Desjardins

Cooperating in building the future

Desjardins Trust Inc.
Financial Information and Information on Risk Management (unaudited)

For the period ended September 30, 2016

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NOTES TO READERS

USE OF THIS DOCUMENT

The Financial Information and Information on Risk Management (the document) is designed to support the transparency and disclosure of Desjardins Trust's financial information and information on risk management so that the various financial market participants can assess its risk profile. The information disclosed in this document is unaudited.

DESJARDINS TRUST PROFILE

Desjardins Trust Inc. (the Company) is a trustee incorporated as a trust and loan company and registered under the *Trust and Loan Companies Act* (Canada) that provides a range of products and services, including asset custody and trust services to individuals and businesses. It is a wholly-owned subsidiary of Desjardins Financial Holding Inc., which in turn is wholly-owned by the *Fédération des caisses Desjardins du Québec* (the Federation). The address of its head office is 1 Complexe Desjardins, Montreal, Quebec, Canada. Through a service and outsourcing agreement, the Company uses the services of the Federation and some of its subsidiaries to support its operations both in terms of managing staff as well as meeting its movable and immovable asset requirements. Under this agreement, the Federation and its subsidiaries agree to provide the Company with substantially all administrative and operating services. The Company is governed by the Office of the Superintendent of Financial Institutions (OSFI).

BASIS OF PRESENTATION OF FINANCIAL INFORMATION

The Annual Financial Statements have been prepared by the Company's management in accordance with the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board and the accounting requirements of the *Autorité des marchés financiers* in Quebec and OSFI, which do not differ from IFRS. The unaudited financial information presented in this document is excerpted from the Annual and Interim Financial Statements of the Company. Unless indicated otherwise, amounts are in Canadian dollars.

FINANCIAL INFORMATION

TABLE 1 – BALANCE SHEETS

(In thousands of dollars)	**As at September 30, 2016**	As at December 31, 2015
Assets		
Cash and deposits with financial institutions	**$ 40,585**	$ 29,689
Securities		
Securities at fair value through profit or loss	**263,473**	245,386
Available-for-sale securities	**471,031**	460,212
Securities purchased under reverse repurchase agreements	**410,566**	309,802
Interest receivable	**840**	487
Amounts receivable from clients	**25,265**	32,926
Deferred tax assets	**565**	732
Other assets	**2,480**	1,972
Total assets	**$ 1,214,805**	$ 1,081,206
Liabilities and equity		
Liabilities		
Deposits	**$ 392,574**	$ 391,363
Commitments related to securities lent or sold under repurchase agreements	**674,249**	555,860
Net defined benefit plan liabilities	**2,087**	2,148
Other liabilities	**13,666**	9,134
Total liabilities	**1,082,576**	958,505
Equity		
Share capital	**59,972**	59,972
Retained earnings	**71,669**	62,445
Accumulated other comprehensive income	**588**	284
Total equity	**132,229**	122,701
Total liabilities and equity	**$ 1,214,805**	$ 1,081,206

TABLE 2 – STATEMENTS OF INCOME

(in thousands of dollars)	For the three-month periods ended September 30		For the nine-month periods ended September 30	
	2016	2015[1]	**2016**	2015[1]
Income				
Fee and other income	**$ 25,423**	$ 26,966	**$ 73,482**	$ 78,926
Investment income				
Interest income	**2,008**	2,268	**6,150**	8,717
Interest expense	**1,659**	1,962	**5,241**	7,635
Net interest income	**349**	306	**909**	1,082
Other investment income				
Net realized gains on available-for-sale securities	**14**	254	**149**	772
Net gains (losses) on securities at fair value through profit or loss	**(1)**	94	**1**	52
Other	**90**	207	**(138)**	382
	103	555	**12**	1,206
Net investment income	**452**	861	**921**	2,288
Total income	**25,875**	27,827	**74,403**	81,214
Non-interest expense				
Service agreements and outsourcing	**13,442**	14,539	**42,468**	45,220
Consulting fees	**2,449**	3,734	**6,727**	10,314
Custodian fees	**2,669**	2,423	**6,766**	6,771
Other	**1,390**	2,386	**5,821**	7,109
	19,950	23,082	**61,782**	69,414
Income before income taxes	**5,925**	4,745	**12,621**	11,800
Income taxes	**1,594**	1,242	**3,397**	3,154
Net income for the period	**$ 4,331**	$ 3,503	**$ 9,224**	$ 8,646

[1] Data for 2015 were reclassified to conform with the presentation for the current period.

TABLE 3 – STATEMENTS OF COMPREHENSIVE INCOME

(in thousands of dollars)	For the three-month periods ended September 30		For the nine-month periods ended September 30	
	2016	2015	**2016**	2015
Net income for the period	**$ 4,331**	$ 3,503	**$ 9,224**	$ 8,646
Other comprehensive income, net of income taxes				
Items that will be reclassified subsequently to the Statements of Income				
Net unrealized gains (losses) on available-for-sale securities	**48**	(160)	**413**	557
Reclassification to the Statements of Income of gains on available-for-sale securities	**(11)**	(185)	**(109)**	(564)
Total other comprehensive income	**37**	(345)	**304**	(7)
Comprehensive income for the period	**$ 4,368**	$ 3,158	**$ 9,528**	$ 8,639

TABLE 4 – STATEMENTS OF CHANGES IN EQUITY

For the nine-month periods ended September 30

(in thousands of dollars)	Share capital	Retained earnings	Accumulated other comprehensive income	Total equity
Balance as at December 31, 2015	**$ 59,972**	**$ 62,445**	**$ 284**	**$ 122,701**
Net income for the period	**-**	**9,224**	**-**	**9,224**
Other comprehensive income for the period	**-**	**-**	**304**	**304**
Total comprehensive income for the period	**-**	**9,224**	**304**	**9,528**
Balance as at September 30, 2016	**$ 59,972**	**$ 71,669**	**$ 588**	**$ 132,229**
Balance as at December 31, 2014	$ 59,972	$ 51,539	$ 297	$ 111,808
Net income for the period	-	8,646	-	8,646
Other comprehensive income for the period	-	-	(7)	(7)
Total comprehensive income for the period	-	8,646	(7)	8,639
Balance as at September 30, 2015	$ 59,972	$ 60,185	$ 290	$ 120,447

TABLE 5 – SECURITIES

As at September 30, 2016	**Terms to maturity**			
(in thousands of dollars)	**Under 1 year**	**Over 1 year**	**No specific maturity**	**Total**
Securities issued or guaranteed by				
Canadian government entities	**$ 76,155**	**$ 75,235**	**$ -**	**$ 151,390**
Provincial government entities and municipal corporations in Canada	**155,911**	**118,169**	**-**	**274,080**
Other securities				
Financial institutions	**246,552**	**54,448**	**-**	**301,000**
Other issuers	**7,994**	**-**	**40**	**8,034**
Total securities	**$ 486,612**	**$ 247,852**	**$ 40**	**$ 734,504**

As at December 31, 2015	Terms to maturity			
(in thousands of dollars)	Under 1 year	Over 1 year	No specific maturity	Total
Securities issued or guaranteed by				
Canadian government entities	$ 6,754	$ 33,207	$ -	$ 39,961
Provincial government entities and municipal corporations in Canada	305,629	61,592	-	367,221
Other securities				
Financial institutions	292,317	6,059	-	298,376
Other issuers	-	-	40	40
Total securities	$ 604,700	$ 100,858	$ 40	$ 705,598

TABLE 5 – SECURITIES (continued)

As at September 30, 2016	Distribution by province (excluding securities issued or guaranteed by Canadian government entities)								
(in thousands of dollars)	Manitoba	New Fundland	Saskatchewan	Quebec	Ontario	British Colombia	Alberta	Nova Scotia	Total
Securities issued or guaranteed	**$ 5,599**	**$ 2,456**	**$ 21,996**	**$ 163,580**	**$ 58,706**	**$ 5,746**	**$ -**	**$ 15,997**	**$ 274,080**
Other securities	**-**	**-**	**-**	**266,782**	**28,251**	**-**	**7,994**	**6,007**	**309,034**
	$ 5,599	**$ 2,456**	**$ 21,996**	**$ 430,362**	**$ 86,957**	**$ 5,746**	**$ 7,994**	**$ 22,004**	**$ 583,114**

As at December 31, 2015	Distribution by province (excluding securities issued or guaranteed by Canadian government entities)								
(in thousands of dollars)	Manitoba	New Fundland	Saskatchewan	Quebec	Ontario	British Colombia	Alberta	Nova Scotia	Total
Securities issued or guaranteed	$ -	$ -	$ -	$ 167,708	$ 132,581	$ 41,907	$ 25,025	$ -	$ 367,221
Other securities	-	-	-	270,256	14,044	-	-	14,116	298,416
	$ -	$ -	$ -	$ 437,964	$ 146,625	$ 41,907	$ 25,025	$ 14,116	$ 665,637

TABLE 6 – SECURITIES PURCHASED UNDER REVERSE REPURCHASE AGREEMENTS

(in thousands of dollars)	As at September 30, 2016	As at December 31, 2015
Residents	**$ 410,566**	$ 309,802
Non-residents	**-**	-
Total	**$ 410,566**	$ 309,802

In the normal course of business, the Company carries out securities lending transactions, which include repurchase and reverse purchase agreements and securities lending. As part of such transactions, the Company acts as custodian for the securities holder who authorizes it to lend the securities to a borrower for a commission, the form and terms of which are determined in a pre-arranged contract under which the Company may assume certain risks.

TABLE 7 – ALLOWANCE FOR CREDIT LOSSES

(in thousands of dollars)	As at September 30, 2016	As at December 31, 2015
Total	**$ -**	$ -

TABLE 8 – DEPOSITS

(in thousands of dollars)	As at September 30, 2016	As at December 31, 2015
Type		
Payable on demand	**$ 129,505**	$ 125,964
Payable on a fixed date	**263,069**	265,399
Total	**$ 392,574**	$ 391,363

(in thousands of dollars)	As at September 30, 2016	As at December 31, 2015
Distribution by province		
Quebec	**$ 378,064**	$ 378,320
Ontario	**14,460**	12,967
New Brunswick	**50**	76
Total	**$ 392,574**	$ 391,363

TABLE 9 – INTEREST RATE SENSITIVITY AND MATURITY MATCHING

As at September 30, 2016	**Terms to maturity**							
(in thousands of dollars)	**Floating rate**	**Under 3 months**	**Over 3 to 6 months**	**Over 6 to 12 months**	**Over 1 to 2 years**	**Over 2 years**	**Non-interest-sensitive**	**Total**
Assets								
Cash and deposits with financial institutions	**$ -**	**$ 40,585**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ 40,585**
Securities	**-**	**340,152**	**56,246**	**90,214**	**172,375**	**75,477**	**40**	**734,504**
Securities purchased under reverse repurchase agreements	**-**	**410,546**	**-**	**-**	**-**	**-**	**20**	**410,566**
Interest receivable	**-**	**-**	**-**	**-**	**-**	**-**	**840**	**840**
Amounts receivable from clients	**-**	**-**	**-**	**-**	**-**	**-**	**25,265**	**25,265**
Deferred tax assets	**-**	**-**	**-**	**-**	**-**	**-**	**565**	**565**
Other assets	**-**	**-**	**-**	**-**	**-**	**-**	**2,480**	**2,480**
Total assets	**$ -**	**$ 791,283**	**$ 56,246**	**$ 90,214**	**$ 172,375**	**$ 75,477**	**$ 29,210**	**$ 1,214,805**
Liabilities and equity								
Deposits	**$ 129,505**	**$ 49,594**	**$ 31,161**	**$ 54,354**	**$ 59,492**	**$ 68,468**	**$ -**	**$ 392,574**
Commitments related to securities lent or sold under repurchase agreements	**-**	**674,225**	**-**	**-**	**-**	**-**	**24**	**674,249**
Net defined benefit plan liabilities	**-**	**-**	**-**	**-**	**-**	**-**	**2,087**	**2,087**
Other liabilities	**-**	**-**	**-**	**-**	**-**	**-**	**13,666**	**13,666**
Equity	**-**	**-**	**-**	**-**	**-**	**-**	**132,229**	**132,229**
Total liabilities and equity	**$ 129,505**	**$ 723,819**	**$ 31,161**	**$ 54,354**	**$ 59,492**	**$ 68,468**	**$ 148,006**	**$ 1,214,805**
Sensitivity gap - Balance Sheet items	**$ (129,505)**	**$ 67,464**	**$ 25,085**	**$ 35,860**	**$ 112,883**	**$ 7,009**	**$ (118,796)**	**$ -**

As at December 31, 2015	Terms to maturity							
(in thousands of dollars)	Floating rate	Under 3 months	Over 3 to 6 months	Over 6 to 12 months	Over 1 to 2 years	Over 2 years	Non-interest-sensitive	Total
Assets								
Cash and deposits with financial institutions	$ -	$ 29,689	$ -	$ -	$ -	$ -	$ -	$ 29,689
Securities	-	350,055	113,146	141,500	41,122	59,735	40	705,598
Securities purchased under reverse repurchase agreements	-	309,782	-	-	-	-	20	309,802
Interest receivable	-	-	-	-	-	-	487	487
Amounts receivable from clients	-	-	-	-	-	-	32,926	32,926
Deferred tax assets	-	-	-	-	-	-	732	732
Other assets	-	-	-	-	-	-	1,972	1,972
Total assets	$ -	$ 689,526	$ 113,146	$ 141,500	$ 41,122	$ 59,735	$ 36,177	$ 1,081,206
Liabilities and equity								
Deposits	$ 125,964	$ 61,617	$ 22,907	$ 58,011	$ 58,574	$ 64,290	$ -	$ 391,363
Commitments related to securities lent or sold under repurchase agreements	-	555,815	-	-	-	-	45	555,860
Net defined benefit plan liabilities	-	-	-	-	-	-	2,148	2,148
Other liabilities	-	-	-	-	-	-	9,134	9,134
Equity	-	-	-	-	-	-	122,701	122,701
Total liabilities and equity	$ 125,964	$ 617,432	$ 22,907	$ 58,011	$ 58,574	$ 64,290	$ 134,028	$ 1,081,206
Sensitivity gap - Balance Sheet items	$ (125,964)	$ 72,094	$ 90,239	$ 83,489	$ (17,452)	$ (4,555)	$ (97,851)	$ -

CAPITAL

BASEL III

The new Basel III regulatory framework increases capital requirements. Even though the Basel III regulatory framework provides for a transitional period from 2013 to 2019 to mitigate the impact of the new capitalization rules, OSFI required the Company to meet the Common Equity Tier 1 capital ratio levels established for 2019 as of 2013. For the Tier 1 and total capital ratios, OSFI required the Company to meet the levels established for 2019 in the first quarter of 2014.

Capital ratios are expressed as a percentage of risk-weighted assets. The minimum Common Equity Tier 1 capital ratio that the Company must maintain to meet regulatory requirements is 7%. In addition, the Tier 1 capital ratio and total capital ratio must exceed 8.5% and 10.5%, respectively. These minimum ratios include a 2.5% capital conservation buffer.

OSFI also requires that the Company maintains a leverage ratio greater than 3%. This ratio is defined as the capital measure (namely Tier 1 capital) divided by the exposure measure. The exposure measure includes on-balance sheet exposures and securities financing transaction exposures.

TABLE 10 – STATEMENT OF CAPITAL

	All-in method[1]	
(In thousands of dollars and as a percentage)	**As at September 30, 2016**	As at December 31, 2015
Common Equity Tier 1 capital		
Common shares	**$ 59,972**	$ 59,972
Retained earnings	**71,669**	62,445
Accumulated other comprehensive income	**588**	284
Net Common Equity Tier 1 capital	**$ 132,229**	$ 122,701
Total risk-weighted assets	**$ 416,959**	$ 407,714
Total leverage ratio exposure	**$ 1,565,177**	$ 1,328,427
Ratios		
Common Equity Tier 1 capital ratio	**31.7%**	30.1%
Tier 1 capital ratio	**31.7**	30.1
Total capital ratio	**31.7**	30.1
Leverage ratio	**8.4**	9.2
Minimum ratios		
Common Equity Tier 1 capital ratio	**7.0%**	7.0%
Tier 1 capital ratio	**8.5**	8.5
Total capital ratio	**10.5**	10.5
Leverage ratio	**3.0**	3.0

[1] Under the all-in method, regulatory capital is calculated taking into account all the regulatory adjustments under Basel III effective January 1, 2013 and the phase-out of the capital value of instruments that are not eligible for regulatory capital under the Basel III rules.

RISK MANAGEMENT

STRUCTURE AND ORGANIZATION OF THE RISK MANAGEMENT FUNCTION

The Company is exposed to different types of risks in its normal course of operations, including credit risk, market risk, liquidity risk, operational risk, strategic risk, reputation risk, environmental risk and legal and regulatory environment risk. Strict and effective management of these risks is a priority for the Company in order to support its major orientations, particularly regarding its financial stability as well as its profitable growth, while complying with regulatory requirements. The Company considers risk an inextricable part of its development and consequently strives to promote a culture in which everyone in the organization is responsible for risk management.

INTEGRATED RISK MANAGEMENT FRAMEWORK

The Company's objective in risk management is to optimize the risk-return trade-off, within set tolerance limits, by developing and applying integrated risk management and control strategies, frameworks, practices and procedures to all its activities. In that respect, the Company adopted an Integrated Risk Management Framework designed, among other things, to provide its management and the Board of Directors an acceptable level of confidence and comfort with respect to understanding and managing the entire range of risks associated with achieving its objectives.

This Integrated Risk Management Framework is consistent with that of Desjardins Group and covers all of the Company's activities. Like Desjardins Group, the Company uses an overall, coordinated approach to manage its risks in an integrated manner, i.e. by taking into account the interrelationships and interdependencies between the various risks.

As important components of the Integrated Risk Management Framework, risk appetite and tolerance determine the type and level of risk that the Company is prepared to accept to achieve its business and strategic objectives. They provide a basis for integrated risk management by promoting a better understanding of the risks and their impact on the risk profile.

The risk appetite and tolerance framework determines the Company's orientations with respect to risk taking and risk management, including:

- Business practices that reflect the values of Desjardins Group and the Company;
- Measures based on a long-term perspective;
- Activities for which the risks are adequately understood and managed;
- Performing its trustee functions in accordance with the highest ethical and prudential standards;
- Maintaining its reputation and the trust of its clients and partners.

The risk appetite and tolerance framework also provides for a system of qualitative and quantitative risk indicators that are regularly monitored to ensure that the Company's risk profile remains within the risk appetite and tolerance limits set out by management and the Board of Directors. The Board of Directors is responsible for approving the risk appetite and tolerance framework and ensuring that it reflects the Company's values and financial and strategic objectives.

The Company's structure and governance principles comply with the regulatory criteria applicable to a federal trust company. The Company's Board of Directors is responsible for directing, planning, coordinating and monitoring all its activities. In particular, it is responsible for overseeing risk management, examining internal control systems as well as adopting and properly implementing relevant risk management frameworks. The Board of Directors is supported in its specific risk management responsibilities by the Risk Management Committee, the Audit Committee and the Review Committee. All of these committees benefit from Desjardins Group's support.

The Company's management is responsible for ensuring that sound risk management practices are complied with. In particular, it ensures that appropriate frameworks are developed, implemented, monitored and reviewed. It also ensures that the Company can identify all significant risks, assess their potential impact and implement practices, procedures and control measures to effectively manage them.

The risk management approach of Desjardins Group and the Company is based on principles promoting the accountability of business units. The risk management function of Desjardins Group and the Company ensures that these units successfully manage and control on a daily basis the risks associated with their activities.

Risk management frameworks and practices

The Company uses risk management frameworks and practices to support its business development and meet its strategic objectives. They are either specific to a risk area or integrated (risk aggregation).

The Company takes the necessary measures to ensure that it implements, applies and maintains practices that allow it to meet the regulatory requirements to which it is subject.

The main risk management frameworks address in particular the following:

- Integrated risk management;
- Risk appetite and tolerance;
- Operational risk management;
- Business continuity and crisis management;
- Reputation risk management;
- Internal capital adequacy assessment program;
- Model governance;
- Risk analyses for financial projects and products;
- Stress testing;
- Matching and liquidity;
- Securities lending;
- Investments.

CREDIT RISK

Credit risk is the risk of losses resulting from a borrower's, a guarantor's, an issuer's or a counterparty's failure to honour its contractual obligations, whether or not these obligations appear on the Balance Sheets.

Limits by commitments, issuers and counterparties, borrowers, groups of borrowers and industries are prescribed by policies. They are reviewed by management and the Risk Management Committee, which recommend them to the Board of Directors.

Mitigating credit risk

In its securities lending transactions, which include repurchase and reverse repurchase agreements and securities borrowing and lending, the Company uses various techniques to reduce its counterparty credit risk.

Securities lending transactions are regulated by Investment Industry Regulatory Organization of Canada participation agreements. The Company also uses netting agreements with its counterparties to mitigate its credit risk exposure and requires a percentage of collateralization (a pledge) on these transactions.

The Company accepts from its counterparties only financial collateral that complies with the eligibility criteria set out in its policies. These eligibility criteria allow for the timely realization of collateral, if necessary, in the event of default. The types of collateral received and pledged by the Company are mainly cash and government securities.

MARKET RISK

Market risk refers to the risk of changes in the fair value of financial instruments resulting from fluctuations in the parameters affecting this value, in particular, interest rates, exchange rates, credit spreads and their volatility.

The Company is exposed to market risk primarily through its financial intermediation and securities lending activities. The Company has adopted policies that set out the principles, limits and procedures to use in managing market risk.

Interest rate risk is the main component of market risk to which the Company is exposed. Sound and prudent management is applied to optimize net interest income while minimizing the negative incidence of interest rate movements. The established policies describe the principles, limits and procedures that apply to interest rate risk management. The Company's Management Committee is responsible for analyzing and approving the various interest rate matching strategies while respecting the parameters defined in the policies.

Additional information of the Company's position with respect to interest rate sensitivity and maturity matching is provided in Table 9, "Interest rate sensitivity and maturity matching", in this document.

LIQUIDITY RISK

Liquidity risk refers to the Company's capacity to raise the necessary funds (by increasing liabilities or converting assets) to meet a financial obligation, whether or not it appears on the Balance Sheets.

The Company manages liquidity risk in order to ensure that it has timely and cost-effective access to the funds needed to meet its financial obligations as they become due, in both routine and crisis situations. Managing this risk involves maintaining a sufficient level of liquid securities. In addition, the Company ensures, through Desjardins Group, that there are stable and diversified sources of funding, that indicators are monitored and that there is a contingency plan to implement in the event of a liquidity crisis.

Liquidity risk management is a key component of the overall risk management strategy. The Company has established a policy describing the principles, limits, risk appetite and tolerance thresholds as well as the procedures that apply to liquidity risk management. The policy is reviewed on a regular basis to ensure that it is appropriate for the operating environment, prevailing market conditions and regulatory requirements. It incorporates, in particular, the requirements of OSFI's Guideline B-6, *Liquidity Principles*, as well as monitoring and compliance with the new standards for the liquidity coverage ratio (LCR), the net stable funding ratio (NSFR) and net cumulative cash flow (NCCF) under Basel III. This policy has been approved by the Board of Directors and is monitored by the Risk Management Committee. In 2014, OSFI issued its public disclosures requirements for Domestic Systemically Important Banks (D-SIBs) on LCR. As the Company is not a D-SIB, it is not required to disclose this ratio in its financial statements. However, during the quarter, the Company filed with OSFI the monthly LCR reports, which more than met the minimum requirements. The Company also filed monthly its report on NCCF and intends to comply with the NSFR ratio when it becomes effective.

OPERATIONAL RISK

Operational risk is the risk of inadequacy or failure attributable to processes, people, internal systems or external events resulting in losses, failure to achieve objectives or a negative impact on reputation.

Operational risk is inherent to all business activities as well as internal and outsourced activities. It may lead to losses mainly resulting from theft and fraud, damage to tangible assets, illegal acts, systems failures, unauthorized access to computer systems (cybercrimes) and problems or errors in process management. Although this risk cannot be totally eliminated, procedures are in place in the Company and Desjardins Group to keep it at an acceptable level.

Operational risk management framework

The purpose of the operational risk management framework is to identify, measure, mitigate and monitor this risk as well as make interventions and disclosures in accordance with operational risk appetite and tolerance and the frameworks adopted by the Board of Directors. It is supported by guidelines setting out operational risk management foundations.

The operational risk management framework is reviewed annually to ensure its adequacy and its relevance based on Desjardins Group's risk profile and developments in industry practices.

In keeping with the global trend, Desjardins Group considers technology risk to be a major operational risk. To better respond to it, a specific management framework has been put in place that coordinates with the operational risk management framework and is supported by a specific control framework.

STRATEGIC RISK

Strategic risk refers to a possible loss attributable to an inability to adapt to a changing environment because of failure to act, an inappropriate strategic choice or the inability to effectively implement strategies.

It is first up to management and the Board of Directors to address and define the strategic orientations of Desjardins Group and the Company, taking into account risk appetite, according to the consultation processes specific to Desjardins, and to monitor the development of such orientations. Events that could compromise the achievement of the strategic objectives and initiatives of Desjardins Group and the Company are systematically and regularly monitored by their management personnel and management. Business segments and support functions periodically identify and assess events and risks that could prevent the achievement of strategic objectives, and report thereon to the appropriate bodies.

REPUTATION RISK

Reputation risk is the risk that a negative perception by the stakeholders, whether or not justified, of the Company's practices, actions or lack of action could have an unfavourable impact on its income and equity, or the trust that the Company or Desjardins Group inspires.

A reputation is of critical importance, and reputation risk cannot be managed separately from other risks. Therefore, managing reputation risk in all their operating segments is a constant concern for Desjardins Group and the Company. In that regard, the objective of Desjardins Group and the Company is to ensure that all employees are constantly aware of the potential implications of their actions on the organization's reputation and image. Desjardins Group and the Company consider that it is essential to promote a risk management culture in which integrity and ethics are fundamental values.

Desjardins Group has defined a management framework as well as roles and responsibilities with regard to reputation risk. This framework is in addition to various processes already in place, such as the regulatory compliance program, ethical requirements, and reputation risk assessment as part of new initiatives and the introduction of new products. All these aspects are aimed to promote sound reputation risk management. All management personnel and employees are required to perform their duties in accordance with these principles and the values of Desjardins Group and the Company.

ENVIRONMENTAL RISK

Environmental risk is the risk of financial, operational or reputational loss for Desjardins Group and the Company as a result of environmental impact or issues, whether they occur through the credit or investment activities or the operations of Desjardins Group and the Company.

In addition to the potential financial losses that could be incurred through poor management of environmental risk, there is increased credit risk through the impairment of assets pledged as security and greater reputational risk should assets taken as collateral become the subject of discussions in the media of social and environmental issues.

Environmental risk is an integral part of Desjardins Group's Integrated Risk Management Framework. More specifically, risks associated with climate change were subjected to a comprehensive assessment that is regularly updated.

LEGAL AND REGULATORY ENVIRONMENT RISK

Legal and regulatory environment risk refers to the risk arising from the non-compliance by Desjardins Group, including the Company, with the laws, regulations, standards and practices in effect where the Company operates, as well as its various internal codes of conduct and its contractual commitments, which could have adverse effects in the form, in particular, of financial loss, the imposing of penalties, damage to its reputation, litigation or an increased oversight by the regulatory authorities.

Legal and regulatory environment risk entails, inter alia, effectively preventing and handling possible disputes and claims that may lead in particular to judgments or decisions by a court of law or regulatory body that could result in financial penalties or sanctions. Present and future judicial decisions and legislative activity could increase the Company's exposure to new types of litigation. In addition, some lawsuits against the Company may be very complex and be based on legal theories that are new or have never been verified. The outcome of such lawsuits may be difficult to predict or estimate until the proceedings have reached an advanced stage, which may take several years. Class action lawsuits or multi-party litigation may feature an additional risk of judgments with substantial monetary, non-monetary or punitive damages. Plaintiffs who bring a class action or other lawsuit sometimes claim very large amounts and it is impossible to determine the Company's liability, if any, for some time. Legal liability or an important regulatory measure could have an adverse effect on the current activities of the Company, its results of operations and its financial position, in addition to damaging its reputation. Even if the Company won its court case or was no longer the subject of measures imposed by regulatory bodies, these situations could harm its reputation and have an adverse impact on its financial position, due in particular to the costs associated with such proceedings, and its brand image.

The financial services industry is one of the most strictly regulated and monitored sectors. In recent years, the regulations governing the industry have expanded significantly in response to numerous socio-economic phenomena such as the development of new, increasingly complex financial products, the continuing volatility in the securities markets, financial fraud, and the fight against money laundering and terrorist financing, to mention but a few. In addition to federal (Canada and the U.S.) and provincial government requirements, the regulatory environment also includes organizations such as the *Autorité des marchés financiers*, the Canadian Securities Administrators, the Office of the Superintendent of Financial Institutions, the Financial Transactions and Reports Analysis Centre of Canada, the Mutual Fund Dealers Association of Canada and the Investment Industry Regulatory Organization of Canada. Complying with important legislative and regulatory provisions, such as those related to privacy or those in the *Foreign Account Tax Compliance Act*, the *Dodd-Frank Wall Street Reform and Consumer Protection Act* or the Basel accords, requires considerable technical, human and financial resources and also affects the way the Company manages its current operations and implements its business strategies.

As an independent oversight function, the Office of the Chief Compliance Officer of Desjardins Group fosters a proactive compliance culture by fully integrating compliance into the organization's current operations. It is responsible for developing, updating and maintaining the compliance management framework, which is based on the identification and monitoring of regulatory obligations and the functional units subject to them. Therefore, regulatory developments are monitored, their impact on operations are assessed, and strategies to mitigate them are implemented on an ongoing basis by the compliance function in cooperation with the Office of the Chief Legal Officer. The compliance function provides support to managers in charge of business segments and support functions so that they can effectively manage their risks, by developing an appropriate framework and documentation, acting in an advisory capacity, setting up training programs and conducting periodic inspections of operations. The Desjardins Group Monitoring Office provides an independent assessment of the effectiveness of the compliance management framework. Lastly, the Company has set up a formal reporting process related to compliance for its senior management and various decision-making bodies. In addition, to maintain its reputation for integrity as well as the confidence of its members, its clients, the market and the general public, Desjardins Group has developed a code of ethics and professional conduct applicable to all its officers and employees and to all its components. This overall management of compliance provides reasonable assurance that Desjardins Group's operations are carried out in compliance with applicable regulations. Nonetheless, it is possible that the Company may not be able to accurately predict the impact of regulatory developments and adequately implement its strategies to address such impact. In such a case, the Company's financial performance, operations and reputation could be adversely affected.