

## Tailored solutions for technology businesses

**Toronto, December 2, 2022** – Desjardins Business has opened its doors to financing tech companies and is working towards growing its niche in the industry.

Desjardins has recently partnered with WOLF Advanced Technology to support its business development and projects, and help the tech company navigate its growth journey.

With a results-focused team that understands and specializes in the business and technology industry, Desjardins Business can offer services tailored to innovative companies to meet their current and future needs.

"WOLF came to us with a great project, however, getting financing in IT is often difficult with regular banks. At Desjardins, we understand the business model and we can customize the financial product to suit the business," Nishant Raizada, Director, Technology and Innovation Banking at Desjardins.

### Customized financing

"We've had some bad experiences in getting financing with other banks in the past. However, the Desjardins team made us feel wanted and well taken care of, which is essential in our line of work, as opposed to what we normally get from other financing institutions that think they're doing us a favour. I had the opportunity to navigate the bill payment and ACH setup and payments. All worked out well. The system is logical to navigate and the self-service options are intuitive, let alone the support team, who was very responsive. Desjardins Business speaks my language!" Craig McLaren, CEO of WOLF Advanced Technology.

### About the Desjardins Ontario Credit Union

Serving communities in Ontario for over 100 years, the Desjardins Ontario Credit Union has recorded the largest growth in Canada for the second year in a row. As a member of Desjardins Group—the largest financial cooperative in Canada—the credit union offers complete banking services for all types of clients to meet their various needs. Because of its cooperative nature and financial strength, it shares a portion of its surplus earnings with its member-owners. In 2022, over \$13 million in dividends were distributed to individuals and communities in Ontario, and hundreds of projects were supported.

## **About WOLF Advanced Technology**

WOLF Advanced Technology designs and manufactures rugged high performance computing, AI, and video I/O boards, modules and systems. Solutions are designed to operate in harsh aerospace and defense environments without sacrificing any of the high-speed processing available from advanced NVIDIA GPUs and APUs and Xilinx FPGAs. Products range from extremely low power modules to industry-leading high performance data analysis, processing and AI modules which meet embedded systems SWaP requirements. Products support most video formats including SDI, DisplayPort, DVI, HDMI, CoaXPress, ARINC 818, STANAG-3350, CVBS, RS170, RS343, LVDS and custom formats. Product architectures include VPX, SOSA, XMC, MXM/MXC and full custom designs.

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