# At your side. On your side.



**ANNUAL REPORT 2023** 



Caisse Desjardins du Plateau-Mont-Royal

**Head office** 

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## **Desjardins Group**

## 2023 key figures

### 7.7 million

members and clients



### \$2.3 billion

in surplus earnings before member dividends

### \$538 million

redistributed to members and the community

56,165

employees



\$422.9 billion

in assets

\$23.1 billion

in indivisable shared wealth held in the caisses' general reserves<sup>1</sup>

**2,379** directors



20.4%

Tier 1A capital ratio<sup>2</sup>

\$13.9 billion

in insurance premiums<sup>3</sup>

This data comes from Desjardins Group's Combined financial statements and Management's Discussion and Analysis as at December 31, 2023.

- <sup>1</sup> Included in the \$26.8 billion total reserves presented in the Desjardins Group's combined financial statements as at December 31, 2023
- <sup>2</sup> In accordance with the Capital Adequacy Guideline for financial services coopératives issued by the AMF
- <sup>3</sup> Direct Written Premiums



## **Desjardins Group**

## Information on our business sectors of activity

Desjardins Group's financial reporting is organized by business segments, which are defined based on the needs of members and clients, the markets in which Desjardins operates, and on its internal management structure.

Desjardins Group's financial information is therefore divided into the following three business segments: **Personal and Business Services**, **Wealth Management and Life and Health Insurance**, and **Property and Casualty Insurance**.

The **Personal and Business Services** segment offers Desjardins Group's members and clients a comprehensive, integrated offering designed to meet the needs of individuals, businesses, institutions, not-for-profit organizations and cooperatives through the Desjardins caisse network, the Desjardins Business centres as well as specialized teams. This offering meets a range of needs including day-to-day transactions, financing, specialty services, access to capital markets, development capital and business ownership transfers and advice.

The **Wealth Management and Life and Health Insurance** segment provides various categories of service offerings aimed at increasing the wealth of members and clients of Desjardins Group and helping them protect their financial security. These offerings are intended for individuals or businesses, while group insurance or savings plans meet the needs of employees through their businesses or those of individuals who are part of any other group.

The **Property and Casualty Insurance** segment offers insurance products allowing members and clients of Desjardins Group to protect themselves against the impact of a disaster.

#### **Personal and Business** Wealth Management and **Property and Casualty** Services Life and Health Insurance Insurance Surplus earnings before Surplus earnings before Surplus earnings before member dividends of member dividends of member dividends of \$ 1.162 million(1) \$ 581 million<sup>(1)</sup> \$ 494 million<sup>(1)</sup> Québec's leader in No. 2 property and casualty residential mortgages in insurer in Québec Québec No. 1 in Canada and in Québec for market-linked guaranteed investments **Gross written premiums** Leader in personal savings in grew by \$651 million Québec compared to 2022

For more details on each segment, we refer you to Note 31 – Segmented information of the Desjardins Group 2023 Annual Report. Additionally, the data presented in the table above is extracted from the "Highlights" section of the 2023 Desjardins Group Management's Discussion and Analysis.

<sup>(1)</sup> For the year ended December 31, 2023, Desjardins Group recorded surplus earnings before member dividends of \$2,259 million, including \$22 million from Other Category.

#### Note to readers

This annual report provides an overview of Caisse Desjardins du Plateau-Mont-Royal's key financial data as at December 31, 2023.

This document complies with the reporting requirements of the Act respecting financial services cooperatives and the Autorité des marchés financiers and was approved by the caisse board of directors.

Brigitte Lebreton, Chair Maël Bureau-Blouin, Secretary

#### About Caisse Desjardins du Plateau-Mont-Royal:

 A dynamic team of managers and employees under the general management of Benoît Sauvé

#### Dedicated directors

**Brigitte Lebreton** Chair First Vice-Chair Patricia-Ann Sarrazin-Sullivan Second Vice-Chair Guillaume Rov Maël Bureau-Blouin Secretary Claire Brassard Director Corinne Chrétien Director Vincent Duvoisin Director Johanne Gaudet Director Sevgi Kelci Director Chantale Marquis Director Ahmed Naciri Director

## 2023 key figures for the caisse

**59,133** business and individual members

\$4.7 million
redistributed to
members and
the community
including
\$4.0 million
in member dividends

\$2.6 billion

in assets

Operating surplus earnings of

\$37.5 million

Surplus earnings before member dividends of

\$7.6 million

#### SUMMARY OF THE LOAN PORTFOLIO

As at December 31, 2023, the quality of the caisse's loan portfolio remained high. The table below shows the gross carrying amount of loans and their allowance balance by stage:

			Non-cred	dit im	pared			Credit-impared										
	 Sta	ige 1			Sta	ige 2		 Sta	age 3	3	Total 2023						_	Total 2022
As at December 31 (in thousands of Canadian dollars)	Gross carrying amount	,	Allowance for credit losses		Gross carrying amount	,	Allowance for credit losses	Gross carrying amount		Allowance for credit losses		Gross carrying amount		Allowance for credit losses	N	let carrying amount	N 	let carrying amount
Residential mortgages	\$ 1,968,968	\$	533	\$	61,537	\$	256	\$ 2,543	\$	116	\$	2,033,048	\$	905	\$	2,032,143	\$	2,013,283
Consumer and other personal loans	39,144		85		12,784		157	358		215		52,286		457		51,829		55,418
Business and government	197,595		359		31,034		331	6,596		1,633		235,225		2,323		232,902	_	203,125
Total	\$ 2,205,707	\$	977	\$	105,355	\$	744	\$ 9,497	\$	1,964	\$	2,320,559	\$	3,685	\$	2,316,874	\$	2,271,826

For more information, see Note 2 "Accounting policies" to the Combined Financial Statements of the Desjardins Group for the year ended December 31, 2023, available at www.desjardins.com.

Loans to restricted parties during the year 2023 totalled \$407K. Restricted parties include Caisse directors, the caisse general manager, Federation directors including their relative.

#### SUMMARY OF THE DEPOSIT PORTFOLIO

Deposits consist of demand deposits (payable on demand), notice deposits (payable upon notice) and term deposits (payable on a fixed date). Demand deposits are interest-bearing or non-interest-bearing deposits, primarily accounts with chequing privileges, for which the Caisse does not have the right to require notice prior to withdrawal. Notice deposits are interest-bearing deposits, primarily savings accounts, for which the Caisse has the legal right to require notice prior to withdrawal. Term deposits are interest-bearing deposits, primarily fixed-term deposit accounts, guaranteed investment certificates or other similar instruments, with a term that generally varies from one day to 10 years and mature on a predetermined date.

As at December 31 (in thousands of Canadian dollars)	F	Payable on demand		able upon notice	yable on a fixed date	Total 2023	 Total 2022
Individuals	\$	624,603	\$	55,620	\$ 614,086	\$ 1,294,309	\$ 1,256,618
Business and government		274,127		961	92,144	367,232	 394,640
Total	\$	898,730	\$	56,581	\$ 706,230	\$ 1,661,541	\$ 1,651,258

For more information, see Note 2 "Accounting policies" to the Combined Financial Statements of the Desjardins Group for the year ended December 31, 2023, available at www.desjardins.com.

## **2023 Financial Report**

## Caisse Desjardins du Plateau-Mont-Royal

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## Agreed-upon procedures report of the financial report of the Caisse Desjardins du Plateau-Mont-Royal (the Caisse)

To the members of the Fédération des caisses Desjardins du Québec

As independent auditor of the combined financial statements of the Desjardins Group, we have been mandated by the members of the Fédération des caisses Desjardins du Québec to perform agreed-upon procedures on the financial report attached to the Caisse.

#### Purpose of this agreed-upon procedures report

Our report is solely for the purpose of assisting the members of the Fédération des caisses Desjardins du Québec to determine whether the information included in the financial report of the Caisse, considering the Caisse's specific accounting adjustments, is in line with the information used for the preparation of the combined financial statements of the Desjardins Group and it is possible that it cannot be used for another purpose. This report only covers the accounts and the items specified below in the financial report and does not cover the annual report.

#### Responsibilities of the engaging party

The Fédération des caisses Desjardins du Québec has acknowledged that the agreed-upon procedures are appropriate for the purpose of the engagement and is also responsible for the subject matter on which the agreed-upon procedures are performed.

#### Practitioner's responsibilities

We have conducted the agreed-upon procedures engagement in accordance with the Canadian Standard on Related Services (CSRS) 4400, *Agreed-Upon Procedures Engagements*. An agreed-upon procedures engagement involves our performing the procedures that have been agreed with the Fédération des caisses Desjardins du Québec and reporting the findings, which are the factual results of the agreed-upon procedures performed. We make no representation regarding the appropriateness of the agreed-upon procedures.

This agreed-upon procedures engagement is not an assurance engagement. Accordingly, we do not express an opinion or an assurance conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported.

#### Professional ethics

We have complied with the relevant ethical and independence requirements in the rules of professional conduct/code of ethics issued by the various professional accounting bodies.



#### **Procedures and findings**

We have performed the procedures described below, which were agreed upon with the Fédération des caisses Desjardins du Québec in the terms of engagement dated November 30, 2023 on the subject matter.

Pı	rocedures	Findings
1.	Obtain the trial balance of the Caisse prior to the Caisse's specific adjustments as at December 31, 2023 and compare it to the Caisse's trial balance used in the audit of combined financial statements of the Desjardins Group as at December 31, 2023.	We have obtained the trial balance prior to the Caisse's specific adjustments as at December 31, 2023, and compared it to the trial balance of the Caisse used as part of the audit of the combined financial statements of the Desjardins Group as at December 31, 2023. We have noted no discrepancies.
2.	Obtain the Caisse's specific accounting adjustments and add them to the trial balance prior to the Caisse's specific adjustments as at December 31, 2023. Round the result to the nearest thousand dollars.	We have obtained the accounting adjustments specific to the Caisse and added them to the trial balance prior to the Caisse's specific adjustments as at December 31, 2023. We have rounded the result to the nearest thousand dollars.
3.	From the Caisse's financial report accounting chart, recalculate the balance of each financial statement line item of the Caisse's financial report using the result of procedure 2.	We have recalculated the balance of each financial statement line item of the Caisse's financial report from the Caisse's financial report accounting chart using the result of procedure 2.
4.	Obtain the financial report of the Caisse as at December 31, 2023 and compare it to the result obtained in procedure 3.	We have obtained the Caisse's financial report as at December 31, 2023 and compared it to the result obtained in procedure 3. We have noted no discrepancies.



#### Restriction on distribution and use

Our report is intended solely for Members of the Fédération des caisses Desjardins du Québec, to the members of the Caisse and to the Autorité des marchés financiers. We make no representations or warranties of any kind to any third party in respect of this report.

Pricewaterhouse Coopers UP

Montréal, Quebec March 11, 2024

<sup>&</sup>lt;sup>1</sup> FCPA auditor, public accountancy permit No. A115888

#### **BALANCE SHEET**

(unaudited)

(in thousands of Canadian dollars)	As at December 31, 2023	As at December 31, 2022
ASSETS		
Cash and deposits with financial institutions	\$ 22,692	\$ 26,359
Investment in liquidity fund under management	106,306	109,405
Loans		
Residential mortgages	2,033,048	2,014,530
Consumer and other personal loans	52,286	55,870
Business and government	235,225	204,904
	2,320,559	2,275,304
Allowance for credit losses	3,685	3,478
	2,316,874	2,271,826
Investments in the Federation		
Investments in the Federation	67,375	67,375
Other assets		
Derivative financial instruments	66,977	66,839
Right-of-use assets  Property, plant and equipment	1,879 6,315	2,056 5,610
Net defined benefit plan assets	6,315	1,032
Other	10,152	9,131
Other		·
TOTAL ASSETS	\$ 2,598,570	\$ 2,559,633
LIABILITIES AND EQUITY		
LIABILITIES		
Deposits		
Individuals	\$ 1,294,309	\$ 1,256,618
Business and government	367,232	394,640
	1,661,541	1,651,258
Borrowings	639,132	618,173
Other liabilities		
Derivative financial instruments	16,407	15,674
Lease liabilities	1,972	2,121
Net defined benefit plan liabilities	2,045	1,824
Other	23,281	19,829
	43,705	39,448
TOTAL LIABILITIES	2,344,378	2,308,879
EQUITY		
Capital stock	271	265
Distributable surplus earnings	8,246	78,520
Reserves	245,675	171,969
TOTAL EQUITY	254,192	250,754

#### **STATEMENT OF INCOME**

(unaudited)

#### For the years ended December 31

(in thousands of Canadian dollars)	2023	202	22
Interest income	\$ 101,765	\$	68,211
Interest expense	63,269		29,796
NET INTEREST INCOME	38,496		38,415
Other income	13,089		14,275
OPERATING INCOME	51,585		52,690
Provision for credit losses (recovery)	798		(432)
NON-INTEREST EXPENSE			
Salaries and fringe benefits	8,490		8,427
Occupancy costs	1,628		1,757
Other	3,165		3,222
	13,283		13,406
OPERATING SURPLUS EARNINGS	37,504		39,716
Income on investments in the Federation	-		5,152
Income (loss) on fair value of derivative financial instruments	(4,854)		10,604
Assessments paid to Desjardins Group components and related costs	(23,331)		(21,007)
Community development expenses	(429)		(401)
SURPLUS EARNINGS BEFORE TAXES AND MEMBER DIVIDENDS	8,890		34,064
Income taxes on surplus earnings	1,284		6,115
SURPLUS EARNINGS BEFORE MEMBER DIVIDENDS	7,606		27,949
Member dividends	4,047		3,963
Tax recovery on member dividends	(1,073)		(1,050)
NET SURPLUS EARNINGS FOR THE YEAR AFTER MEMBER DIVIDENDS	\$ 4,632	\$	25,036

#### STATEMENT OF CHANGES IN EQUITY

#### (unaudited)

For the years ended December 31			Reserves									
(in thousands of Canadian dollars)	Capital stock	Distributable surplus earnings	Accumulated other comprehensive income	Appreciation reserve (investments in the Federation's investment funds)	Appreciation reserve (derivative financial instruments)	Appreciation reserve (employee benefit plans)	General reserve	Stabilization reserve	Reserve for future member dividends	Community Development Fund	Total reserves	Total equity
BALANCE AS AT DECEMBER 31, 2021	\$ 2,305	\$ 17,031	\$ 4,094	\$ 61,054	\$ 3,891	\$ (1,891)	\$ 124,747	\$ 5,293	\$ 11,789	\$ 2,192	\$ 207,075	\$ 230,505
Allocation to reserves adopted by the members at the general						, , , , ,			,			
meeting	-	(17,031)	-	-	-	-	11,132	-	5,379	520	17,031	-
Net adjustment for member dividends	-	-	-	-	-	-	(37)	-	-	-	(37)	(37)
Balance after distribution	2,305	-	4,094	61,054	3,891	(1,891)	135,842	5,293	17,168	2,712	224,069	230,468
Net surplus earnings for the year after member dividends	-	25,036	-	-	-	-	-	-	-	-	-	25,036
Other comprehensive income for the year	-	1,348	(4,094)	-	-	-	-	-	-	-	-	(2,746)
Statutory transfer	-	51,804	-	(61,054)	7,822	1,428	5,292	(5,292)	-	-	(51,804)	-
Net amounts used during the year	-	295	-	-	-	-	-	-	-	(295)	(295)	-
Redemption of permanent shares	(1,792)	-	-	-	-	-	-	-	-	-	-	(1,792)
Other net change in capital stock	(248)	-	-	-	-	-	-	-	-	-	-	(248)
Interest on permanent shares	-	-	-	-	-	-	-	(1)	-	-	(1)	(1)
Net adjustment for member dividends	-	37	-	-	-	-	-	-	-	-	-	37
BALANCE AS AT DECEMBER 31, 2022	\$ 265	\$ 78,520	\$ -	\$ -	\$ 11,713	\$ (463)	\$ 141,134	\$ -	\$ 17,168	\$ 2,417	\$ 171,969	\$ 250,754
Allocation to reserves adopted by the members at the general meeting	-	(78,520)	-	-	-	-	59,670	-	18,332	518	78,520	-
Net adjustment for member dividends	-	-	-	-	-	-	(3)	-	-	-	(3)	(3)
Balance after distribution	265	-	-	-	11,713	(463)	200,801	-	35,500	2,935	250,486	250,751
Net surplus earnings for the year after member dividends	-	4,632	-	-	-	-	-	-	-	-	-	4,632
Other comprehensive income for the year	-	(1,200)	-	-	-	-	-	-	-	-	-	(1,200)
Statutory transfer	-	4,495	-	-	(3,571)	(924)	-	-	-	-	(4,495)	-
Net amounts used during the year	-	316	-	-	-	-	-	-	-	(316)	(316)	-
Other net change in capital stock	6	-	-	-	-	-	-	-	-	-	-	6
Net adjustment for member dividends	-	3	-	-	-	-	-	-	-	-	-	3
BALANCE AS AT DECEMBER 31, 2023	\$ 271	\$ 8,246	\$ -	\$ -	\$ 8,142	\$ (1,387)	\$ 200,801	\$ -	\$ 35,500	\$ 2,619	\$ 245,675	\$ 254,192

## NOTE TO THE FINANCIAL REPORT (unaudited)

#### NOTE 1 - TYPE OF OPERATIONS AND BASIS OF ACCOUNTING

Caisse Desjardins du Plateau-Mont-Royal (the caisse) is a cooperative whose purpose is to accept and help grow the savings of its members, as well as to extend credit and provide other financial products and services to its members. Its mission also includes fostering cooperation and promoting economic, social and cooperative education. It is governed by the Act Respecting Financial Services Cooperatives (the Act).

The caisse is registered with the Autorité des marchés financiers in Quebec. It is also a member of the Fonds de sécurité Desjardins, whose main purpose is to establish and administer a security, liquidity and mutual aid fund for the benefit of Desjardins caisses in Quebec.

The caisse is a member of the Fédération des caisses Desjardins du Québec, which controls other components that together make up Desjardins Group.

This financial report has been prepared in accordance with the requirements set out in the Act. The caisse applies accounting policies similar to those used to prepare the Combined Financial Statements of the Desjardins Group, which are prepared in accordance with International Financial Reporting Standards issued by the International Accounting Standards Board.