Miller

Other members of the board of directors

Jacques B. Geoffroy
Johanne Belanger
Manon Chenel
Michel Doray
Mélissa Fortin
Chantal Gagnon
Jérôme Le Cavalier
Andre Luna-Beaudoin
Joël Martin
Pierre Nissage Carismé
Neptune Pierre

2024 key figures for the caisse

45,140 members	\$1.7B in assets
\$3.2M redistributed to members and the community including \$2.8M in member dividends	Operating surplus earnings of \$30.2M
	Surplus earnings before member dividends of \$15.1M

The symbols K are used to represent thousands,
M for millions and B for billions.

SUMMARY OF THE LOAN PORTFOLIO

As at December 31, 2024, the quality of the caisse's loan portfolio remained high. The table below shows the gross carrying amount of loans and their allowance balance by stage:

As at December 31 (in thousands of Canadian dollars)	Non-credit impaired				Credit-impaired		Total 2024			Total 2023
	Stage 1		Stage 2		Stage 3		Gross carrying amount	Allowance for credit losses	Net carrying amount	Net carrying amount
	Gross carrying amount	Allowance for credit losses	Gross carrying amount	Allowance for credit losses	Gross carrying amount	Allowance for credit losses				
Residential mortgages	\$ 1,200,832	\$ 218	\$ 35,024	\$ 129	\$ 3,617	\$ 239	\$ 1,239,473	\$ 586	\$ 1,238,887	\$ 1,125,445
Consumer and other personal loans	27,815	32	3,424	54	257	89	31,496	175	31,321	30,257
Business and government	144,617	217	25,519	285	8,357	1,814	178,493	2,316	176,177	176,897
Total	\$ 1,373,264	\$ 467	\$ 63,967	\$ 468	\$ 12,231	\$ 2,142	\$ 1,449,462	\$ 3,077	\$ 1,446,385	\$ 1,332,599

For more information, see Note 2 "Accounting policies" to the Combined Financial Statements of the Desjardins Group for the year ended December 31, 2024.

Loans to restricted parties during the year 2024 totalled \$903K. Restricted parties include Caisse directors, the caisse general manager, Federation directors including their relative.

SUMMARY OF THE DEPOSIT PORTFOLIO

Deposits consist of demand deposits (payable on demand), notice deposits (payable upon notice) and term deposits (payable on a fixed date). Demand deposits are interest-bearing or non-interest-bearing deposits, primarily accounts with chequing privileges, for which the Caisse does not have the right to require notice prior to withdrawal. Notice deposits are interest-bearing deposits, primarily savings accounts, for which the Caisse has the legal right to require notice prior to withdrawal. Term deposits are interest-bearing deposits, primarily fixed-term deposit accounts, guaranteed investment certificates or other similar instruments, with a term that generally varies from one day to 10 years and mature on a predetermined date.

As at December 31 (in thousands of Canadian dollars)	Payable on demand	Payable upon notice	Payable on a fixed date	Total 2024	Total 2023
Individuals	\$ 511,960	\$ 31,488	\$ 622,343	\$ 1,165,791	\$ 1,142,670
Business and government	161,470	1,126	30,849	193,445	200,007
Total	\$ 673,430	\$ 32,614	\$ 653,192	\$ 1,359,236	\$ 1,342,677

For more information, see Note 2 "Accounting policies" to the Combined Financial Statements of the Desjardins Group for the year ended December 31, 2024.

2024 Financial Report

Caisse Desjardins de Mercier-Est-Anjou

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Agreed-Upon Procedures Report of the financial report of the Caisse Desjardins de Mercier-Est-Anjou

To the members of the Fédération des Caisses Desjardins du Québec

Purpose of this Agreed-Upon Procedures Report

Our report is solely for the purpose of assisting the members of the Fédération des Caisses Desjardins du Québec to determine whether the information included in the financial report of the Caisse, considering the Caisse's specific accounting adjustments, is in line with the information used for the preparation of the combined financial statements of the Desjardins Group and may not be suitable for another purpose. This report only covers the accounts, and the items specified below in the financial report and does not cover the annual report.

Responsibilities of the Engaging Party

The Fédération des Caisses Desjardins du Québec has acknowledged that the agreed-upon procedures are appropriate for the purpose of the engagement. The Fédération des Caisses Desjardins du Québec is responsible for the subject matter on which the agreed-upon procedures are performed.

Practitioner's Responsibilities

We have conducted the agreed-upon procedures engagement in accordance with the Canadian Standard on Related Services (CSRS) 4400, *Agreed-Upon Procedures Engagements*. An agreed-upon procedures engagement involves our performing the procedures that have been agreed with the Fédération des Caisses Desjardins du Québec, and reporting the findings, which are the factual results of the agreed-upon procedures performed. We make no representation regarding the appropriateness of the agreed-upon procedures.

This agreed-upon procedures engagement is not an assurance engagement. Accordingly, we do not express an opinion or an assurance conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported.

Professional Ethics and Quality Management

We have complied with the relevant ethical and independence requirements in the rules of professional conduct/code of ethics issued by the various professional accounting bodies.

Our firm applies Canadian Standard on Quality Management (CSQM) 1, *Quality Management for Firms that Perform Audits or Reviews of Financial Statements, or Other Assurance or Related Services Engagements*, which requires the firm to design, implement and operate a system of quality management including policies or procedures regarding compliance with ethical requirements, professional standards and applicable legal and regulatory requirements.

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"PwC" refers to PricewaterhouseCoopers LLP, an Ontario limited liability partnership.



Procedures and Findings

We have performed the procedures described below, which were agreed upon with the Fédération des Caisses Desjardins du Québec in the terms of engagement dated January 27, 2025, on the subject matter.

Procedures	Findings
1 Obtain the trial balance of the Caisse prior to the Caisse's specific adjustments as at December 31, 2024 and compare it to the Caisse's trial balance used in the audit of combined financial statements of the Desjardins Group as at December 31, 2024.	We have obtained the trial balance prior to the Caisse's specific adjustments as at December 31, 2024, and compared it to the trial balance of the Caisse used as part of the audit of the combined financial statements of the Desjardins Group as at December 31, 2024. We have noted no discrepancies.
2 Obtain the Caisse's specific accounting adjustments and add them to the trial balance prior to the Caisse's specific adjustments as at December 31, 2024. Round the result to the nearest thousand dollars.	We have obtained the accounting adjustments specific to the Caisse and added them to the trial balance prior to the Caisse's specific adjustments as at December 31, 2024. We have rounded the result to the nearest thousand dollars.
3 From the Caisse's financial report accounting chart, recalculate the balance of each financial statement line item of the Caisse's financial report using the result of procedure 2.	We have recalculated the balance of each financial statement line item of the Caisse's financial report from the Caisse's financial report accounting chart using the result of procedure 2.
4 Obtain the financial report of the Caisse as at December 31, 2024 and compare it to the result obtained in procedure 3.	We have obtained the Caisse's financial report as at December 31, 2024 and compared it to the result obtained in procedure 3. We have noted no discrepancies.

**Restriction on Distribution and Use**

Our report is intended solely for Members of the Fédération des Caisses Desjardins du Québec, to the members of the Caisse and to the Autorité des Marchés Financiers. We make no representations or warranties of any kind to any other third party in respect of this report. Our report should not be distributed to parties other than the Fédération des Caisses Desjardins du Québec, the members of the Caisse and the Autorité des Marchés Financiers.

PricewaterhouseCoopers LLP¹

Montréal, Quebec
March 6, 2025

¹ FCPA auditor, public accountancy permit No. A115888

Balance Sheet

(unaudited)

(in thousands of Canadian dollars)

	As at December 31, 2024	As at December 31, 2023
ASSETS		
Cash and deposits with financial institutions	\$ 75,048	\$ 17,251
Investment in liquidity fund under management	32,829	85,263
Deposits with the Federation	—	32,000
Loans		
Residential mortgages	1,239,473	1,125,974
Consumer and other personal loans	31,496	30,463
Business and government	178,493	181,879
	1,449,462	1,338,316
Allowance for credit losses	3,077	5,717
	1,446,385	1,332,599
Investments in the Federation	71,445	71,445
Other assets		
Derivative financial instruments	34,361	39,603
Right-of-use assets	5,006	4,264
Property, plant and equipment	7,514	5,885
Net defined benefit plan assets	897	—
Other	14,373	11,678
	62,151	61,430
TOTAL ASSETS	\$ 1,687,858	\$ 1,599,988
LIABILITIES AND EQUITY		
LIABILITIES		
Deposits		
Individuals	\$ 1,165,791	\$ 1,142,670
Business and government	193,445	200,007
	1,359,236	1,342,677
Borrowings with the Federation	63,737	—
Other liabilities		
Derivative financial instruments	1,890	16,282
Lease liabilities	5,478	4,691
Net defined benefit plan liabilities	3,293	3,566
Other	24,632	16,874
	35,293	41,413
TOTAL LIABILITIES	1,458,266	1,384,090
EQUITY		
Capital stock	209	205
Distributable surplus earnings	10,191	6,585
Reserves	219,192	209,108
TOTAL EQUITY	229,592	215,898
TOTAL LIABILITIES AND EQUITY	\$ 1,687,858	\$ 1,599,988

Statement of Income

(unaudited)

For the years ended December 31

(in thousands of Canadian dollars)

	2024	2023
Interest income	\$ 92,341	\$ 54,095
Interest expense	60,856	23,901
NET INTEREST INCOME	31,485	30,194
Other income	9,645	8,856
OPERATING INCOME	41,130	39,050
Provision for credit losses	71	1,162
NON-INTEREST EXPENSE		
Salaries and fringe benefits	8,393	7,978
Occupancy costs	589	1,135
Other	1,921	2,485
	10,903	11,598
OPERATING SURPLUS EARNINGS	30,156	26,290
Income on fair value of derivative financial instruments	3,873	2,519
Assessments paid to Desjardins Group components and related costs	(15,350)	(15,648)
Community development expenses	(294)	(249)
SURPLUS EARNINGS BEFORE TAXES AND MEMBER DIVIDENDS	18,385	12,912
Income taxes on surplus earnings	3,334	2,492
SURPLUS EARNINGS BEFORE MEMBER DIVIDENDS	15,051	10,420
Member dividends	2,805	2,685
Tax recovery on member dividends	(725)	(711)
NET SURPLUS EARNINGS FOR THE YEAR AFTER MEMBER DIVIDENDS	\$ 12,971	\$ 8,446

Statement of Changes in Equity

(unaudited)

For the years ended December 31

(in thousands of Canadian dollars)	Reserves									
	Capital stock	Distributable surplus earnings	Appreciation reserve (derivative financial instruments)	Appreciation reserve (employee benefit plans)	General reserve	Reserve for future member dividends	Community Development Fund	Total reserves	Total equity	
BALANCE AS AT DECEMBER 31 2022	\$ 203	\$ 79,580	\$ (2,206)	\$ (1,718)	\$ 120,153	\$ 11,668	\$ 871	\$ 128,768	\$ 208,551	
Allocation to reserves adopted by the members at the general meeting	—	(79,580)	—	—	67,290	11,944	346	79,580	—	
Net adjustment for member dividends	—	—	—	—	(5)	—	—	(5)	(5)	
Balance after distribution	203	—	(2,206)	(1,718)	187,438	23,612	1,217	208,343	208,546	
Net surplus earnings for the year after member dividends	—	8,446	—	—	—	—	—	—	8,446	
Other comprehensive income for the year	—	(1,101)	—	—	—	—	—	—	(1,101)	
Statutory transfer	—	(949)	1,858	(909)	—	—	—	949	—	
Net amounts used during the year	—	184	—	—	—	—	(184)	(184)	—	
Other net change in capital stock	2	—	—	—	—	—	—	—	2	
Net adjustment for member dividends	—	5	—	—	—	—	—	—	5	
BALANCE AS AT DECEMBER 31, 2023	\$ 205	\$ 6,585	\$ (348)	\$ (2,627)	\$ 187,438	\$ 23,612	\$ 1,033	\$ 209,108	\$ 215,898	
Allocation to reserves adopted by the members at the general meeting	—	(6,585)	—	—	6,233	—	352	6,585	—	
Net adjustment for member dividends	—	—	—	—	(3)	—	—	(3)	(3)	
Balance after distribution	205	—	(348)	(2,627)	193,668	23,612	1,385	215,690	215,895	
Net surplus earnings for the year after member dividends	—	12,971	—	—	—	—	—	—	12,971	
Other comprehensive income for the year	—	719	—	—	—	—	—	—	719	
Statutory transfer	—	(3,719)	2,855	864	—	—	—	3,719	—	
Net amounts used during the year	—	217	—	—	—	—	(217)	(217)	—	
Other net change in capital stock	4	—	—	—	—	—	—	—	4	
Net adjustment for member dividends	—	3	—	—	—	—	—	—	3	
BALANCE AS AT DECEMBER 31, 2024	\$ 209	\$ 10,191	\$ 2,507	\$ (1,763)	\$ 193,668	\$ 23,612	\$ 1,168	\$ 219,192	\$ 229,592	

NOTE TO THE FINANCIAL REPORT (unaudited)

NOTE 1 - TYPE OF OPERATIONS AND BASIS OF ACCOUNTING

Caisse Desjardins de Mercier-Est-Anjou (the caisse) is a cooperative whose purpose is to accept and help grow the savings of its members, as well as to extend credit and provide other financial products and services to its members. Its mission also includes fostering cooperation and promoting economic, social and cooperative education. It is governed by the *Act Respecting Financial Services Cooperatives* (the Act).

The caisse is registered with the Autorité des marchés financiers. It is also a member of the Fonds de sécurité Desjardins, whose main purpose is to establish and manage a security, liquidity or mutual assistance fund for caisses members of the Fund.

The caisse is a member of the Fédération des caisses Desjardins du Québec (the Federation), which controls other components that together make up Desjardins Group.

This financial report has been prepared in accordance with the requirements set out in the Act. Deposits and borrowings with the Federation are presented on a net basis, although there is no contractual right to settle on a net amount. Except for the presentation of deposits and borrowings with the Federation, the Caisse applies accounting methods consistent with those used for the preparation of the combined financial statements of the Desjardins Group, in accordance with the International Financial Reporting Standards issued by the International Accounting Standards Board.

Some figures from the prior year were reclassified for consistency with the presentation of the current year's financial statements. This reclassification did not affect the caisse's surplus earnings or total assets and liabilities.